

Contract Year 1 (Notice to Process Date - 13 April 2007)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 117.52	\$ 122.25
2	Program Manager - Intermediate	\$ 68.55	\$ 72.79
3	Program Manager - Associate	\$ 43.63	\$ 45.98
4	Project Manager - Senior	\$ 90.65	\$ 95.38
5	Project Manager - Intermediate	\$ 49.19	\$ 53.04
6	Project Manager - Associate	\$ 36.32	\$ 38.55
7	Project Planning Manager	\$ 37.88	\$ 39.88
8	Project Administrator	\$ 29.44	\$ 31.79
9	Project Engineer - Senior	\$ 47.10	\$ 49.46
10	Project Engineer - Intermediate	\$ 32.82	\$ 34.74
11	Project Engineer - Associate	\$ 27.10	\$ 28.46
12	Quality Assurance Analyst - Senior	\$ 64.67	\$ 65.99
13	Quality Assurance Analyst - Intermediate	\$ 24.73	\$ 27.08
14	Quality Assurance Analyst - Associate	\$ 21.20	\$ 23.55
15	Client/Server Network Architect	\$ 66.97	\$ 69.86
16	Software Architect	\$ 103.50	\$ 121.14
17	Systems Engineer - Senior	\$ 86.79	\$ 90.12
18	Systems Engineer - Intermediate	\$ 79.14	\$ 82.10
19	Systems Engineer - Associate	\$ 43.62	\$ 46.60
20	Managed Systems Engineer - Senior	\$ 50.13	\$ 70.18
21	Managed Systems Engineer - Intermediate	\$ 35.54	\$ 36.13
22	Managed Systems Engineer - Associate	\$ 29.14	\$ 29.73
23	Applications Systems Analyst - Senior	\$ 60.28	\$ 61.51
24	Applications Systems Analyst - Intermediate	\$ 34.11	\$ 35.86
25	Applications Systems Analyst - Associate	\$ 27.48	\$ 28.74
26	Software Engineer - Senior	\$ 51.87	\$ 72.62
27	Software Engineer - Intermediate	\$ 35.99	\$ 37.66
28	Software Engineer - Associate	\$ 29.17	\$ 30.76
29	Applications Programmer - Senior	\$ 38.61	\$ 39.41
30	Applications Programmer - Intermediate	\$ 29.18	\$ 30.76
31	Applications Programmer - Associate	\$ 24.33	\$ 26.28
32	IT Certified Professional - Senior	\$ 44.28	\$ 45.18
33	IT Certified Professional - Intermediate	\$ 33.74	\$ 35.17
34	IT Certified Professional - Associate	\$ 26.38	\$ 28.03
35	Seat Management Administrator	\$ 29.44	\$ 31.79
36	Configuration Management (CM) Specialist - Senior	\$ 59.12	\$ 61.91
37	Configuration Management (CM) Specialist - Intermediate	\$ 44.28	\$ 46.57
38	Configuration Management (CM) Specialist - Associate	\$ 18.72	\$ 21.08
39	Computer Operator - Senior	\$ 18.98	\$ 20.65
40	Computer Operator - Intermediate	\$ 18.55	\$ 19.72
41	Computer Operator - Associate	\$ 14.90	\$ 16.78
42	Information Assurance Engineer - Senior	\$ 101.25	\$ 104.72
43	Information Assurance Engineer - Intermediate	\$ 74.63	\$ 77.62
44	Information Assurance Engineer - Associate	\$ 49.17	\$ 52.29
45	Information Systems Auditor - Senior	\$ 58.88	\$ 61.23
46	Information Systems Auditor - Intermediate	\$ 47.10	\$ 49.46
47	Information Systems Auditor - Associate	\$ 38.38	\$ 39.16
48	Data Security Analyst - Senior	\$ 34.37	\$ 35.07
49	Data Security Analyst - Intermediate	\$ 29.51	\$ 30.12
50	Data Security Analyst - Associate	\$ 23.55	\$ 25.91
51	Disaster Recovery/COOP/Contingency Administrator	\$ 43.84	\$ 46.24
52	Information Security Specialist - Senior	\$ 40.49	\$ 41.32
53	Information Security Specialist - Intermediate	\$ 29.29	\$ 29.53
54	Information Security Specialist - Associate	\$ 25.37	\$ 25.61
55	Systems Administrator - Senior	\$ 78.29	\$ 82.17
56	Systems Administrator - Intermediate	\$ 52.70	\$ 55.59
57	Systems Administrator -Associate	\$ 26.77	\$ 29.13
58	Database Administrator	\$ 79.83	\$ 82.65

59	Database Analyst/Programmer - Senior	\$	31.48	\$	51.54
60	Database Analyst/Programmer - Intermediate	\$	29.19	\$	29.79
61	Database Analyst/Programmer - Associate	\$	23.16	\$	26.70
62	Database Librarian	\$	27.33	\$	27.89
63	Data Warehousing Project Manager	\$	27.63	\$	28.19
64	Data Architect	\$	66.73	\$	69.50
65	Data Warehouse Analyst	\$	21.65	\$	22.09
66	Data Warehousing Programmer	\$	47.10	\$	49.46
67	Data Warehousing Administrator	\$	27.38	\$	29.15
68	Help Desk Coordinator	\$	30.12	\$	30.74
69	Help Desk Support Service Specialist - Senior	\$	48.44	\$	51.25
70	Help Desk Support Service Specialist - Intermediate	\$	35.97	\$	38.76
71	Help Desk Support Service Specialist - Associate	\$	31.68	\$	34.78
72	PC Support Manager	\$	26.97	\$	30.50
73	PC Systems Specialist	\$	18.22	\$	21.75
74	PC Maintenance Technician	\$	14.73	\$	18.26
75	Web Project Manager	\$	29.90	\$	30.51
76	Web Designer - Senior	\$	42.38	\$	43.24
77	Web Designer - Intermediate	\$	29.29	\$	31.25
78	Web Designer - Associate	\$	24.87	\$	26.20
79	Web Software Developer - Senior	\$	58.37	\$	60.19
80	Web Software Developer - Intermediate	\$	31.89	\$	32.54
81	Web Software Developer - Associate	\$	25.60	\$	27.56
82	Web Technical Administrator	\$	31.85	\$	35.39
83	Web Content Administrator	\$	23.55	\$	25.91
84	Network Administrator - Senior	\$	73.59	\$	77.09
85	Network Administrator - Intermediate	\$	50.95	\$	53.73
86	Network Administrator - Associate	\$	43.25	\$	46.23
87	Network Support Technician - Senior	\$	35.33	\$	37.68
88	Network Support Technician - Intermediate	\$	29.47	\$	29.70
89	Network Support Technician - Associate	\$	24.78	\$	25.02
90	Documentation Specialist - Senior	\$	55.32	\$	58.30
91	Documentation Specialist - Intermediate	\$	24.60	\$	27.44
92	Documentation Specialist - Associate	\$	19.34	\$	21.92
93	Technical Editor	\$	29.95	\$	30.56
94	Graphics Specialist	\$	25.54	\$	26.06
95	ERP Business Analyst - Senior	\$	120.79	\$	127.20
96	ERP Business Analyst - Intermediate	\$	68.29	\$	70.86
97	ERP Business Analyst - Associate	\$	24.60	\$	25.10
98	Business Systems Analyst - Senior	\$	35.33	\$	37.68
99	Business Systems Analyst - Intermediate	\$	29.44	\$	31.79
100	Business Systems Analyst - Associate	\$	23.55	\$	25.91
101	Information Systems Training Manager	\$	62.92	\$	65.59
102	Information Systems Training Specialist - Senior	\$	41.22	\$	43.57
103	Information Systems Training Specialist - Intermediate	\$	29.22	\$	29.46
104	Information Systems Training Specialist - Associate	\$	21.39	\$	21.62

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2 (14 April 2007 - 13 April 2008)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 121.16	\$ 126.04
2	Program Manager - Intermediate	\$ 70.68	\$ 75.05
3	Program Manager - Associate	\$ 44.98	\$ 47.41
4	Project Manager - Senior	\$ 93.46	\$ 98.34
5	Project Manager - Intermediate	\$ 50.71	\$ 54.68
6	Project Manager - Associate	\$ 37.45	\$ 39.75
7	Project Planning Manager	\$ 39.05	\$ 41.12
8	Project Administrator	\$ 30.35	\$ 32.78
9	Project Engineer - Senior	\$ 48.56	\$ 50.99
10	Project Engineer - Intermediate	\$ 33.84	\$ 35.82
11	Project Engineer - Associate	\$ 27.94	\$ 29.34
12	Quality Assurance Analyst - Senior	\$ 66.67	\$ 68.04
13	Quality Assurance Analyst - Intermediate	\$ 25.50	\$ 27.92
14	Quality Assurance Analyst - Associate	\$ 21.86	\$ 24.28
15	Client/Server Network Architect	\$ 69.05	\$ 72.03
16	Software Architect	\$ 106.71	\$ 124.90
17	Systems Engineer - Senior	\$ 89.48	\$ 92.91
18	Systems Engineer - Intermediate	\$ 81.59	\$ 84.65
19	Systems Engineer - Associate	\$ 44.97	\$ 48.04
20	Managed Systems Engineer - Senior	\$ 51.68	\$ 72.36
21	Managed Systems Engineer - Intermediate	\$ 36.64	\$ 37.25
22	Managed Systems Engineer - Associate	\$ 30.04	\$ 30.65
23	Applications Systems Analyst - Senior	\$ 62.15	\$ 63.42
24	Applications Systems Analyst - Intermediate	\$ 35.17	\$ 36.97
25	Applications Systems Analyst - Associate	\$ 28.33	\$ 29.63
26	Software Engineer - Senior	\$ 53.48	\$ 74.87
27	Software Engineer - Intermediate	\$ 37.11	\$ 38.83
28	Software Engineer - Associate	\$ 30.07	\$ 31.71
29	Applications Programmer - Senior	\$ 39.81	\$ 40.63
30	Applications Programmer - Intermediate	\$ 30.08	\$ 31.71
31	Applications Programmer - Associate	\$ 25.08	\$ 27.09
32	IT Certified Professional - Senior	\$ 45.65	\$ 46.58
33	IT Certified Professional - Intermediate	\$ 34.79	\$ 36.26
34	IT Certified Professional - Associate	\$ 27.20	\$ 28.90
35	Seat Management Administrator	\$ 30.35	\$ 32.78
36	Configuration Management (CM) Specialist - Senior	\$ 60.95	\$ 63.83
37	Configuration Management (CM) Specialist - Intermediate	\$ 45.65	\$ 48.01
38	Configuration Management (CM) Specialist - Associate	\$ 19.30	\$ 21.73
39	Computer Operator - Senior	\$ 19.57	\$ 21.29
40	Computer Operator - Intermediate	\$ 19.13	\$ 20.33
41	Computer Operator - Associate	\$ 15.36	\$ 17.30
42	Information Assurance Engineer - Senior	\$ 104.39	\$ 107.97
43	Information Assurance Engineer - Intermediate	\$ 76.94	\$ 80.03
44	Information Assurance Engineer - Associate	\$ 50.69	\$ 53.91
45	Information Systems Auditor - Senior	\$ 60.71	\$ 63.13
46	Information Systems Auditor - Intermediate	\$ 48.56	\$ 50.99
47	Information Systems Auditor - Associate	\$ 39.57	\$ 40.37
48	Data Security Analyst - Senior	\$ 35.44	\$ 36.16
49	Data Security Analyst - Intermediate	\$ 30.42	\$ 31.05
50	Data Security Analyst - Associate	\$ 24.28	\$ 26.71
51	Disaster Recovery/COOP/Contingency Administrator	\$ 45.20	\$ 47.67
52	Information Security Specialist - Senior	\$ 41.75	\$ 42.60
53	Information Security Specialist - Intermediate	\$ 30.20	\$ 30.45
54	Information Security Specialist - Associate	\$ 26.16	\$ 26.40
55	Systems Administrator - Senior	\$ 80.72	\$ 84.72
56	Systems Administrator - Intermediate	\$ 54.33	\$ 57.31
57	Systems Administrator -Associate	\$ 27.60	\$ 30.03
58	Database Administrator	\$ 82.30	\$ 85.21
59	Database Analyst/Programmer - Senior	\$ 32.46	\$ 53.14
60	Database Analyst/Programmer - Intermediate	\$ 30.09	\$ 30.71
61	Database Analyst/Programmer - Associate	\$ 23.88	\$ 27.53
62	Database Librarian	\$ 28.18	\$ 28.75
63	Data Warehousing Project Manager	\$ 28.49	\$ 29.06

64	Data Architect	\$	68.80	\$	71.65
65	Data Warehouse Analyst	\$	22.32	\$	22.77
66	Data Warehousing Programmer	\$	48.56	\$	50.99
67	Data Warehousing Administrator	\$	28.23	\$	30.05
68	Help Desk Coordinator	\$	31.05	\$	31.69
69	Help Desk Support Service Specialist - Senior	\$	49.94	\$	52.84
70	Help Desk Support Service Specialist - Intermediate	\$	37.09	\$	39.96
71	Help Desk Support Service Specialist - Associate	\$	32.66	\$	35.86
72	PC Support Manager	\$	27.81	\$	31.45
73	PC Systems Specialist	\$	18.78	\$	22.42
74	PC Maintenance Technician	\$	15.19	\$	18.83
75	Web Project Manager	\$	30.83	\$	31.46
76	Web Designer - Senior	\$	43.69	\$	44.58
77	Web Designer - Intermediate	\$	30.20	\$	32.22
78	Web Designer - Associate	\$	25.64	\$	27.01
79	Web Software Developer - Senior	\$	60.18	\$	62.06
80	Web Software Developer - Intermediate	\$	32.88	\$	33.55
81	Web Software Developer - Associate	\$	26.39	\$	28.41
82	Web Technical Administrator	\$	32.84	\$	36.49
83	Web Content Administrator	\$	24.28	\$	26.71
84	Network Administrator - Senior	\$	75.87	\$	79.48
85	Network Administrator - Intermediate	\$	52.53	\$	55.40
86	Network Administrator - Associate	\$	44.59	\$	47.66
87	Network Support Technician - Senior	\$	36.43	\$	38.85
88	Network Support Technician - Intermediate	\$	30.38	\$	30.62
89	Network Support Technician - Associate	\$	25.55	\$	25.80
90	Documentation Specialist - Senior	\$	57.03	\$	60.11
91	Documentation Specialist - Intermediate	\$	25.36	\$	28.29
92	Documentation Specialist - Associate	\$	19.94	\$	22.60
93	Technical Editor	\$	30.88	\$	31.51
94	Graphics Specialist	\$	26.33	\$	26.87
95	ERP Business Analyst - Senior	\$	124.53	\$	131.14
96	ERP Business Analyst - Intermediate	\$	70.41	\$	73.06
97	ERP Business Analyst - Associate	\$	25.36	\$	25.88
98	Business Systems Analyst - Senior	\$	36.43	\$	38.85
99	Business Systems Analyst - Intermediate	\$	30.35	\$	32.78
100	Business Systems Analyst - Associate	\$	24.28	\$	26.71
101	Information Systems Training Manager	\$	64.87	\$	67.62
102	Information Systems Training Specialist - Senior	\$	42.50	\$	44.92
103	Information Systems Training Specialist - Intermediate	\$	30.13	\$	30.37
104	Information Systems Training Specialist - Associate	\$	22.05	\$	22.29
105	Chief Enterprise Architect	\$	153.41	\$	176.08
106	Lead Enterprise Architect	\$	216.63	\$	241.00
107	Senior IT Systems Solution Architect	\$	97.76	\$	112.01

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3 (14 April 2008 - 13 April 2009)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
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1	Program Manager - Senior	\$	124.92	\$	129.95
2	Program Manager - Intermediate	\$	72.87	\$	77.38
3	Program Manager - Associate	\$	46.37	\$	48.88
4	Project Manager - Senior	\$	96.36	\$	101.39
5	Project Manager - Intermediate	\$	52.28	\$	56.38
6	Project Manager - Associate	\$	38.61	\$	40.98
7	Project Planning Manager	\$	40.26	\$	42.39
8	Project Administrator	\$	31.29	\$	33.80
9	Project Engineer - Senior	\$	50.07	\$	52.57
10	Project Engineer - Intermediate	\$	34.89	\$	36.93
11	Project Engineer - Associate	\$	28.81	\$	30.25
12	Quality Assurance Analyst - Senior	\$	68.74	\$	70.15
13	Quality Assurance Analyst - Intermediate	\$	26.29	\$	28.79
14	Quality Assurance Analyst - Associate	\$	22.54	\$	25.03
15	Client/Server Network Architect	\$	71.19	\$	74.26
16	Software Architect	\$	110.02	\$	128.77
17	Systems Engineer - Senior	\$	92.25	\$	95.79
18	Systems Engineer - Intermediate	\$	84.12	\$	87.27
19	Systems Engineer - Associate	\$	46.36	\$	49.53
20	Managed Systems Engineer - Senior	\$	53.28	\$	74.60
21	Managed Systems Engineer - Intermediate	\$	37.78	\$	38.40
22	Managed Systems Engineer - Associate	\$	30.97	\$	31.60
23	Applications Systems Analyst - Senior	\$	64.08	\$	65.39
24	Applications Systems Analyst - Intermediate	\$	36.26	\$	38.12
25	Applications Systems Analyst - Associate	\$	29.21	\$	30.55
26	Software Engineer - Senior	\$	55.14	\$	77.19
27	Software Engineer - Intermediate	\$	38.26	\$	40.03
28	Software Engineer - Associate	\$	31.00	\$	32.69
29	Applications Programmer - Senior	\$	41.04	\$	41.89
30	Applications Programmer - Intermediate	\$	31.01	\$	32.69
31	Applications Programmer - Associate	\$	25.86	\$	27.93
32	IT Certified Professional - Senior	\$	47.07	\$	48.02
33	IT Certified Professional - Intermediate	\$	35.87	\$	37.38
34	IT Certified Professional - Associate	\$	28.04	\$	29.80
35	Seat Management Administrator	\$	31.29	\$	33.80
36	Configuration Management (CM) Specialist - Senior	\$	62.84	\$	65.81
37	Configuration Management (CM) Specialist - Intermediate	\$	47.07	\$	49.50
38	Configuration Management (CM) Specialist - Associate	\$	19.90	\$	22.40
39	Computer Operator - Senior	\$	20.18	\$	21.95
40	Computer Operator - Intermediate	\$	19.72	\$	20.96
41	Computer Operator - Associate	\$	15.84	\$	17.84
42	Information Assurance Engineer - Senior	\$	107.63	\$	111.32
43	Information Assurance Engineer - Intermediate	\$	79.33	\$	82.51
44	Information Assurance Engineer - Associate	\$	52.26	\$	55.58
45	Information Systems Auditor - Senior	\$	62.59	\$	65.09
46	Information Systems Auditor - Intermediate	\$	50.07	\$	52.57
47	Information Systems Auditor - Associate	\$	40.80	\$	41.62
48	Data Security Analyst - Senior	\$	36.54	\$	37.28
49	Data Security Analyst - Intermediate	\$	31.36	\$	32.01
50	Data Security Analyst - Associate	\$	25.03	\$	27.54
51	Disaster Recovery/COOP/Contingency Administrator	\$	46.60	\$	49.15
52	Information Security Specialist - Senior	\$	43.04	\$	43.92
53	Information Security Specialist - Intermediate	\$	31.14	\$	31.39
54	Information Security Specialist - Associate	\$	26.97	\$	27.22
55	Systems Administrator - Senior	\$	83.22	\$	87.35
56	Systems Administrator - Intermediate	\$	56.01	\$	59.09
57	Systems Administrator -Associate	\$	28.46	\$	30.96
58	Database Administrator	\$	84.85	\$	87.85
59	Database Analyst/Programmer - Senior	\$	33.47	\$	54.79
60	Database Analyst/Programmer - Intermediate	\$	31.02	\$	31.66
61	Database Analyst/Programmer - Associate	\$	24.62	\$	28.38
62	Database Librarian	\$	29.05	\$	29.64
63	Data Warehousing Project Manager	\$	29.37	\$	29.96
64	Data Architect	\$	70.93	\$	73.87
65	Data Warehouse Analyst	\$	23.01	\$	23.48
66	Data Warehousing Programmer	\$	50.07	\$	52.57
67	Data Warehousing Administrator	\$	29.11	\$	30.98

68	Help Desk Coordinator	\$	32.01	\$	32.67
69	Help Desk Support Service Specialist - Senior	\$	51.49	\$	54.48
70	Help Desk Support Service Specialist - Intermediate	\$	38.24	\$	41.20
71	Help Desk Support Service Specialist - Associate	\$	33.67	\$	36.97
72	PC Support Manager	\$	28.67	\$	32.42
73	PC Systems Specialist	\$	19.36	\$	23.12
74	PC Maintenance Technician	\$	15.66	\$	19.41
75	Web Project Manager	\$	31.79	\$	32.44
76	Web Designer - Senior	\$	45.04	\$	45.96
77	Web Designer - Intermediate	\$	31.14	\$	33.22
78	Web Designer - Associate	\$	26.43	\$	27.85
79	Web Software Developer - Senior	\$	62.05	\$	63.98
80	Web Software Developer - Intermediate	\$	33.90	\$	34.59
81	Web Software Developer - Associate	\$	27.21	\$	29.29
82	Web Technical Administrator	\$	33.86	\$	37.62
83	Web Content Administrator	\$	25.03	\$	27.54
84	Network Administrator - Senior	\$	78.22	\$	81.94
85	Network Administrator - Intermediate	\$	54.16	\$	57.12
86	Network Administrator - Associate	\$	45.97	\$	49.14
87	Network Support Technician - Senior	\$	37.56	\$	40.05
88	Network Support Technician - Intermediate	\$	31.32	\$	31.57
89	Network Support Technician - Associate	\$	26.34	\$	26.60
90	Documentation Specialist - Senior	\$	58.80	\$	61.97
91	Documentation Specialist - Intermediate	\$	26.15	\$	29.17
92	Documentation Specialist - Associate	\$	20.56	\$	23.30
93	Technical Editor	\$	31.84	\$	32.49
94	Graphics Specialist	\$	27.15	\$	27.70
95	ERP Business Analyst - Senior	\$	128.39	\$	135.21
96	ERP Business Analyst - Intermediate	\$	72.59	\$	75.32
97	ERP Business Analyst - Associate	\$	26.15	\$	26.68
98	Business Systems Analyst - Senior	\$	37.56	\$	40.05
99	Business Systems Analyst - Intermediate	\$	31.29	\$	33.80
100	Business Systems Analyst - Associate	\$	25.03	\$	27.54
101	Information Systems Training Manager	\$	66.88	\$	69.72
102	Information Systems Training Specialist - Senior	\$	43.82	\$	46.31
103	Information Systems Training Specialist - Intermediate	\$	31.06	\$	31.31
104	Information Systems Training Specialist - Associate	\$	22.73	\$	22.98
105	Chief Enterprise Architect	\$	158.13	\$	181.49
106	Lead Enterprise Architect	\$	225.24	\$	249.90
107	Senior IT Systems Solution Architect	\$	100.77	\$	115.45
108	Audio Visual Engineer Fabrication Engineer Senior	\$	103.96	\$	107.77
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	90.11	\$	93.93
110	Audio Visual Engineer Fabrication Engineer Associate	\$	76.33	\$	80.14
111	Audio Visual Programmer Senior	\$	106.86	\$	110.67
112	Audio Visual Programmer Intermediate	\$	89.22	\$	93.03
113	Audio Visual Programmer Associate	\$	72.43	\$	76.24
114	Draftsman Senior	\$	92.89	\$	96.70
115	Draftsman Intermediate	\$	72.32	\$	76.13
116	Draftsman Associate	\$	62.76	\$	66.57
117	Administrator Senior	\$	75.65	\$	79.46
118	Administrator Intermediate	\$	60.58	\$	64.39
119	Administrator Associate	\$	48.76	\$	54.40
120	Instructor Technical Training Senior	\$	121.40	\$	125.21
121	Instructor Technical Training Intermediate	\$	96.62	\$	100.43
122	Instructor Technical Training Associate	\$	65.30	\$	69.11
123	Facility Staff Support Senior	\$	93.45	\$	97.26
124	Facility Staff Support Intermediate	\$	82.84	\$	86.65
125	Facility Staff Support Associate	\$	71.49	\$	75.31
126	Distribution Operations Specialist Senior	\$	98.47	\$	102.29
127	Distribution Operations Specialist Intermediate	\$	87.86	\$	91.68
128	Distribution Operations Specialist Associate	\$	75.25	\$	79.06
129	Quality Professional Staff Senior	\$	94.41	\$	100.29
130	Quality Professional Staff Intermediate	\$	83.98	\$	87.80
131	Quality Professional Staff Associate	\$	73.91	\$	77.72

Other Direct Costs

Rate

ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4 (14 April 2009 - 13 April 2010)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 128.79	\$ 133.98
2	Program Manager - Intermediate	\$ 75.13	\$ 79.78
3	Program Manager - Associate	\$ 47.81	\$ 50.40
4	Project Manager - Senior	\$ 99.35	\$ 104.53
5	Project Manager - Intermediate	\$ 53.90	\$ 58.13
6	Project Manager - Associate	\$ 39.81	\$ 42.25
7	Project Planning Manager	\$ 41.51	\$ 43.70
8	Project Administrator	\$ 32.26	\$ 34.85
9	Project Engineer - Senior	\$ 51.62	\$ 54.20
10	Project Engineer - Intermediate	\$ 35.97	\$ 38.07
11	Project Engineer - Associate	\$ 29.70	\$ 31.19
12	Quality Assurance Analyst - Senior	\$ 70.87	\$ 72.32
13	Quality Assurance Analyst - Intermediate	\$ 27.10	\$ 29.68
14	Quality Assurance Analyst - Associate	\$ 23.24	\$ 25.81
15	Client/Server Network Architect	\$ 73.40	\$ 76.56
16	Software Architect	\$ 113.43	\$ 132.76
17	Systems Engineer - Senior	\$ 95.11	\$ 98.76
18	Systems Engineer - Intermediate	\$ 86.73	\$ 89.98
19	Systems Engineer - Associate	\$ 47.80	\$ 51.07
20	Managed Systems Engineer - Senior	\$ 54.93	\$ 76.91
21	Managed Systems Engineer - Intermediate	\$ 38.95	\$ 39.59
22	Managed Systems Engineer - Associate	\$ 31.93	\$ 32.58
23	Applications Systems Analyst - Senior	\$ 66.07	\$ 67.42
24	Applications Systems Analyst - Intermediate	\$ 37.38	\$ 39.30
25	Applications Systems Analyst - Associate	\$ 30.12	\$ 31.50
26	Software Engineer - Senior	\$ 56.85	\$ 79.58
27	Software Engineer - Intermediate	\$ 39.45	\$ 41.27
28	Software Engineer - Associate	\$ 31.96	\$ 33.70
29	Applications Programmer - Senior	\$ 42.31	\$ 43.19
30	Applications Programmer - Intermediate	\$ 31.97	\$ 33.70
31	Applications Programmer - Associate	\$ 26.66	\$ 28.80
32	IT Certified Professional - Senior	\$ 48.53	\$ 49.51
33	IT Certified Professional - Intermediate	\$ 36.98	\$ 38.54
34	IT Certified Professional - Associate	\$ 28.91	\$ 30.72
35	Seat Management Administrator	\$ 32.26	\$ 34.85
36	Configuration Management (CM) Specialist - Senior	\$ 64.79	\$ 67.85
37	Configuration Management (CM) Specialist - Intermediate	\$ 48.53	\$ 51.03
38	Configuration Management (CM) Specialist - Associate	\$ 20.52	\$ 23.09
39	Computer Operator - Senior	\$ 20.81	\$ 22.63
40	Computer Operator - Intermediate	\$ 20.33	\$ 21.61
41	Computer Operator - Associate	\$ 16.33	\$ 18.39
42	Information Assurance Engineer - Senior	\$ 110.97	\$ 114.77
43	Information Assurance Engineer - Intermediate	\$ 81.79	\$ 85.07
44	Information Assurance Engineer - Associate	\$ 53.88	\$ 57.30
45	Information Systems Auditor - Senior	\$ 64.53	\$ 67.11
46	Information Systems Auditor - Intermediate	\$ 51.62	\$ 54.20
47	Information Systems Auditor - Associate	\$ 42.06	\$ 42.91
48	Data Security Analyst - Senior	\$ 37.67	\$ 38.44
49	Data Security Analyst - Intermediate	\$ 32.33	\$ 33.00

50	Data Security Analyst - Associate	\$	25.81	\$	28.39
51	Disaster Recovery/COOP/Contingency Administrator	\$	48.04	\$	50.67
52	Information Security Specialist - Senior	\$	44.37	\$	45.28
53	Information Security Specialist - Intermediate	\$	32.11	\$	32.36
54	Information Security Specialist - Associate	\$	27.81	\$	28.06
55	Systems Administrator - Senior	\$	85.80	\$	90.06
56	Systems Administrator - Intermediate	\$	57.75	\$	60.92
57	Systems Administrator -Associate	\$	29.34	\$	31.92
58	Database Administrator	\$	87.48	\$	90.57
59	Database Analyst/Programmer - Senior	\$	34.51	\$	56.49
60	Database Analyst/Programmer - Intermediate	\$	31.98	\$	32.64
61	Database Analyst/Programmer - Associate	\$	25.38	\$	29.26
62	Database Librarian	\$	29.95	\$	30.56
63	Data Warehousing Project Manager	\$	30.28	\$	30.89
64	Data Architect	\$	73.13	\$	76.16
65	Data Warehouse Analyst	\$	23.72	\$	24.21
66	Data Warehousing Programmer	\$	51.62	\$	54.20
67	Data Warehousing Administrator	\$	30.01	\$	31.94
68	Help Desk Coordinator	\$	33.00	\$	33.68
69	Help Desk Support Service Specialist - Senior	\$	53.09	\$	56.17
70	Help Desk Support Service Specialist - Intermediate	\$	39.43	\$	42.48
71	Help Desk Support Service Specialist - Associate	\$	34.71	\$	38.12
72	PC Support Manager	\$	29.56	\$	33.43
73	PC Systems Specialist	\$	19.96	\$	23.84
74	PC Maintenance Technician	\$	16.15	\$	20.01
75	Web Project Manager	\$	32.78	\$	33.45
76	Web Designer - Senior	\$	46.44	\$	47.38
77	Web Designer - Intermediate	\$	32.11	\$	34.25
78	Web Designer - Associate	\$	27.25	\$	28.71
79	Web Software Developer - Senior	\$	63.97	\$	65.96
80	Web Software Developer - Intermediate	\$	34.95	\$	35.66
81	Web Software Developer - Associate	\$	28.05	\$	30.20
82	Web Technical Administrator	\$	34.91	\$	38.79
83	Web Content Administrator	\$	25.81	\$	28.39
84	Network Administrator - Senior	\$	80.64	\$	84.48
85	Network Administrator - Intermediate	\$	55.84	\$	58.89
86	Network Administrator - Associate	\$	47.40	\$	50.66
87	Network Support Technician - Senior	\$	38.72	\$	41.29
88	Network Support Technician - Intermediate	\$	32.29	\$	32.55
89	Network Support Technician - Associate	\$	27.16	\$	27.42
90	Documentation Specialist - Senior	\$	60.62	\$	63.89
91	Documentation Specialist - Intermediate	\$	26.96	\$	30.07
92	Documentation Specialist - Associate	\$	21.20	\$	24.02
93	Technical Editor	\$	32.83	\$	33.50
94	Graphics Specialist	\$	27.99	\$	28.56
95	ERP Business Analyst - Senior	\$	132.37	\$	139.40
96	ERP Business Analyst - Intermediate	\$	74.84	\$	77.65
97	ERP Business Analyst - Associate	\$	26.96	\$	27.51
98	Business Systems Analyst - Senior	\$	38.72	\$	41.29
99	Business Systems Analyst - Intermediate	\$	32.26	\$	34.85
100	Business Systems Analyst - Associate	\$	25.81	\$	28.39
101	Information Systems Training Manager	\$	68.95	\$	71.88
102	Information Systems Training Specialist - Senior	\$	45.18	\$	47.75
103	Information Systems Training Specialist - Intermediate	\$	32.02	\$	32.28
104	Information Systems Training Specialist - Associate	\$	23.43	\$	23.69
105	Chief Enterprise Architect	\$	162.97	\$	187.04
106	Lead Enterprise Architect	\$	234.16	\$	259.11
107	Senior IT Systems Solution Architect	\$	103.85	\$	118.99
108	Audio Visual Engineer Fabrication Engineer Senior	\$	106.28	\$	110.09
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	92.13	\$	95.93
110	Audio Visual Engineer Fabrication Engineer Associate	\$	78.04	\$	81.84
111	Audio Visual Programmer Senior	\$	109.25	\$	113.06
112	Audio Visual Programmer Intermediate	\$	91.21	\$	95.02
113	Audio Visual Programmer Associate	\$	74.05	\$	77.85
114	Draftsman Senior	\$	94.97	\$	98.77
115	Draftsman Intermediate	\$	73.94	\$	77.74
116	Draftsman Associate	\$	64.16	\$	67.96

117	Administrator Senior	\$	77.34	\$	81.15
118	Administrator Intermediate	\$	61.93	\$	65.74
119	Administrator Associate	\$	49.84	\$	55.48
120	Instructor Technical Training Senior	\$	124.11	\$	127.92
121	Instructor Technical Training Intermediate	\$	98.78	\$	102.58
122	Instructor Technical Training Associate	\$	66.76	\$	70.56
123	Facility Staff Support Senior	\$	95.53	\$	99.34
124	Facility Staff Support Intermediate	\$	84.69	\$	88.49
125	Facility Staff Support Associate	\$	73.09	\$	76.90
126	Distribution Operations Specialist Senior	\$	100.67	\$	104.48
127	Distribution Operations Specialist Intermediate	\$	89.83	\$	93.63
128	Distribution Operations Specialist Associate	\$	76.93	\$	80.74
129	Quality Professional Staff Senior	\$	96.52	\$	102.39
130	Quality Professional Staff Intermediate	\$	85.86	\$	89.67
131	Quality Professional Staff Associate	\$	75.56	\$	79.37

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5 (14 April 2010 - 13 April 2011)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	132.78	\$	138.13
2	Program Manager - Intermediate	\$	77.46	\$	82.25
3	Program Manager - Associate	\$	49.29	\$	51.96
4	Project Manager - Senior	\$	102.43	\$	107.77
5	Project Manager - Intermediate	\$	55.57	\$	59.93
6	Project Manager - Associate	\$	41.04	\$	43.56
7	Project Planning Manager	\$	42.80	\$	45.05
8	Project Administrator	\$	33.26	\$	35.93
9	Project Engineer - Senior	\$	53.22	\$	55.88
10	Project Engineer - Intermediate	\$	37.09	\$	39.25
11	Project Engineer - Associate	\$	30.62	\$	32.16
12	Quality Assurance Analyst - Senior	\$	73.07	\$	74.56
13	Quality Assurance Analyst - Intermediate	\$	27.94	\$	30.60
14	Quality Assurance Analyst - Associate	\$	23.96	\$	26.61
15	Client/Server Network Architect	\$	75.68	\$	78.93
16	Software Architect	\$	116.95	\$	136.88
17	Systems Engineer - Senior	\$	98.06	\$	101.82
18	Systems Engineer - Intermediate	\$	89.42	\$	92.77
19	Systems Engineer - Associate	\$	49.28	\$	52.65
20	Managed Systems Engineer - Senior	\$	56.63	\$	79.29
21	Managed Systems Engineer - Intermediate	\$	40.16	\$	40.82
22	Managed Systems Engineer - Associate	\$	32.92	\$	33.59
23	Applications Systems Analyst - Senior	\$	68.12	\$	69.51
24	Applications Systems Analyst - Intermediate	\$	38.54	\$	40.52
25	Applications Systems Analyst - Associate	\$	31.05	\$	32.48
26	Software Engineer - Senior	\$	58.61	\$	82.05
27	Software Engineer - Intermediate	\$	40.67	\$	42.55
28	Software Engineer - Associate	\$	32.95	\$	34.74
29	Applications Programmer - Senior	\$	43.62	\$	44.53
30	Applications Programmer - Intermediate	\$	32.96	\$	34.74
31	Applications Programmer - Associate	\$	27.49	\$	29.69

32	IT Certified Professional - Senior	\$	50.03	\$	51.04
33	IT Certified Professional - Intermediate	\$	38.13	\$	39.73
34	IT Certified Professional - Associate	\$	29.81	\$	31.67
35	Seat Management Administrator	\$	33.26	\$	35.93
36	Configuration Management (CM) Specialist - Senior	\$	66.80	\$	69.95
37	Configuration Management (CM) Specialist - Intermediate	\$	50.03	\$	52.61
38	Configuration Management (CM) Specialist - Associate	\$	21.16	\$	23.81
39	Computer Operator - Senior	\$	21.46	\$	23.33
40	Computer Operator - Intermediate	\$	20.96	\$	22.28
41	Computer Operator - Associate	\$	16.84	\$	18.96
42	Information Assurance Engineer - Senior	\$	114.41	\$	118.33
43	Information Assurance Engineer - Intermediate	\$	84.33	\$	87.71
44	Information Assurance Engineer - Associate	\$	55.55	\$	59.08
45	Information Systems Auditor - Senior	\$	66.53	\$	69.19
46	Information Systems Auditor - Intermediate	\$	53.22	\$	55.88
47	Information Systems Auditor - Associate	\$	43.36	\$	44.24
48	Data Security Analyst - Senior	\$	38.84	\$	39.63
49	Data Security Analyst - Intermediate	\$	33.33	\$	34.02
50	Data Security Analyst - Associate	\$	26.61	\$	29.27
51	Disaster Recovery/COOP/Contingency Administrator	\$	49.53	\$	52.24
52	Information Security Specialist - Senior	\$	45.75	\$	46.68
53	Information Security Specialist - Intermediate	\$	33.11	\$	33.36
54	Information Security Specialist - Associate	\$	28.67	\$	28.93
55	Systems Administrator - Senior	\$	88.46	\$	92.85
56	Systems Administrator - Intermediate	\$	59.54	\$	62.81
57	Systems Administrator -Associate	\$	30.25	\$	32.91
58	Database Administrator	\$	90.19	\$	93.38
59	Database Analyst/Programmer - Senior	\$	35.58	\$	58.24
60	Database Analyst/Programmer - Intermediate	\$	32.97	\$	33.65
61	Database Analyst/Programmer - Associate	\$	26.17	\$	30.17
62	Database Librarian	\$	30.88	\$	31.51
63	Data Warehousing Project Manager	\$	31.22	\$	31.85
64	Data Architect	\$	75.40	\$	78.52
65	Data Warehouse Analyst	\$	24.46	\$	24.96
66	Data Warehousing Programmer	\$	53.22	\$	55.88
67	Data Warehousing Administrator	\$	30.94	\$	32.93
68	Help Desk Coordinator	\$	34.02	\$	34.72
69	Help Desk Support Service Specialist - Senior	\$	54.74	\$	57.91
70	Help Desk Support Service Specialist - Intermediate	\$	40.65	\$	43.80
71	Help Desk Support Service Specialist - Associate	\$	35.79	\$	39.30
72	PC Support Manager	\$	30.48	\$	34.47
73	PC Systems Specialist	\$	20.58	\$	24.58
74	PC Maintenance Technician	\$	16.65	\$	20.63
75	Web Project Manager	\$	33.80	\$	34.49
76	Web Designer - Senior	\$	47.88	\$	48.85
77	Web Designer - Intermediate	\$	33.11	\$	35.31
78	Web Designer - Associate	\$	28.09	\$	29.60
79	Web Software Developer - Senior	\$	65.95	\$	68.00
80	Web Software Developer - Intermediate	\$	36.03	\$	36.77
81	Web Software Developer - Associate	\$	28.92	\$	31.14
82	Web Technical Administrator	\$	35.99	\$	39.99
83	Web Content Administrator	\$	26.61	\$	29.27
84	Network Administrator - Senior	\$	83.14	\$	87.10
85	Network Administrator - Intermediate	\$	57.57	\$	60.72
86	Network Administrator - Associate	\$	48.87	\$	52.23
87	Network Support Technician - Senior	\$	39.92	\$	42.57
88	Network Support Technician - Intermediate	\$	33.29	\$	33.56
89	Network Support Technician - Associate	\$	28.00	\$	28.27
90	Documentation Specialist - Senior	\$	62.50	\$	65.87
91	Documentation Specialist - Intermediate	\$	27.80	\$	31.00
92	Documentation Specialist - Associate	\$	21.86	\$	24.76
93	Technical Editor	\$	33.85	\$	34.54
94	Graphics Specialist	\$	28.86	\$	29.45
95	ERP Business Analyst - Senior	\$	136.47	\$	143.72
96	ERP Business Analyst - Intermediate	\$	77.16	\$	80.06
97	ERP Business Analyst - Associate	\$	27.80	\$	28.36
98	Business Systems Analyst - Senior	\$	39.92	\$	42.57

99	Business Systems Analyst - Intermediate	\$	33.26	\$	35.93
100	Business Systems Analyst - Associate	\$	26.61	\$	29.27
101	Information Systems Training Manager	\$	71.09	\$	74.11
102	Information Systems Training Specialist - Senior	\$	46.58	\$	49.23
103	Information Systems Training Specialist - Intermediate	\$	33.01	\$	33.28
104	Information Systems Training Specialist - Associate	\$	24.16	\$	24.42
105	Chief Enterprise Architect	\$	167.85	\$	192.66
106	Lead Enterprise Architect	\$	243.29	\$	268.52
107	Senior IT Systems Solution Architect	\$	106.97	\$	122.56
108	Audio Visual Engineer Fabrication Engineer Senior	\$	108.92	\$	112.72
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	94.42	\$	98.22
110	Audio Visual Engineer Fabrication Engineer Associate	\$	79.98	\$	83.78
111	Audio Visual Programmer Senior	\$	111.97	\$	115.77
112	Audio Visual Programmer Intermediate	\$	93.48	\$	97.28
113	Audio Visual Programmer Associate	\$	75.89	\$	79.69
114	Draftsman Senior	\$	97.33	\$	101.13
115	Draftsman Intermediate	\$	75.78	\$	79.58
116	Draftsman Associate	\$	65.75	\$	69.55
117	Administrator Senior	\$	79.26	\$	83.06
118	Administrator Intermediate	\$	63.47	\$	67.27
119	Administrator Associate	\$	51.08	\$	56.71
120	Instructor Technical Training Senior	\$	127.20	\$	131.00
121	Instructor Technical Training Intermediate	\$	101.23	\$	105.03
122	Instructor Technical Training Associate	\$	68.41	\$	72.21
123	Facility Staff Support Senior	\$	97.91	\$	101.71
124	Facility Staff Support Intermediate	\$	86.79	\$	90.59
125	Facility Staff Support Associate	\$	74.91	\$	78.71
126	Distribution Operations Specialist Senior	\$	103.18	\$	106.98
127	Distribution Operations Specialist Intermediate	\$	92.06	\$	95.86
128	Distribution Operations Specialist Associate	\$	78.84	\$	82.64
129	Quality Professional Staff Senior	\$	98.92	\$	104.78
130	Quality Professional Staff Intermediate	\$	87.99	\$	91.79
131	Quality Professional Staff Associate	\$	77.44	\$	81.24

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6 (14 April 2011 - 13 April 2012)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	136.90	\$	142.41
2	Program Manager - Intermediate	\$	79.86	\$	84.80
3	Program Manager - Associate	\$	50.82	\$	53.57
4	Project Manager - Senior	\$	105.61	\$	111.11
5	Project Manager - Intermediate	\$	57.29	\$	61.79
6	Project Manager - Associate	\$	42.31	\$	44.91
7	Project Planning Manager	\$	44.13	\$	46.45
8	Project Administrator	\$	34.29	\$	37.04
9	Project Engineer - Senior	\$	54.87	\$	57.61
10	Project Engineer - Intermediate	\$	38.24	\$	40.47
11	Project Engineer - Associate	\$	31.57	\$	33.16
12	Quality Assurance Analyst - Senior	\$	75.34	\$	76.87
13	Quality Assurance Analyst - Intermediate	\$	28.81	\$	31.55

14	Quality Assurance Analyst - Associate	\$	24.70	\$	27.43
15	Client/Server Network Architect	\$	78.03	\$	81.38
16	Software Architect	\$	120.58	\$	141.12
17	Systems Engineer - Senior	\$	101.10	\$	104.98
18	Systems Engineer - Intermediate	\$	92.19	\$	95.65
19	Systems Engineer - Associate	\$	50.81	\$	54.28
20	Managed Systems Engineer - Senior	\$	58.39	\$	81.75
21	Managed Systems Engineer - Intermediate	\$	41.40	\$	42.09
22	Managed Systems Engineer - Associate	\$	33.94	\$	34.63
23	Applications Systems Analyst - Senior	\$	70.23	\$	71.66
24	Applications Systems Analyst - Intermediate	\$	39.73	\$	41.78
25	Applications Systems Analyst - Associate	\$	32.01	\$	33.49
26	Software Engineer - Senior	\$	60.43	\$	84.59
27	Software Engineer - Intermediate	\$	41.93	\$	43.87
28	Software Engineer - Associate	\$	33.97	\$	35.82
29	Applications Programmer - Senior	\$	44.97	\$	45.91
30	Applications Programmer - Intermediate	\$	33.98	\$	35.82
31	Applications Programmer - Associate	\$	28.34	\$	30.61
32	IT Certified Professional - Senior	\$	51.58	\$	52.62
33	IT Certified Professional - Intermediate	\$	39.31	\$	40.96
34	IT Certified Professional - Associate	\$	30.73	\$	32.65
35	Seat Management Administrator	\$	34.29	\$	37.04
36	Configuration Management (CM) Specialist - Senior	\$	68.87	\$	72.12
37	Configuration Management (CM) Specialist - Intermediate	\$	51.58	\$	54.24
38	Configuration Management (CM) Specialist - Associate	\$	21.82	\$	24.55
39	Computer Operator - Senior	\$	22.13	\$	24.05
40	Computer Operator - Intermediate	\$	21.61	\$	22.97
41	Computer Operator - Associate	\$	17.36	\$	19.55
42	Information Assurance Engineer - Senior	\$	117.96	\$	122.00
43	Information Assurance Engineer - Intermediate	\$	86.94	\$	90.43
44	Information Assurance Engineer - Associate	\$	57.27	\$	60.91
45	Information Systems Auditor - Senior	\$	68.59	\$	71.33
46	Information Systems Auditor - Intermediate	\$	54.87	\$	57.61
47	Information Systems Auditor - Associate	\$	44.70	\$	45.61
48	Data Security Analyst - Senior	\$	40.04	\$	40.86
49	Data Security Analyst - Intermediate	\$	34.36	\$	35.07
50	Data Security Analyst - Associate	\$	27.43	\$	30.18
51	Disaster Recovery/COOP/Contingency Administrator	\$	51.07	\$	53.86
52	Information Security Specialist - Senior	\$	47.17	\$	48.13
53	Information Security Specialist - Intermediate	\$	34.14	\$	34.39
54	Information Security Specialist - Associate	\$	29.56	\$	29.83
55	Systems Administrator - Senior	\$	91.20	\$	95.73
56	Systems Administrator - Intermediate	\$	61.39	\$	64.76
57	Systems Administrator -Associate	\$	31.19	\$	33.93
58	Database Administrator	\$	92.99	\$	96.27
59	Database Analyst/Programmer - Senior	\$	36.68	\$	60.05
60	Database Analyst/Programmer - Intermediate	\$	33.99	\$	34.69
61	Database Analyst/Programmer - Associate	\$	26.98	\$	31.11
62	Database Librarian	\$	31.84	\$	32.49
63	Data Warehousing Project Manager	\$	32.19	\$	32.84
64	Data Architect	\$	77.74	\$	80.95
65	Data Warehouse Analyst	\$	25.22	\$	25.73
66	Data Warehousing Programmer	\$	54.87	\$	57.61
67	Data Warehousing Administrator	\$	31.90	\$	33.95
68	Help Desk Coordinator	\$	35.07	\$	35.80
69	Help Desk Support Service Specialist - Senior	\$	56.44	\$	59.71
70	Help Desk Support Service Specialist - Intermediate	\$	41.91	\$	45.16
71	Help Desk Support Service Specialist - Associate	\$	36.90	\$	40.52
72	PC Support Manager	\$	31.42	\$	35.54
73	PC Systems Specialist	\$	21.22	\$	25.34
74	PC Maintenance Technician	\$	17.17	\$	21.27
75	Web Project Manager	\$	34.85	\$	35.56
76	Web Designer - Senior	\$	49.36	\$	50.36
77	Web Designer - Intermediate	\$	34.14	\$	36.40
78	Web Designer - Associate	\$	28.96	\$	30.52
79	Web Software Developer - Senior	\$	67.99	\$	70.11
80	Web Software Developer - Intermediate	\$	37.15	\$	37.91

81	Web Software Developer - Associate	\$	29.82	\$	32.11
82	Web Technical Administrator	\$	37.11	\$	41.23
83	Web Content Administrator	\$	27.43	\$	30.18
84	Network Administrator - Senior	\$	85.72	\$	89.80
85	Network Administrator - Intermediate	\$	59.35	\$	62.60
86	Network Administrator - Associate	\$	50.38	\$	53.85
87	Network Support Technician - Senior	\$	41.16	\$	43.89
88	Network Support Technician - Intermediate	\$	34.32	\$	34.60
89	Network Support Technician - Associate	\$	28.87	\$	29.15
90	Documentation Specialist - Senior	\$	64.44	\$	67.91
91	Documentation Specialist - Intermediate	\$	28.66	\$	31.96
92	Documentation Specialist - Associate	\$	22.54	\$	25.53
93	Technical Editor	\$	34.90	\$	35.61
94	Graphics Specialist	\$	29.75	\$	30.36
95	ERP Business Analyst - Senior	\$	140.70	\$	148.18
96	ERP Business Analyst - Intermediate	\$	79.55	\$	82.54
97	ERP Business Analyst - Associate	\$	28.66	\$	29.24
98	Business Systems Analyst - Senior	\$	41.16	\$	43.89
99	Business Systems Analyst - Intermediate	\$	34.29	\$	37.04
100	Business Systems Analyst - Associate	\$	27.43	\$	30.18
101	Information Systems Training Manager	\$	73.29	\$	76.41
102	Information Systems Training Specialist - Senior	\$	48.02	\$	50.76
103	Information Systems Training Specialist - Intermediate	\$	34.03	\$	34.31
104	Information Systems Training Specialist - Associate	\$	24.91	\$	25.18
105	Chief Enterprise Architect	\$	172.90	\$	198.44
106	Lead Enterprise Architect	\$	252.78	\$	278.31
107	Senior IT Systems Solution Architect	\$	110.17	\$	126.23
108	Audio Visual Engineer Fabrication Engineer Senior	\$	112.25	\$	116.05
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	97.30	\$	101.10
110	Audio Visual Engineer Fabrication Engineer Associate	\$	82.42	\$	86.22
111	Audio Visual Programmer Senior	\$	115.39	\$	119.19
112	Audio Visual Programmer Intermediate	\$	96.34	\$	100.14
113	Audio Visual Programmer Associate	\$	78.21	\$	82.01
114	Draftsman Senior	\$	100.30	\$	104.10
115	Draftsman Intermediate	\$	78.09	\$	81.89
116	Draftsman Associate	\$	67.76	\$	71.56
117	Administrator Senior	\$	81.69	\$	85.48
118	Administrator Intermediate	\$	65.41	\$	69.21
119	Administrator Associate	\$	52.64	\$	58.27
120	Instructor Technical Training Senior	\$	131.09	\$	134.89
121	Instructor Technical Training Intermediate	\$	104.33	\$	108.13
122	Instructor Technical Training Associate	\$	70.51	\$	74.31
123	Facility Staff Support Senior	\$	100.90	\$	104.70
124	Facility Staff Support Intermediate	\$	89.45	\$	93.25
125	Facility Staff Support Associate	\$	77.20	\$	81.00
126	Distribution Operations Specialist Senior	\$	106.33	\$	110.13
127	Distribution Operations Specialist Intermediate	\$	94.87	\$	98.67
128	Distribution Operations Specialist Associate	\$	81.25	\$	85.05
129	Quality Professional Staff Senior	\$	101.94	\$	107.81
130	Quality Professional Staff Intermediate	\$	90.68	\$	94.48
131	Quality Professional Staff Associate	\$	79.81	\$	83.61

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7 (14 April 2012 - 13 April 2013)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 141.14	\$ 146.82
2	Program Manager - Intermediate	\$ 82.34	\$ 87.43
3	Program Manager - Associate	\$ 52.40	\$ 55.23
4	Project Manager - Senior	\$ 108.88	\$ 114.55
5	Project Manager - Intermediate	\$ 59.07	\$ 63.71
6	Project Manager - Associate	\$ 43.62	\$ 46.30
7	Project Planning Manager	\$ 45.50	\$ 47.89
8	Project Administrator	\$ 35.35	\$ 38.19
9	Project Engineer - Senior	\$ 56.57	\$ 59.40
10	Project Engineer - Intermediate	\$ 39.43	\$ 41.72
11	Project Engineer - Associate	\$ 32.55	\$ 34.19
12	Quality Assurance Analyst - Senior	\$ 77.68	\$ 79.25
13	Quality Assurance Analyst - Intermediate	\$ 29.70	\$ 32.53
14	Quality Assurance Analyst - Associate	\$ 25.47	\$ 28.28
15	Client/Server Network Architect	\$ 80.45	\$ 83.90
16	Software Architect	\$ 124.32	\$ 145.49
17	Systems Engineer - Senior	\$ 104.23	\$ 108.23
18	Systems Engineer - Intermediate	\$ 95.05	\$ 98.62
19	Systems Engineer - Associate	\$ 52.39	\$ 55.96
20	Managed Systems Engineer - Senior	\$ 60.20	\$ 84.28
21	Managed Systems Engineer - Intermediate	\$ 42.68	\$ 43.39
22	Managed Systems Engineer - Associate	\$ 34.99	\$ 35.70
23	Applications Systems Analyst - Senior	\$ 72.41	\$ 73.88
24	Applications Systems Analyst - Intermediate	\$ 40.96	\$ 43.08
25	Applications Systems Analyst - Associate	\$ 33.00	\$ 34.53
26	Software Engineer - Senior	\$ 62.30	\$ 87.21
27	Software Engineer - Intermediate	\$ 43.23	\$ 45.23
28	Software Engineer - Associate	\$ 35.02	\$ 36.93
29	Applications Programmer - Senior	\$ 46.36	\$ 47.33
30	Applications Programmer - Intermediate	\$ 35.03	\$ 36.93
31	Applications Programmer - Associate	\$ 29.22	\$ 31.56
32	IT Certified Professional - Senior	\$ 53.18	\$ 54.25
33	IT Certified Professional - Intermediate	\$ 40.53	\$ 42.23
34	IT Certified Professional - Associate	\$ 31.68	\$ 33.66
35	Seat Management Administrator	\$ 35.35	\$ 38.19
36	Configuration Management (CM) Specialist - Senior	\$ 71.00	\$ 74.36
37	Configuration Management (CM) Specialist - Intermediate	\$ 53.18	\$ 55.92
38	Configuration Management (CM) Specialist - Associate	\$ 22.50	\$ 25.31
39	Computer Operator - Senior	\$ 22.82	\$ 24.80
40	Computer Operator - Intermediate	\$ 22.28	\$ 23.68
41	Computer Operator - Associate	\$ 17.90	\$ 20.16
42	Information Assurance Engineer - Senior	\$ 121.62	\$ 125.78
43	Information Assurance Engineer - Intermediate	\$ 89.64	\$ 93.23
44	Information Assurance Engineer - Associate	\$ 59.05	\$ 62.80
45	Information Systems Auditor - Senior	\$ 70.72	\$ 73.54
46	Information Systems Auditor - Intermediate	\$ 56.57	\$ 59.40
47	Information Systems Auditor - Associate	\$ 46.09	\$ 47.02
48	Data Security Analyst - Senior	\$ 41.28	\$ 42.13
49	Data Security Analyst - Intermediate	\$ 35.43	\$ 36.16
50	Data Security Analyst - Associate	\$ 28.28	\$ 31.12
51	Disaster Recovery/COOP/Contingency Administrator	\$ 52.65	\$ 55.53
52	Information Security Specialist - Senior	\$ 48.63	\$ 49.62
53	Information Security Specialist - Intermediate	\$ 35.20	\$ 35.46
54	Information Security Specialist - Associate	\$ 30.48	\$ 30.75
55	Systems Administrator - Senior	\$ 94.03	\$ 98.70
56	Systems Administrator - Intermediate	\$ 63.29	\$ 66.77
57	Systems Administrator -Associate	\$ 32.16	\$ 34.98
58	Database Administrator	\$ 95.87	\$ 99.25
59	Database Analyst/Programmer - Senior	\$ 37.82	\$ 61.91
60	Database Analyst/Programmer - Intermediate	\$ 35.04	\$ 35.77
61	Database Analyst/Programmer - Associate	\$ 27.82	\$ 32.07
62	Database Librarian	\$ 32.83	\$ 33.50

63	Data Warehousing Project Manager	\$	33.19	\$	33.86
64	Data Architect	\$	80.15	\$	83.46
65	Data Warehouse Analyst	\$	26.00	\$	26.53
66	Data Warehousing Programmer	\$	56.57	\$	59.40
67	Data Warehousing Administrator	\$	32.89	\$	35.00
68	Help Desk Coordinator	\$	36.16	\$	36.91
69	Help Desk Support Service Specialist - Senior	\$	58.19	\$	61.56
70	Help Desk Support Service Specialist - Intermediate	\$	43.21	\$	46.56
71	Help Desk Support Service Specialist - Associate	\$	38.04	\$	41.78
72	PC Support Manager	\$	32.39	\$	36.64
73	PC Systems Specialist	\$	21.88	\$	26.13
74	PC Maintenance Technician	\$	17.70	\$	21.93
75	Web Project Manager	\$	35.93	\$	36.66
76	Web Designer - Senior	\$	50.89	\$	51.92
77	Web Designer - Intermediate	\$	35.20	\$	37.53
78	Web Designer - Associate	\$	29.86	\$	31.47
79	Web Software Developer - Senior	\$	70.10	\$	72.28
80	Web Software Developer - Intermediate	\$	38.30	\$	39.09
81	Web Software Developer - Associate	\$	30.74	\$	33.11
82	Web Technical Administrator	\$	38.26	\$	42.51
83	Web Content Administrator	\$	28.28	\$	31.12
84	Network Administrator - Senior	\$	88.38	\$	92.58
85	Network Administrator - Intermediate	\$	61.19	\$	64.54
86	Network Administrator - Associate	\$	51.94	\$	55.52
87	Network Support Technician - Senior	\$	42.44	\$	45.25
88	Network Support Technician - Intermediate	\$	35.38	\$	35.67
89	Network Support Technician - Associate	\$	29.76	\$	30.05
90	Documentation Specialist - Senior	\$	66.44	\$	70.02
91	Documentation Specialist - Intermediate	\$	29.55	\$	32.95
92	Documentation Specialist - Associate	\$	23.24	\$	26.32
93	Technical Editor	\$	35.98	\$	36.71
94	Graphics Specialist	\$	30.67	\$	31.30
95	ERP Business Analyst - Senior	\$	145.06	\$	152.77
96	ERP Business Analyst - Intermediate	\$	82.02	\$	85.10
97	ERP Business Analyst - Associate	\$	29.55	\$	30.15
98	Business Systems Analyst - Senior	\$	42.44	\$	45.25
99	Business Systems Analyst - Intermediate	\$	35.35	\$	38.19
100	Business Systems Analyst - Associate	\$	28.28	\$	31.12
101	Information Systems Training Manager	\$	75.56	\$	78.78
102	Information Systems Training Specialist - Senior	\$	49.51	\$	52.33
103	Information Systems Training Specialist - Intermediate	\$	35.08	\$	35.37
104	Information Systems Training Specialist - Associate	\$	25.68	\$	25.96
105	Chief Enterprise Architect	\$	178.07	\$	204.39
106	Lead Enterprise Architect	\$	262.64	\$	288.48
107	Senior IT Systems Solution Architect	\$	113.48	\$	130.03
108	Audio Visual Engineer Fabrication Engineer Senior	\$	115.97	\$	119.77
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	100.53	\$	104.33
110	Audio Visual Engineer Fabrication Engineer Associate	\$	85.15	\$	88.95
111	Audio Visual Programmer Senior	\$	119.22	\$	123.02
112	Audio Visual Programmer Intermediate	\$	99.53	\$	103.33
113	Audio Visual Programmer Associate	\$	80.80	\$	84.60
114	Draftsman Senior	\$	103.63	\$	107.43
115	Draftsman Intermediate	\$	80.68	\$	84.48
116	Draftsman Associate	\$	70.01	\$	73.81
117	Administrator Senior	\$	84.39	\$	88.19
118	Administrator Intermediate	\$	67.58	\$	71.38
119	Administrator Associate	\$	54.39	\$	60.01
120	Instructor Technical Training Senior	\$	135.43	\$	139.23
121	Instructor Technical Training Intermediate	\$	107.78	\$	111.58
122	Instructor Technical Training Associate	\$	72.84	\$	76.64
123	Facility Staff Support Senior	\$	104.25	\$	108.05
124	Facility Staff Support Intermediate	\$	92.41	\$	96.21
125	Facility Staff Support Associate	\$	79.76	\$	83.56
126	Distribution Operations Specialist Senior	\$	109.86	\$	113.66
127	Distribution Operations Specialist Intermediate	\$	98.02	\$	101.82
128	Distribution Operations Specialist Associate	\$	83.95	\$	87.75
129	Quality Professional Staff Senior	\$	105.32	\$	111.19

130	Quality Professional Staff Intermediate	\$	93.69	\$	97.49
131	Quality Professional Staff Associate	\$	82.46	\$	86.26
132	Advanced Database Analyst/Programmer - Senior	\$	120.45	\$	122.63
133	Advanced Database Analyst/Programmer - Intermediate	\$	116.71	\$	118.90
134	Advanced Database Analyst/Programmer - Associate	\$	100.64	\$	102.82
135	IA Policy and Compliance Certified Professional - Senior	\$	134.48	\$	136.67
136	IA Policy and Compliance Certified Professional - Intermediate	\$	100.81	\$	102.99
137	IA Policy and Compliance Certified Professional - Associate	\$	70.75	\$	72.93
138	Cyber Operations Research Analyst - Senior	\$	146.53	\$	148.71
139	Cyber Operations Research Analyst - Intermediate	\$	108.44	\$	110.62
140	Cyber Operations Research Analyst - Associate	\$	93.97	\$	96.15
141	Cyber Operations Malware Analyst - Senior	\$	125.80	\$	127.98
142	Cyber Operations Malware Analyst - Intermediate	\$	101.26	\$	103.44
143	Cyber Operations Malware Analyst - Associate	\$	81.60	\$	83.79
144	Cyber Watch Operations Certified Analyst - Senior	\$	101.18	\$	103.37
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	94.37	\$	96.55
146	Cyber Watch Operations Certified Analyst - Associate	\$	83.78	\$	85.96

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8 (14 April 2013 - 13 April 2014)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	145.52	\$	151.37
2	Program Manager - Intermediate	\$	84.89	\$	90.14
3	Program Manager - Associate	\$	54.02	\$	56.94
4	Project Manager - Senior	\$	112.26	\$	118.10
5	Project Manager - Intermediate	\$	60.90	\$	65.69
6	Project Manager - Associate	\$	44.97	\$	47.74
7	Project Planning Manager	\$	46.91	\$	49.37
8	Project Administrator	\$	36.45	\$	39.37
9	Project Engineer - Senior	\$	58.32	\$	61.24
10	Project Engineer - Intermediate	\$	40.65	\$	43.01
11	Project Engineer - Associate	\$	33.56	\$	35.25
12	Quality Assurance Analyst - Senior	\$	80.09	\$	81.71
13	Quality Assurance Analyst - Intermediate	\$	30.62	\$	33.54
14	Quality Assurance Analyst - Associate	\$	26.26	\$	29.16
15	Client/Server Network Architect	\$	82.94	\$	86.50
16	Software Architect	\$	128.17	\$	150.00
17	Systems Engineer - Senior	\$	107.46	\$	111.59
18	Systems Engineer - Intermediate	\$	98.00	\$	101.68
19	Systems Engineer - Associate	\$	54.01	\$	57.69
20	Managed Systems Engineer - Senior	\$	62.07	\$	86.89
21	Managed Systems Engineer - Intermediate	\$	44.00	\$	44.74
22	Managed Systems Engineer - Associate	\$	36.07	\$	36.81
23	Applications Systems Analyst - Senior	\$	74.65	\$	76.17
24	Applications Systems Analyst - Intermediate	\$	42.23	\$	44.42
25	Applications Systems Analyst - Associate	\$	34.02	\$	35.60
26	Software Engineer - Senior	\$	64.23	\$	89.91
27	Software Engineer - Intermediate	\$	44.57	\$	46.63
28	Software Engineer - Associate	\$	36.11	\$	38.07

29	Applications Programmer - Senior	\$	47.80	\$	48.80
30	Applications Programmer - Intermediate	\$	36.12	\$	38.07
31	Applications Programmer - Associate	\$	30.13	\$	32.54
32	IT Certified Professional - Senior	\$	54.83	\$	55.93
33	IT Certified Professional - Intermediate	\$	41.79	\$	43.54
34	IT Certified Professional - Associate	\$	32.66	\$	34.70
35	Seat Management Administrator	\$	36.45	\$	39.37
36	Configuration Management (CM) Specialist - Senior	\$	73.20	\$	76.67
37	Configuration Management (CM) Specialist - Intermediate	\$	54.83	\$	57.65
38	Configuration Management (CM) Specialist - Associate	\$	23.20	\$	26.09
39	Computer Operator - Senior	\$	23.53	\$	25.57
40	Computer Operator - Intermediate	\$	22.97	\$	24.41
41	Computer Operator - Associate	\$	18.45	\$	20.78
42	Information Assurance Engineer - Senior	\$	125.39	\$	129.68
43	Information Assurance Engineer - Intermediate	\$	92.42	\$	96.12
44	Information Assurance Engineer - Associate	\$	60.88	\$	64.75
45	Information Systems Auditor - Senior	\$	72.91	\$	75.82
46	Information Systems Auditor - Intermediate	\$	58.32	\$	61.24
47	Information Systems Auditor - Associate	\$	47.52	\$	48.48
48	Data Security Analyst - Senior	\$	42.56	\$	43.44
49	Data Security Analyst - Intermediate	\$	36.53	\$	37.28
50	Data Security Analyst - Associate	\$	29.16	\$	32.08
51	Disaster Recovery/COOP/Contingency Administrator	\$	54.28	\$	57.25
52	Information Security Specialist - Senior	\$	50.14	\$	51.16
53	Information Security Specialist - Intermediate	\$	36.29	\$	36.56
54	Information Security Specialist - Associate	\$	31.42	\$	31.70
55	Systems Administrator - Senior	\$	96.94	\$	101.76
56	Systems Administrator - Intermediate	\$	65.25	\$	68.84
57	Systems Administrator -Associate	\$	33.16	\$	36.06
58	Database Administrator	\$	98.84	\$	102.33
59	Database Analyst/Programmer - Senior	\$	38.99	\$	63.83
60	Database Analyst/Programmer - Intermediate	\$	36.13	\$	36.88
61	Database Analyst/Programmer - Associate	\$	28.68	\$	33.06
62	Database Librarian	\$	33.85	\$	34.54
63	Data Warehousing Project Manager	\$	34.22	\$	34.91
64	Data Architect	\$	82.63	\$	86.05
65	Data Warehouse Analyst	\$	26.81	\$	27.35
66	Data Warehousing Programmer	\$	58.32	\$	61.24
67	Data Warehousing Administrator	\$	33.91	\$	36.09
68	Help Desk Coordinator	\$	37.28	\$	38.05
69	Help Desk Support Service Specialist - Senior	\$	59.99	\$	63.47
70	Help Desk Support Service Specialist - Intermediate	\$	44.55	\$	48.00
71	Help Desk Support Service Specialist - Associate	\$	39.22	\$	43.08
72	PC Support Manager	\$	33.39	\$	37.78
73	PC Systems Specialist	\$	22.56	\$	26.94
74	PC Maintenance Technician	\$	18.25	\$	22.61
75	Web Project Manager	\$	37.04	\$	37.80
76	Web Designer - Senior	\$	52.47	\$	53.53
77	Web Designer - Intermediate	\$	36.29	\$	38.69
78	Web Designer - Associate	\$	30.79	\$	32.45
79	Web Software Developer - Senior	\$	72.27	\$	74.52
80	Web Software Developer - Intermediate	\$	39.49	\$	40.30
81	Web Software Developer - Associate	\$	31.69	\$	34.14
82	Web Technical Administrator	\$	39.45	\$	43.83
83	Web Content Administrator	\$	29.16	\$	32.08
84	Network Administrator - Senior	\$	91.12	\$	95.45
85	Network Administrator - Intermediate	\$	63.09	\$	66.54
86	Network Administrator - Associate	\$	53.55	\$	57.24
87	Network Support Technician - Senior	\$	43.76	\$	46.65
88	Network Support Technician - Intermediate	\$	36.48	\$	36.78
89	Network Support Technician - Associate	\$	30.68	\$	30.98
90	Documentation Specialist - Senior	\$	68.50	\$	72.19
91	Documentation Specialist - Intermediate	\$	30.47	\$	33.97
92	Documentation Specialist - Associate	\$	23.96	\$	27.14
93	Technical Editor	\$	37.10	\$	37.85
94	Graphics Specialist	\$	31.62	\$	32.27
95	ERP Business Analyst - Senior	\$	149.56	\$	157.51

96	ERP Business Analyst - Intermediate	\$	84.56	\$	87.74
97	ERP Business Analyst - Associate	\$	30.47	\$	31.08
98	Business Systems Analyst - Senior	\$	43.76	\$	46.65
99	Business Systems Analyst - Intermediate	\$	36.45	\$	39.37
100	Business Systems Analyst - Associate	\$	29.16	\$	32.08
101	Information Systems Training Manager	\$	77.90	\$	81.22
102	Information Systems Training Specialist - Senior	\$	51.04	\$	53.95
103	Information Systems Training Specialist - Intermediate	\$	36.17	\$	36.47
104	Information Systems Training Specialist - Associate	\$	26.48	\$	26.76
105	Chief Enterprise Architect	\$	183.41	\$	210.53
106	Lead Enterprise Architect	\$	272.89	\$	299.05
107	Senior IT Systems Solution Architect	\$	116.89	\$	134.27
108	Audio Visual Engineer Fabrication Engineer Senior	\$	119.22	\$	123.02
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	103.34	\$	107.14
110	Audio Visual Engineer Fabrication Engineer Associate	\$	87.54	\$	91.34
111	Audio Visual Programmer Senior	\$	122.55	\$	126.35
112	Audio Visual Programmer Intermediate	\$	102.32	\$	106.11
113	Audio Visual Programmer Associate	\$	83.06	\$	86.86
114	Draftsman Senior	\$	106.53	\$	110.33
115	Draftsman Intermediate	\$	82.94	\$	86.74
116	Draftsman Associate	\$	71.97	\$	75.77
117	Administrator Senior	\$	86.75	\$	90.55
118	Administrator Intermediate	\$	69.47	\$	73.27
119	Administrator Associate	\$	55.91	\$	61.54
120	Instructor Technical Training Senior	\$	139.22	\$	143.02
121	Instructor Technical Training Intermediate	\$	110.80	\$	114.60
122	Instructor Technical Training Associate	\$	74.88	\$	78.68
123	Facility Staff Support Senior	\$	107.16	\$	110.96
124	Facility Staff Support Intermediate	\$	95.00	\$	98.80
125	Facility Staff Support Associate	\$	81.99	\$	85.79
126	Distribution Operations Specialist Senior	\$	112.93	\$	116.73
127	Distribution Operations Specialist Intermediate	\$	100.76	\$	104.56
128	Distribution Operations Specialist Associate	\$	86.29	\$	90.09
129	Quality Professional Staff Senior	\$	108.27	\$	114.13
130	Quality Professional Staff Intermediate	\$	96.31	\$	100.11
131	Quality Professional Staff Associate	\$	84.76	\$	88.56
132	Advanced Database Analyst/Programmer - Senior	\$	124.18	\$	126.44
133	Advanced Database Analyst/Programmer - Intermediate	\$	120.33	\$	122.58
134	Advanced Database Analyst/Programmer - Associate	\$	103.76	\$	106.01
135	IA Policy and Compliance Certified Professional - Senior	\$	138.65	\$	140.91
136	IA Policy and Compliance Certified Professional - Intermediate	\$	103.93	\$	106.18
137	IA Policy and Compliance Certified Professional - Associate	\$	72.94	\$	75.19
138	Cyber Operations Research Analyst - Senior	\$	151.07	\$	153.32
139	Cyber Operations Research Analyst - Intermediate	\$	111.80	\$	114.05
140	Cyber Operations Research Analyst - Associate	\$	96.88	\$	99.14
141	Cyber Operations Malware Analyst - Senior	\$	129.70	\$	131.95
142	Cyber Operations Malware Analyst - Intermediate	\$	104.40	\$	106.65
143	Cyber Operations Malware Analyst - Associate	\$	84.13	\$	86.38
144	Cyber Watch Operations Certified Analyst - Senior	\$	104.32	\$	106.57
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	97.29	\$	99.54
146	Cyber Watch Operations Certified Analyst - Associate	\$	86.37	\$	88.63

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9 (14 April 2014 - 13 April 2015)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 150.03	\$ 156.06
2	Program Manager - Intermediate	\$ 87.52	\$ 92.93
3	Program Manager - Associate	\$ 55.69	\$ 58.71
4	Project Manager - Senior	\$ 115.74	\$ 121.76
5	Project Manager - Intermediate	\$ 62.79	\$ 67.73
6	Project Manager - Associate	\$ 46.36	\$ 49.22
7	Project Planning Manager	\$ 48.36	\$ 50.90
8	Project Administrator	\$ 37.58	\$ 40.59
9	Project Engineer - Senior	\$ 60.13	\$ 63.14
10	Project Engineer - Intermediate	\$ 41.91	\$ 44.34
11	Project Engineer - Associate	\$ 34.60	\$ 36.34
12	Quality Assurance Analyst - Senior	\$ 82.57	\$ 84.24
13	Quality Assurance Analyst - Intermediate	\$ 31.57	\$ 34.58
14	Quality Assurance Analyst - Associate	\$ 27.07	\$ 30.06
15	Client/Server Network Architect	\$ 85.51	\$ 89.18
16	Software Architect	\$ 132.14	\$ 154.65
17	Systems Engineer - Senior	\$ 110.79	\$ 115.05
18	Systems Engineer - Intermediate	\$ 101.04	\$ 104.83
19	Systems Engineer - Associate	\$ 55.68	\$ 59.48
20	Managed Systems Engineer - Senior	\$ 63.99	\$ 89.58
21	Managed Systems Engineer - Intermediate	\$ 45.36	\$ 46.13
22	Managed Systems Engineer - Associate	\$ 37.19	\$ 37.95
23	Applications Systems Analyst - Senior	\$ 76.96	\$ 78.53
24	Applications Systems Analyst - Intermediate	\$ 43.54	\$ 45.80
25	Applications Systems Analyst - Associate	\$ 35.07	\$ 36.70
26	Software Engineer - Senior	\$ 66.22	\$ 92.70
27	Software Engineer - Intermediate	\$ 45.95	\$ 48.08
28	Software Engineer - Associate	\$ 37.23	\$ 39.25
29	Applications Programmer - Senior	\$ 49.28	\$ 50.31
30	Applications Programmer - Intermediate	\$ 37.24	\$ 39.25
31	Applications Programmer - Associate	\$ 31.06	\$ 33.55
32	IT Certified Professional - Senior	\$ 56.53	\$ 57.66
33	IT Certified Professional - Intermediate	\$ 43.09	\$ 44.89
34	IT Certified Professional - Associate	\$ 33.67	\$ 35.78
35	Seat Management Administrator	\$ 37.58	\$ 40.59
36	Configuration Management (CM) Specialist - Senior	\$ 75.47	\$ 79.05
37	Configuration Management (CM) Specialist - Intermediate	\$ 56.53	\$ 59.44
38	Configuration Management (CM) Specialist - Associate	\$ 23.92	\$ 26.90
39	Computer Operator - Senior	\$ 24.26	\$ 26.36
40	Computer Operator - Intermediate	\$ 23.68	\$ 25.17
41	Computer Operator - Associate	\$ 19.02	\$ 21.42
42	Information Assurance Engineer - Senior	\$ 129.28	\$ 133.70
43	Information Assurance Engineer - Intermediate	\$ 95.29	\$ 99.10
44	Information Assurance Engineer - Associate	\$ 62.77	\$ 66.76
45	Information Systems Auditor - Senior	\$ 75.17	\$ 78.17
46	Information Systems Auditor - Intermediate	\$ 60.13	\$ 63.14
47	Information Systems Auditor - Associate	\$ 48.99	\$ 49.98
48	Data Security Analyst - Senior	\$ 43.88	\$ 44.79
49	Data Security Analyst - Intermediate	\$ 37.66	\$ 38.44
50	Data Security Analyst - Associate	\$ 30.06	\$ 33.07
51	Disaster Recovery/COOP/Contingency Administrator	\$ 55.96	\$ 59.02
52	Information Security Specialist - Senior	\$ 51.69	\$ 52.75
53	Information Security Specialist - Intermediate	\$ 37.41	\$ 37.69
54	Information Security Specialist - Associate	\$ 32.39	\$ 32.68
55	Systems Administrator - Senior	\$ 99.95	\$ 104.91
56	Systems Administrator - Intermediate	\$ 67.27	\$ 70.97
57	Systems Administrator -Associate	\$ 34.19	\$ 37.18
58	Database Administrator	\$ 101.90	\$ 105.50
59	Database Analyst/Programmer - Senior	\$ 40.20	\$ 65.81
60	Database Analyst/Programmer - Intermediate	\$ 37.25	\$ 38.02
61	Database Analyst/Programmer - Associate	\$ 29.57	\$ 34.08

62	Database Librarian	\$	34.90	\$	35.61
63	Data Warehousing Project Manager	\$	35.28	\$	35.99
64	Data Architect	\$	85.19	\$	88.72
65	Data Warehouse Analyst	\$	27.64	\$	28.20
66	Data Warehousing Programmer	\$	60.13	\$	63.14
67	Data Warehousing Administrator	\$	34.96	\$	37.21
68	Help Desk Coordinator	\$	38.44	\$	39.23
69	Help Desk Support Service Specialist - Senior	\$	61.85	\$	65.44
70	Help Desk Support Service Specialist - Intermediate	\$	45.93	\$	49.49
71	Help Desk Support Service Specialist - Associate	\$	40.44	\$	44.42
72	PC Support Manager	\$	34.43	\$	38.95
73	PC Systems Specialist	\$	23.26	\$	27.78
74	PC Maintenance Technician	\$	18.82	\$	23.31
75	Web Project Manager	\$	38.19	\$	38.97
76	Web Designer - Senior	\$	54.10	\$	55.19
77	Web Designer - Intermediate	\$	37.41	\$	39.89
78	Web Designer - Associate	\$	31.74	\$	33.46
79	Web Software Developer - Senior	\$	74.51	\$	76.83
80	Web Software Developer - Intermediate	\$	40.71	\$	41.55
81	Web Software Developer - Associate	\$	32.67	\$	35.20
82	Web Technical Administrator	\$	40.67	\$	45.19
83	Web Content Administrator	\$	30.06	\$	33.07
84	Network Administrator - Senior	\$	93.94	\$	98.41
85	Network Administrator - Intermediate	\$	65.05	\$	68.60
86	Network Administrator - Associate	\$	55.21	\$	59.01
87	Network Support Technician - Senior	\$	45.12	\$	48.10
88	Network Support Technician - Intermediate	\$	37.61	\$	37.92
89	Network Support Technician - Associate	\$	31.63	\$	31.94
90	Documentation Specialist - Senior	\$	70.62	\$	74.43
91	Documentation Specialist - Intermediate	\$	31.41	\$	35.02
92	Documentation Specialist - Associate	\$	24.70	\$	27.98
93	Technical Editor	\$	38.25	\$	39.02
94	Graphics Specialist	\$	32.60	\$	33.27
95	ERP Business Analyst - Senior	\$	154.20	\$	162.39
96	ERP Business Analyst - Intermediate	\$	87.18	\$	90.46
97	ERP Business Analyst - Associate	\$	31.41	\$	32.04
98	Business Systems Analyst - Senior	\$	45.12	\$	48.10
99	Business Systems Analyst - Intermediate	\$	37.58	\$	40.59
100	Business Systems Analyst - Associate	\$	30.06	\$	33.07
101	Information Systems Training Manager	\$	80.31	\$	83.74
102	Information Systems Training Specialist - Senior	\$	52.62	\$	55.62
103	Information Systems Training Specialist - Intermediate	\$	37.29	\$	37.60
104	Information Systems Training Specialist - Associate	\$	27.30	\$	27.59
105	Chief Enterprise Architect	\$	188.92	\$	216.83
106	Lead Enterprise Architect	\$	283.52	\$	310.02
107	Senior IT Systems Solution Architect	\$	120.40	\$	137.94
108	Audio Visual Engineer Fabrication Engineer Senior	\$	122.32	\$	126.12
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	106.03	\$	109.83
110	Audio Visual Engineer Fabrication Engineer Associate	\$	89.81	\$	93.61
111	Audio Visual Programmer Senior	\$	125.74	\$	129.54
112	Audio Visual Programmer Intermediate	\$	104.97	\$	108.77
113	Audio Visual Programmer Associate	\$	85.22	\$	89.02
114	Draftsman Senior	\$	109.30	\$	113.10
115	Draftsman Intermediate	\$	85.09	\$	88.89
116	Draftsman Associate	\$	73.84	\$	77.64
117	Administrator Senior	\$	89.01	\$	92.81
118	Administrator Intermediate	\$	71.27	\$	75.07
119	Administrator Associate	\$	57.36	\$	62.99
120	Instructor Technical Training Senior	\$	142.84	\$	146.64
121	Instructor Technical Training Intermediate	\$	113.68	\$	117.48
122	Instructor Technical Training Associate	\$	76.83	\$	80.63
123	Facility Staff Support Senior	\$	109.95	\$	113.75
124	Facility Staff Support Intermediate	\$	97.47	\$	101.27
125	Facility Staff Support Associate	\$	84.12	\$	87.92
126	Distribution Operations Specialist Senior	\$	115.86	\$	119.66
127	Distribution Operations Specialist Intermediate	\$	103.38	\$	107.18
128	Distribution Operations Specialist Associate	\$	88.54	\$	92.34

129	Quality Professional Staff Senior	\$	111.08	\$	116.95
130	Quality Professional Staff Intermediate	\$	98.82	\$	102.61
131	Quality Professional Staff Associate	\$	86.97	\$	90.77
132	Advanced Database Analyst/Programmer - Senior	\$	128.03	\$	130.36
133	Advanced Database Analyst/Programmer - Intermediate	\$	124.06	\$	126.38
134	Advanced Database Analyst/Programmer - Associate	\$	106.97	\$	109.29
135	IA Policy and Compliance Certified Professional - Senior	\$	142.95	\$	145.27
136	IA Policy and Compliance Certified Professional - Intermediate	\$	107.15	\$	109.48
137	IA Policy and Compliance Certified Professional - Associate	\$	75.20	\$	77.52
138	Cyber Operations Research Analyst - Senior	\$	155.76	\$	158.08
139	Cyber Operations Research Analyst - Intermediate	\$	115.27	\$	117.59
140	Cyber Operations Research Analyst - Associate	\$	99.89	\$	102.21
141	Cyber Operations Malware Analyst - Senior	\$	133.72	\$	136.04
142	Cyber Operations Malware Analyst - Intermediate	\$	107.63	\$	109.95
143	Cyber Operations Malware Analyst - Associate	\$	86.74	\$	89.06
144	Cyber Watch Operations Certified Analyst - Senior	\$	107.55	\$	109.87
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	100.31	\$	102.63
146	Cyber Watch Operations Certified Analyst - Associate	\$	89.05	\$	91.37

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	37.37%
ODC-Time and Material (Estimated)	9.97%
ASCP Contract Source Equipment (Estimated)	9.97%
Travel and Per Diem (Estimated)	9.97%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%