

Contract Year 1

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 106.66	\$ 111.45
2	Program Manager - Intermediate	\$ 80.26	\$ 91.90
3	Program Manager - Associate	\$ 62.27	\$ 72.87
4	Project Manager - Senior	\$ 79.09	\$ 82.64
5	Project Manager - Intermediate	\$ 59.91	\$ 62.60
6	Project Manager - Associate	\$ 54.28	\$ 58.96
7	Project Planning Manager	\$ 63.18	\$ 64.76
8	Project Administrator	\$ 41.62	\$ 48.25
9	Project Engineer - Senior	\$ 72.16	\$ 71.35
10	Project Engineer - Intermediate	\$ 54.65	\$ 60.19
11	Project Engineer - Associate	\$ 37.92	\$ 46.66
12	Quality Assurance Analyst - Senior	\$ 49.20	\$ 56.40
13	Quality Assurance Analyst - Intermediate	\$ 40.65	\$ 43.35
14	Quality Assurance Analyst - Associate	\$ 35.09	\$ 37.13
15	Client/Server Network Architect	\$ 75.72	\$ 81.42
16	Software Architect	\$ 73.60	\$ 78.84
17	Systems Engineer - Senior	\$ 75.06	\$ 80.57
18	Systems Engineer - Intermediate	\$ 50.21	\$ 58.79
19	Systems Engineer - Associate	\$ 40.67	\$ 48.99
20	Managed Systems Engineer - Senior	\$ 59.16	\$ 69.25
21	Managed Systems Engineer - Intermediate	\$ 48.16	\$ 56.48
22	Managed Systems Engineer - Associate	\$ 37.70	\$ 47.09
23	Applications Systems Analyst - Senior	\$ 52.60	\$ 55.46
24	Applications Systems Analyst - Intermediate	\$ 44.69	\$ 47.04
25	Applications Systems Analyst - Associate	\$ 38.63	\$ 45.61
26	Software Engineer - Senior	\$ 73.16	\$ 79.60
27	Software Engineer - Intermediate	\$ 50.71	\$ 55.09
28	Software Engineer - Associate	\$ 37.62	\$ 47.87
29	Applications Programmer - Senior	\$ 71.51	\$ 78.98
30	Applications Programmer - Intermediate	\$ 44.49	\$ 50.69
31	Applications Programmer - Associate	\$ 32.74	\$ 37.32
32	IT Certified Professional - Senior	\$ 63.77	\$ 69.29
33	IT Certified Professional - Intermediate	\$ 52.37	\$ 56.49
34	IT Certified Professional - Associate	\$ 36.05	\$ 41.43
35	Seat Management Administrator	\$ 51.40	\$ 53.40
36	Configuration Management (CM) Specialist - Senior	\$ 41.87	\$ 38.63
37	Configuration Management (CM) Specialist - Intermediate	\$ 35.04	\$ 30.90
38	Configuration Management (CM) Specialist - Associate	\$ 27.89	\$ 30.30
39	Computer Operator - Senior	\$ 36.20	\$ 37.51
40	Computer Operator - Intermediate	\$ 26.84	\$ 31.47
41	Computer Operator - Associate	\$ 22.50	\$ 27.97
42	Information Assurance Engineer - Senior	\$ 60.96	\$ 70.60
43	Information Assurance Engineer - Intermediate	\$ 49.58	\$ 57.99
44	Information Assurance Engineer - Associate	\$ 38.57	\$ 41.90
45	Information Systems Auditor - Senior	\$ 52.82	\$ 63.18
46	Information Systems Auditor - Intermediate	\$ 43.24	\$ 51.85
47	Information Systems Auditor - Associate	\$ 35.04	\$ 38.07
48	Data Security Analyst - Senior	\$ 77.52	\$ 81.58
49	Data Security Analyst - Intermediate	\$ 43.64	\$ 48.78
50	Data Security Analyst - Associate	\$ 35.01	\$ 39.59
51	Disaster Recovery/COOP/Contingency Administrator	\$ 51.17	\$ 58.63
52	Information Security Specialist - Senior	\$ 77.95	\$ 82.67
53	Information Security Specialist - Intermediate	\$ 44.22	\$ 50.16
54	Information Security Specialist - Associate	\$ 36.33	\$ 42.21
55	Systems Administrator - Senior	\$ 77.21	\$ 84.12
56	Systems Administrator - Intermediate	\$ 41.05	\$ 47.04
57	Systems Administrator -Associate	\$ 37.63	\$ 42.11
58	Database Administrator	\$ 51.70	\$ 56.17
59	Database Analyst/Programmer - Senior	\$ 57.80	\$ 66.77

60	Database Analyst/Programmer - Intermediate	\$	45.83	\$	53.19
61	Database Analyst/Programmer - Associate	\$	33.29	\$	36.58
62	Database Librarian	\$	29.40	\$	37.20
63	Data Warehousing Project Manager	\$	66.45	\$	72.18
64	Data Architect	\$	69.57	\$	82.27
65	Data Warehouse Analyst	\$	54.28	\$	58.96
66	Data Warehousing Programmer	\$	47.18	\$	56.89
67	Data Warehousing Administrator	\$	43.29	\$	45.98
68	Help Desk Coordinator	\$	34.75	\$	37.76
69	Help Desk Support Service Specialist - Senior	\$	39.79	\$	35.68
70	Help Desk Support Service Specialist - Intermediate	\$	32.98	\$	38.66
71	Help Desk Support Service Specialist - Associate	\$	30.76	\$	34.88
72	PC Support Manager	\$	53.54	\$	57.60
73	PC Systems Specialist	\$	35.49	\$	43.61
74	PC Maintenance Technician	\$	31.05	\$	37.83
75	Web Project Manager	\$	64.48	\$	70.06
76	Web Designer - Senior	\$	58.91	\$	65.73
77	Web Designer - Intermediate	\$	45.98	\$	51.07
78	Web Designer - Associate	\$	37.48	\$	47.68
79	Web Software Developer - Senior	\$	73.32	\$	79.67
80	Web Software Developer - Intermediate	\$	48.86	\$	57.02
81	Web Software Developer - Associate	\$	38.98	\$	49.47
82	Web Technical Administrator	\$	35.64	\$	42.95
83	Web Content Administrator	\$	35.95	\$	42.86
84	Network Administrator - Senior	\$	78.89	\$	85.75
85	Network Administrator - Intermediate	\$	52.23	\$	57.08
86	Network Administrator - Associate	\$	34.98	\$	42.35
87	Network Support Technician - Senior	\$	44.14	\$	49.71
88	Network Support Technician - Intermediate	\$	31.16	\$	50.72
89	Network Support Technician - Associate	\$	28.55	\$	30.76
90	Documentation Specialist - Senior	\$	31.61	\$	37.20
91	Documentation Specialist - Intermediate	\$	28.18	\$	33.63
92	Documentation Specialist - Associate	\$	22.99	\$	28.60
93	Technical Editor	\$	41.15	\$	45.76
94	Graphics Specialist	\$	30.06	\$	35.00
95	ERP Business Analyst - Senior	\$	73.85	\$	83.07
96	ERP Business Analyst - Intermediate	\$	58.68	\$	63.77
97	ERP Business Analyst - Associate	\$	42.22	\$	51.75
98	Business Systems Analyst - Senior	\$	69.22	\$	75.53
99	Business Systems Analyst - Intermediate	\$	46.62	\$	53.19
100	Business Systems Analyst - Associate	\$	40.01	\$	45.74
101	Information Systems Training Manager	\$	65.84	\$	75.99
102	Information Systems Training Specialist - Senior	\$	53.14	\$	59.59
103	Information Systems Training Specialist - Intermediate	\$	44.29	\$	52.28
104	Information Systems Training Specialist - Associate	\$	34.53	\$	39.88

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2

Category Number	Labor Categories	Government	Contractor Site
		Site Hourly Rate	Hourly Rate

1	Program Manager - Senior	\$	110.07	\$	115.02
2	Program Manager - Intermediate	\$	82.83	\$	94.84
3	Program Manager - Associate	\$	64.26	\$	75.20
4	Project Manager - Senior	\$	81.62	\$	85.28
5	Project Manager - Intermediate	\$	61.83	\$	64.60
6	Project Manager - Associate	\$	56.02	\$	60.85
7	Project Planning Manager	\$	65.20	\$	66.83
8	Project Administrator	\$	42.95	\$	49.79
9	Project Engineer - Senior	\$	74.47	\$	73.63
10	Project Engineer - Intermediate	\$	56.40	\$	62.12
11	Project Engineer - Associate	\$	39.13	\$	48.15
12	Quality Assurance Analyst - Senior	\$	50.77	\$	58.20
13	Quality Assurance Analyst - Intermediate	\$	41.95	\$	44.74
14	Quality Assurance Analyst - Associate	\$	36.21	\$	38.32
15	Client/Server Network Architect	\$	78.14	\$	84.03
16	Software Architect	\$	75.96	\$	81.36
17	Systems Engineer - Senior	\$	77.46	\$	83.15
18	Systems Engineer - Intermediate	\$	51.82	\$	60.67
19	Systems Engineer - Associate	\$	41.97	\$	50.56
20	Managed Systems Engineer - Senior	\$	61.05	\$	71.47
21	Managed Systems Engineer - Intermediate	\$	49.70	\$	58.29
22	Managed Systems Engineer - Associate	\$	38.91	\$	48.60
23	Applications Systems Analyst - Senior	\$	54.28	\$	57.23
24	Applications Systems Analyst - Intermediate	\$	46.12	\$	48.55
25	Applications Systems Analyst - Associate	\$	39.87	\$	47.07
26	Software Engineer - Senior	\$	75.50	\$	82.15
27	Software Engineer - Intermediate	\$	52.33	\$	56.85
28	Software Engineer - Associate	\$	38.82	\$	49.40
29	Applications Programmer - Senior	\$	73.80	\$	81.51
30	Applications Programmer - Intermediate	\$	45.91	\$	52.31
31	Applications Programmer - Associate	\$	33.79	\$	38.51
32	IT Certified Professional - Senior	\$	65.81	\$	71.51
33	IT Certified Professional - Intermediate	\$	54.05	\$	58.30
34	IT Certified Professional - Associate	\$	37.20	\$	42.76
35	Seat Management Administrator	\$	53.04	\$	55.11
36	Configuration Management (CM) Specialist - Senior	\$	43.21	\$	39.87
37	Configuration Management (CM) Specialist - Intermediate	\$	36.16	\$	31.89
38	Configuration Management (CM) Specialist - Associate	\$	28.78	\$	31.27
39	Computer Operator - Senior	\$	37.36	\$	38.71
40	Computer Operator - Intermediate	\$	27.70	\$	32.48
41	Computer Operator - Associate	\$	23.22	\$	28.87
42	Information Assurance Engineer - Senior	\$	62.91	\$	72.86
43	Information Assurance Engineer - Intermediate	\$	51.17	\$	59.85
44	Information Assurance Engineer - Associate	\$	39.80	\$	43.24
45	Information Systems Auditor - Senior	\$	54.51	\$	65.20
46	Information Systems Auditor - Intermediate	\$	44.62	\$	53.51
47	Information Systems Auditor - Associate	\$	36.16	\$	39.29
48	Data Security Analyst - Senior	\$	80.00	\$	84.19
49	Data Security Analyst - Intermediate	\$	45.04	\$	50.34
50	Data Security Analyst - Associate	\$	36.13	\$	40.86
51	Disaster Recovery/COOP/Contingency Administrator	\$	52.81	\$	60.51
52	Information Security Specialist - Senior	\$	80.44	\$	85.32
53	Information Security Specialist - Intermediate	\$	45.64	\$	51.77
54	Information Security Specialist - Associate	\$	37.49	\$	43.56
55	Systems Administrator - Senior	\$	79.68	\$	86.81
56	Systems Administrator - Intermediate	\$	42.36	\$	48.55
57	Systems Administrator -Associate	\$	38.83	\$	43.46
58	Database Administrator	\$	53.35	\$	57.97
59	Database Analyst/Programmer - Senior	\$	59.65	\$	68.91
60	Database Analyst/Programmer - Intermediate	\$	47.30	\$	54.89
61	Database Analyst/Programmer - Associate	\$	34.36	\$	37.75
62	Database Librarian	\$	30.34	\$	38.39
63	Data Warehousing Project Manager	\$	68.58	\$	74.49
64	Data Architect	\$	71.80	\$	84.90
65	Data Warehouse Analyst	\$	56.02	\$	60.85
66	Data Warehousing Programmer	\$	48.69	\$	58.71
67	Data Warehousing Administrator	\$	44.68	\$	47.45

68	Help Desk Coordinator	\$	35.86	\$	38.97
69	Help Desk Support Service Specialist - Senior	\$	41.06	\$	36.82
70	Help Desk Support Service Specialist - Intermediate	\$	34.04	\$	39.90
71	Help Desk Support Service Specialist - Associate	\$	31.74	\$	36.00
72	PC Support Manager	\$	55.25	\$	59.44
73	PC Systems Specialist	\$	36.63	\$	45.01
74	PC Maintenance Technician	\$	32.04	\$	39.04
75	Web Project Manager	\$	66.54	\$	72.30
76	Web Designer - Senior	\$	60.80	\$	67.83
77	Web Designer - Intermediate	\$	47.45	\$	52.70
78	Web Designer - Associate	\$	38.68	\$	49.21
79	Web Software Developer - Senior	\$	75.67	\$	82.22
80	Web Software Developer - Intermediate	\$	50.42	\$	58.84
81	Web Software Developer - Associate	\$	40.23	\$	51.05
82	Web Technical Administrator	\$	36.78	\$	44.32
83	Web Content Administrator	\$	37.10	\$	44.23
84	Network Administrator - Senior	\$	81.41	\$	88.49
85	Network Administrator - Intermediate	\$	53.90	\$	58.91
86	Network Administrator - Associate	\$	36.10	\$	43.71
87	Network Support Technician - Senior	\$	45.55	\$	51.30
88	Network Support Technician - Intermediate	\$	32.16	\$	52.34
89	Network Support Technician - Associate	\$	29.46	\$	31.74
90	Documentation Specialist - Senior	\$	32.62	\$	38.39
91	Documentation Specialist - Intermediate	\$	29.08	\$	34.71
92	Documentation Specialist - Associate	\$	23.73	\$	29.52
93	Technical Editor	\$	42.47	\$	47.22
94	Graphics Specialist	\$	31.02	\$	36.12
95	ERP Business Analyst - Senior	\$	76.21	\$	85.73
96	ERP Business Analyst - Intermediate	\$	60.56	\$	65.81
97	ERP Business Analyst - Associate	\$	43.57	\$	53.41
98	Business Systems Analyst - Senior	\$	71.44	\$	77.95
99	Business Systems Analyst - Intermediate	\$	48.11	\$	54.89
100	Business Systems Analyst - Associate	\$	41.29	\$	47.20
101	Information Systems Training Manager	\$	67.95	\$	78.42
102	Information Systems Training Specialist - Senior	\$	54.84	\$	61.50
103	Information Systems Training Specialist - Intermediate	\$	45.71	\$	53.95
104	Information Systems Training Specialist - Associate	\$	35.63	\$	41.16
105	Chief Enterprise Architect	\$	174.59	\$	187.73
106	Lead Enterprise Architect	\$	145.52	\$	156.47
107	Senior IT Systems Solution Architect	\$	209.41	\$	225.16

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3

Category Number	Labor Categories	Government	
		Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 113.59	\$ 118.70
2	Program Manager - Intermediate	\$ 85.48	\$ 97.87
3	Program Manager - Associate	\$ 66.32	\$ 77.61
4	Project Manager - Senior	\$ 84.23	\$ 88.01
5	Project Manager - Intermediate	\$ 63.81	\$ 66.67

6	Project Manager - Associate	\$	57.81	\$	62.80
7	Project Planning Manager	\$	67.29	\$	68.97
8	Project Administrator	\$	44.32	\$	51.38
9	Project Engineer - Senior	\$	76.85	\$	75.99
10	Project Engineer - Intermediate	\$	58.20	\$	64.11
11	Project Engineer - Associate	\$	40.38	\$	49.69
12	Quality Assurance Analyst - Senior	\$	52.39	\$	60.06
13	Quality Assurance Analyst - Intermediate	\$	43.29	\$	46.17
14	Quality Assurance Analyst - Associate	\$	37.37	\$	39.55
15	Client/Server Network Architect	\$	80.64	\$	86.72
16	Software Architect	\$	78.39	\$	83.96
17	Systems Engineer - Senior	\$	79.94	\$	85.81
18	Systems Engineer - Intermediate	\$	53.48	\$	62.61
19	Systems Engineer - Associate	\$	43.31	\$	52.18
20	Managed Systems Engineer - Senior	\$	63.00	\$	73.76
21	Managed Systems Engineer - Intermediate	\$	51.29	\$	60.16
22	Managed Systems Engineer - Associate	\$	40.16	\$	50.16
23	Applications Systems Analyst - Senior	\$	56.02	\$	59.06
24	Applications Systems Analyst - Intermediate	\$	47.60	\$	50.10
25	Applications Systems Analyst - Associate	\$	41.15	\$	48.58
26	Software Engineer - Senior	\$	77.92	\$	84.78
27	Software Engineer - Intermediate	\$	54.00	\$	58.67
28	Software Engineer - Associate	\$	40.06	\$	50.98
29	Applications Programmer - Senior	\$	76.16	\$	84.12
30	Applications Programmer - Intermediate	\$	47.38	\$	53.98
31	Applications Programmer - Associate	\$	34.87	\$	39.74
32	IT Certified Professional - Senior	\$	67.92	\$	73.80
33	IT Certified Professional - Intermediate	\$	55.78	\$	60.17
34	IT Certified Professional - Associate	\$	38.39	\$	44.13
35	Seat Management Administrator	\$	54.74	\$	56.87
36	Configuration Management (CM) Specialist - Senior	\$	44.59	\$	41.15
37	Configuration Management (CM) Specialist - Intermediate	\$	37.32	\$	32.91
38	Configuration Management (CM) Specialist - Associate	\$	29.70	\$	32.27
39	Computer Operator - Senior	\$	38.56	\$	39.95
40	Computer Operator - Intermediate	\$	28.59	\$	33.52
41	Computer Operator - Associate	\$	23.96	\$	29.79
42	Information Assurance Engineer - Senior	\$	64.92	\$	75.19
43	Information Assurance Engineer - Intermediate	\$	52.81	\$	61.77
44	Information Assurance Engineer - Associate	\$	41.07	\$	44.62
45	Information Systems Auditor - Senior	\$	56.25	\$	67.29
46	Information Systems Auditor - Intermediate	\$	46.05	\$	55.22
47	Information Systems Auditor - Associate	\$	37.32	\$	40.55
48	Data Security Analyst - Senior	\$	82.56	\$	86.88
49	Data Security Analyst - Intermediate	\$	46.48	\$	51.95
50	Data Security Analyst - Associate	\$	37.29	\$	42.17
51	Disaster Recovery/COOP/Contingency Administrator	\$	54.50	\$	62.45
52	Information Security Specialist - Senior	\$	83.01	\$	88.05
53	Information Security Specialist - Intermediate	\$	47.10	\$	53.43
54	Information Security Specialist - Associate	\$	38.69	\$	44.95
55	Systems Administrator - Senior	\$	82.23	\$	89.59
56	Systems Administrator - Intermediate	\$	43.72	\$	50.10
57	Systems Administrator -Associate	\$	40.07	\$	44.85
58	Database Administrator	\$	55.06	\$	59.83
59	Database Analyst/Programmer - Senior	\$	61.56	\$	71.12
60	Database Analyst/Programmer - Intermediate	\$	48.81	\$	56.65
61	Database Analyst/Programmer - Associate	\$	35.46	\$	38.96
62	Database Librarian	\$	31.31	\$	39.62
63	Data Warehousing Project Manager	\$	70.77	\$	76.87
64	Data Architect	\$	74.10	\$	87.62
65	Data Warehouse Analyst	\$	57.81	\$	62.80
66	Data Warehousing Programmer	\$	50.25	\$	60.59
67	Data Warehousing Administrator	\$	46.11	\$	48.97
68	Help Desk Coordinator	\$	37.01	\$	40.22
69	Help Desk Support Service Specialist - Senior	\$	42.37	\$	38.00
70	Help Desk Support Service Specialist - Intermediate	\$	35.13	\$	41.18
71	Help Desk Support Service Specialist - Associate	\$	32.76	\$	37.15
72	PC Support Manager	\$	57.02	\$	61.34
73	PC Systems Specialist	\$	37.80	\$	46.45

74	PC Maintenance Technician	\$	33.07	\$	40.29
75	Web Project Manager	\$	68.67	\$	74.61
76	Web Designer - Senior	\$	62.75	\$	70.00
77	Web Designer - Intermediate	\$	48.97	\$	54.39
78	Web Designer - Associate	\$	39.92	\$	50.78
79	Web Software Developer - Senior	\$	78.09	\$	84.85
80	Web Software Developer - Intermediate	\$	52.03	\$	60.72
81	Web Software Developer - Associate	\$	41.52	\$	52.68
82	Web Technical Administrator	\$	37.96	\$	45.74
83	Web Content Administrator	\$	38.29	\$	45.65
84	Network Administrator - Senior	\$	84.02	\$	91.32
85	Network Administrator - Intermediate	\$	55.62	\$	60.80
86	Network Administrator - Associate	\$	37.26	\$	45.11
87	Network Support Technician - Senior	\$	47.01	\$	52.94
88	Network Support Technician - Intermediate	\$	33.19	\$	54.01
89	Network Support Technician - Associate	\$	30.40	\$	32.76
90	Documentation Specialist - Senior	\$	33.66	\$	39.62
91	Documentation Specialist - Intermediate	\$	30.01	\$	35.82
92	Documentation Specialist - Associate	\$	24.49	\$	30.46
93	Technical Editor	\$	43.83	\$	48.73
94	Graphics Specialist	\$	32.01	\$	37.28
95	ERP Business Analyst - Senior	\$	78.65	\$	88.47
96	ERP Business Analyst - Intermediate	\$	62.50	\$	67.92
97	ERP Business Analyst - Associate	\$	44.96	\$	55.12
98	Business Systems Analyst - Senior	\$	73.73	\$	80.44
99	Business Systems Analyst - Intermediate	\$	49.65	\$	56.65
100	Business Systems Analyst - Associate	\$	42.61	\$	48.71
101	Information Systems Training Manager	\$	70.12	\$	80.93
102	Information Systems Training Specialist - Senior	\$	56.59	\$	63.47
103	Information Systems Training Specialist - Intermediate	\$	47.17	\$	55.68
104	Information Systems Training Specialist - Associate	\$	36.77	\$	42.48
105	Chief Enterprise Architect	\$	180.18	\$	193.74
106	Lead Enterprise Architect	\$	150.18	\$	161.48
107	Senior IT Systems Solution Architect	\$	216.11	\$	232.37
108	Audio Visual Engineer Fabrication Engineer Senior	\$	136.02	\$	175.45
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	89.83	\$	115.87
110	Audio Visual Engineer Fabrication Engineer Associate	\$	66.13	\$	85.30
111	Audio Visual Programmer Senior	\$	109.08	\$	140.70
112	Audio Visual Programmer Intermediate	\$	82.27	\$	106.12
113	Audio Visual Programmer Associate	\$	56.42	\$	72.78
114	Draftsman Senior	\$	81.86	\$	105.59
115	Draftsman Intermediate	\$	63.89	\$	82.41
116	Draftsman Associate	\$	43.43	\$	56.02
117	Administrator Senior	\$	81.86	\$	105.59
118	Administrator Intermediate	\$	63.89	\$	82.41
119	Administrator Associate	\$	43.43	\$	56.02
120	Instructor Technical Training Senior	\$	84.44	\$	108.93
121	Instructor Technical Training Intermediate	\$	75.99	\$	98.01
122	Instructor Technical Training Associate	\$	50.01	\$	64.51
123	Facility Staff Support Senior	\$	92.46	\$	119.26
124	Facility Staff Support Intermediate	\$	63.89	\$	82.41
125	Facility Staff Support Associate	\$	43.43	\$	56.02
126	Distribution Operations Specialist Senior	\$	92.46	\$	119.26
127	Distribution Operations Specialist Intermediate	\$	63.89	\$	82.41
128	Distribution Operations Specialist Associate	\$	43.43	\$	56.02
129	Quality Professional Staff Senior	\$	88.28	\$	113.88
130	Quality Professional Staff Intermediate	\$	79.44	\$	102.47
131	Quality Professional Staff Associate	\$	52.28	\$	67.44

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	

Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4

Category Number	Labor Categories	Government	
		Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 117.22	\$ 122.50
2	Program Manager - Intermediate	\$ 88.22	\$ 101.00
3	Program Manager - Associate	\$ 68.44	\$ 80.09
4	Project Manager - Senior	\$ 86.93	\$ 90.83
5	Project Manager - Intermediate	\$ 65.85	\$ 68.80
6	Project Manager - Associate	\$ 59.66	\$ 64.81
7	Project Planning Manager	\$ 69.44	\$ 71.18
8	Project Administrator	\$ 45.74	\$ 53.02
9	Project Engineer - Senior	\$ 79.31	\$ 78.42
10	Project Engineer - Intermediate	\$ 60.06	\$ 66.16
11	Project Engineer - Associate	\$ 41.67	\$ 51.28
12	Quality Assurance Analyst - Senior	\$ 54.07	\$ 61.98
13	Quality Assurance Analyst - Intermediate	\$ 44.68	\$ 47.65
14	Quality Assurance Analyst - Associate	\$ 38.57	\$ 40.82
15	Client/Server Network Architect	\$ 83.22	\$ 89.50
16	Software Architect	\$ 80.90	\$ 86.65
17	Systems Engineer - Senior	\$ 82.50	\$ 88.56
18	Systems Engineer - Intermediate	\$ 55.19	\$ 64.61
19	Systems Engineer - Associate	\$ 44.70	\$ 53.85
20	Managed Systems Engineer - Senior	\$ 65.02	\$ 76.12
21	Managed Systems Engineer - Intermediate	\$ 52.93	\$ 62.09
22	Managed Systems Engineer - Associate	\$ 41.45	\$ 51.77
23	Applications Systems Analyst - Senior	\$ 57.81	\$ 60.95
24	Applications Systems Analyst - Intermediate	\$ 49.12	\$ 51.70
25	Applications Systems Analyst - Associate	\$ 42.47	\$ 50.13
26	Software Engineer - Senior	\$ 80.41	\$ 87.49
27	Software Engineer - Intermediate	\$ 55.73	\$ 60.55
28	Software Engineer - Associate	\$ 41.34	\$ 52.61
29	Applications Programmer - Senior	\$ 78.60	\$ 86.81
30	Applications Programmer - Intermediate	\$ 48.90	\$ 55.71
31	Applications Programmer - Associate	\$ 35.99	\$ 41.01
32	IT Certified Professional - Senior	\$ 70.09	\$ 76.16
33	IT Certified Professional - Intermediate	\$ 57.56	\$ 62.10
34	IT Certified Professional - Associate	\$ 39.62	\$ 45.54
35	Seat Management Administrator	\$ 56.49	\$ 58.69
36	Configuration Management (CM) Specialist - Senior	\$ 46.02	\$ 42.47
37	Configuration Management (CM) Specialist - Intermediate	\$ 38.51	\$ 33.96
38	Configuration Management (CM) Specialist - Associate	\$ 30.65	\$ 33.30
39	Computer Operator - Senior	\$ 39.79	\$ 41.23
40	Computer Operator - Intermediate	\$ 29.50	\$ 34.59
41	Computer Operator - Associate	\$ 24.73	\$ 30.74
42	Information Assurance Engineer - Senior	\$ 67.00	\$ 77.60
43	Information Assurance Engineer - Intermediate	\$ 54.50	\$ 63.75
44	Information Assurance Engineer - Associate	\$ 42.38	\$ 46.05
45	Information Systems Auditor - Senior	\$ 58.05	\$ 69.44
46	Information Systems Auditor - Intermediate	\$ 47.52	\$ 56.99
47	Information Systems Auditor - Associate	\$ 38.51	\$ 41.85
48	Data Security Analyst - Senior	\$ 85.20	\$ 89.66
49	Data Security Analyst - Intermediate	\$ 47.97	\$ 53.61
50	Data Security Analyst - Associate	\$ 38.48	\$ 43.52
51	Disaster Recovery/COOP/Contingency Administrator	\$ 56.24	\$ 64.45
52	Information Security Specialist - Senior	\$ 85.67	\$ 90.87
53	Information Security Specialist - Intermediate	\$ 48.61	\$ 55.14
54	Information Security Specialist - Associate	\$ 39.93	\$ 46.39
55	Systems Administrator - Senior	\$ 84.86	\$ 92.46
56	Systems Administrator - Intermediate	\$ 45.12	\$ 51.70
57	Systems Administrator -Associate	\$ 41.35	\$ 46.29

58	Database Administrator	\$	56.82	\$	61.74
59	Database Analyst/Programmer - Senior	\$	63.53	\$	73.40
60	Database Analyst/Programmer - Intermediate	\$	50.37	\$	58.46
61	Database Analyst/Programmer - Associate	\$	36.59	\$	40.21
62	Database Librarian	\$	32.31	\$	40.89
63	Data Warehousing Project Manager	\$	73.03	\$	79.33
64	Data Architect	\$	76.47	\$	90.42
65	Data Warehouse Analyst	\$	59.66	\$	64.81
66	Data Warehousing Programmer	\$	51.86	\$	62.53
67	Data Warehousing Administrator	\$	47.59	\$	50.54
68	Help Desk Coordinator	\$	38.19	\$	41.51
69	Help Desk Support Service Specialist - Senior	\$	43.73	\$	39.22
70	Help Desk Support Service Specialist - Intermediate	\$	36.25	\$	42.50
71	Help Desk Support Service Specialist - Associate	\$	33.81	\$	38.34
72	PC Support Manager	\$	58.84	\$	63.30
73	PC Systems Specialist	\$	39.01	\$	47.94
74	PC Maintenance Technician	\$	34.13	\$	41.58
75	Web Project Manager	\$	70.87	\$	77.00
76	Web Designer - Senior	\$	64.76	\$	72.24
77	Web Designer - Intermediate	\$	50.54	\$	56.13
78	Web Designer - Associate	\$	41.20	\$	52.40
79	Web Software Developer - Senior	\$	80.59	\$	87.57
80	Web Software Developer - Intermediate	\$	53.69	\$	62.66
81	Web Software Developer - Associate	\$	42.85	\$	54.37
82	Web Technical Administrator	\$	39.17	\$	47.20
83	Web Content Administrator	\$	39.52	\$	47.11
84	Network Administrator - Senior	\$	86.71	\$	94.24
85	Network Administrator - Intermediate	\$	57.40	\$	62.75
86	Network Administrator - Associate	\$	38.45	\$	46.55
87	Network Support Technician - Senior	\$	48.51	\$	54.63
88	Network Support Technician - Intermediate	\$	34.25	\$	55.74
89	Network Support Technician - Associate	\$	31.37	\$	33.81
90	Documentation Specialist - Senior	\$	34.74	\$	40.89
91	Documentation Specialist - Intermediate	\$	30.97	\$	36.97
92	Documentation Specialist - Associate	\$	25.27	\$	31.43
93	Technical Editor	\$	45.23	\$	50.29
94	Graphics Specialist	\$	33.03	\$	38.47
95	ERP Business Analyst - Senior	\$	81.17	\$	91.30
96	ERP Business Analyst - Intermediate	\$	64.50	\$	70.09
97	ERP Business Analyst - Associate	\$	46.40	\$	56.88
98	Business Systems Analyst - Senior	\$	76.09	\$	83.01
99	Business Systems Analyst - Intermediate	\$	51.24	\$	58.46
100	Business Systems Analyst - Associate	\$	43.97	\$	50.27
101	Information Systems Training Manager	\$	72.36	\$	83.52
102	Information Systems Training Specialist - Senior	\$	58.40	\$	65.50
103	Information Systems Training Specialist - Intermediate	\$	48.68	\$	57.46
104	Information Systems Training Specialist - Associate	\$	37.95	\$	43.84
105	Chief Enterprise Architect	\$	185.95	\$	199.94
106	Lead Enterprise Architect	\$	154.99	\$	166.65
107	Senior IT Systems Solution Architect	\$	223.02	\$	239.80
108	Audio Visual Engineer Fabrication Engineer Senior	\$	140.37	\$	176.48
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	92.70	\$	116.90
110	Audio Visual Engineer Fabrication Engineer Associate	\$	68.24	\$	86.33
111	Audio Visual Programmer Senior	\$	112.57	\$	141.73
112	Audio Visual Programmer Intermediate	\$	84.90	\$	107.15
113	Audio Visual Programmer Associate	\$	58.22	\$	73.81
114	Draftsman Senior	\$	84.48	\$	106.62
115	Draftsman Intermediate	\$	65.93	\$	83.44
116	Draftsman Associate	\$	44.82	\$	57.05
117	Administrator Senior	\$	84.48	\$	106.62
118	Administrator Intermediate	\$	65.93	\$	83.44
119	Administrator Associate	\$	44.82	\$	57.05
120	Instructor Technical Training Senior	\$	87.15	\$	109.96
121	Instructor Technical Training Intermediate	\$	78.42	\$	99.05
122	Instructor Technical Training Associate	\$	51.61	\$	65.54
123	Facility Staff Support Senior	\$	95.42	\$	120.29
124	Facility Staff Support Intermediate	\$	65.93	\$	83.44
125	Facility Staff Support Associate	\$	44.82	\$	57.05

126	Distribution Operations Specialist Senior	\$	95.42	\$	120.29
127	Distribution Operations Specialist Intermediate	\$	65.93	\$	83.44
128	Distribution Operations Specialist Associate	\$	44.82	\$	57.05
129	Quality Professional Staff Senior	\$	91.11	\$	114.91
130	Quality Professional Staff Intermediate	\$	81.98	\$	103.50
131	Quality Professional Staff Associate	\$	53.95	\$	68.47

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5

Category Number	Labor Categories	Government	
		Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 120.97	\$ 126.42
2	Program Manager - Intermediate	\$ 91.04	\$ 104.23
3	Program Manager - Associate	\$ 70.63	\$ 82.65
4	Project Manager - Senior	\$ 89.71	\$ 93.74
5	Project Manager - Intermediate	\$ 67.96	\$ 71.00
6	Project Manager - Associate	\$ 61.57	\$ 66.88
7	Project Planning Manager	\$ 71.66	\$ 73.46
8	Project Administrator	\$ 47.20	\$ 54.72
9	Project Engineer - Senior	\$ 81.85	\$ 80.93
10	Project Engineer - Intermediate	\$ 61.98	\$ 68.28
11	Project Engineer - Associate	\$ 43.00	\$ 52.92
12	Quality Assurance Analyst - Senior	\$ 55.80	\$ 63.96
13	Quality Assurance Analyst - Intermediate	\$ 46.11	\$ 49.17
14	Quality Assurance Analyst - Associate	\$ 39.80	\$ 42.13
15	Client/Server Network Architect	\$ 85.88	\$ 92.36
16	Software Architect	\$ 83.49	\$ 89.42
17	Systems Engineer - Senior	\$ 85.14	\$ 91.39
18	Systems Engineer - Intermediate	\$ 56.96	\$ 66.68
19	Systems Engineer - Associate	\$ 46.13	\$ 55.57
20	Managed Systems Engineer - Senior	\$ 67.10	\$ 78.56
21	Managed Systems Engineer - Intermediate	\$ 54.62	\$ 64.08
22	Managed Systems Engineer - Associate	\$ 42.78	\$ 53.43
23	Applications Systems Analyst - Senior	\$ 59.66	\$ 62.90
24	Applications Systems Analyst - Intermediate	\$ 50.69	\$ 53.35
25	Applications Systems Analyst - Associate	\$ 43.83	\$ 51.73
26	Software Engineer - Senior	\$ 82.98	\$ 90.29
27	Software Engineer - Intermediate	\$ 57.51	\$ 62.49
28	Software Engineer - Associate	\$ 42.66	\$ 54.29
29	Applications Programmer - Senior	\$ 81.12	\$ 89.59
30	Applications Programmer - Intermediate	\$ 50.46	\$ 57.49
31	Applications Programmer - Associate	\$ 37.14	\$ 42.32
32	IT Certified Professional - Senior	\$ 72.33	\$ 78.60
33	IT Certified Professional - Intermediate	\$ 59.40	\$ 64.09
34	IT Certified Professional - Associate	\$ 40.89	\$ 47.00
35	Seat Management Administrator	\$ 58.30	\$ 60.57
36	Configuration Management (CM) Specialist - Senior	\$ 47.49	\$ 43.83
37	Configuration Management (CM) Specialist - Intermediate	\$ 39.74	\$ 35.05
38	Configuration Management (CM) Specialist - Associate	\$ 31.63	\$ 34.37

39	Computer Operator - Senior	\$	41.06	\$	42.55
40	Computer Operator - Intermediate	\$	30.44	\$	35.70
41	Computer Operator - Associate	\$	25.52	\$	31.72
42	Information Assurance Engineer - Senior	\$	69.14	\$	80.08
43	Information Assurance Engineer - Intermediate	\$	56.24	\$	65.79
44	Information Assurance Engineer - Associate	\$	43.74	\$	47.52
45	Information Systems Auditor - Senior	\$	59.91	\$	71.66
46	Information Systems Auditor - Intermediate	\$	49.04	\$	58.81
47	Information Systems Auditor - Associate	\$	39.74	\$	43.19
48	Data Security Analyst - Senior	\$	87.93	\$	92.53
49	Data Security Analyst - Intermediate	\$	49.51	\$	55.33
50	Data Security Analyst - Associate	\$	39.71	\$	44.91
51	Disaster Recovery/COOP/Contingency Administrator	\$	58.04	\$	66.51
52	Information Security Specialist - Senior	\$	88.41	\$	93.78
53	Information Security Specialist - Intermediate	\$	50.17	\$	56.90
54	Information Security Specialist - Associate	\$	41.21	\$	47.87
55	Systems Administrator - Senior	\$	87.58	\$	95.42
56	Systems Administrator - Intermediate	\$	46.56	\$	53.35
57	Systems Administrator -Associate	\$	42.67	\$	47.77
58	Database Administrator	\$	58.64	\$	63.72
59	Database Analyst/Programmer - Senior	\$	65.56	\$	75.75
60	Database Analyst/Programmer - Intermediate	\$	51.98	\$	60.33
61	Database Analyst/Programmer - Associate	\$	37.76	\$	41.50
62	Database Librarian	\$	33.34	\$	42.20
63	Data Warehousing Project Manager	\$	75.37	\$	81.87
64	Data Architect	\$	78.92	\$	93.31
65	Data Warehouse Analyst	\$	61.57	\$	66.88
66	Data Warehousing Programmer	\$	53.52	\$	64.53
67	Data Warehousing Administrator	\$	49.11	\$	52.16
68	Help Desk Coordinator	\$	39.41	\$	42.84
69	Help Desk Support Service Specialist - Senior	\$	45.13	\$	40.48
70	Help Desk Support Service Specialist - Intermediate	\$	37.41	\$	43.86
71	Help Desk Support Service Specialist - Associate	\$	34.89	\$	39.57
72	PC Support Manager	\$	60.72	\$	65.33
73	PC Systems Specialist	\$	40.26	\$	49.47
74	PC Maintenance Technician	\$	35.22	\$	42.91
75	Web Project Manager	\$	73.14	\$	79.46
76	Web Designer - Senior	\$	66.83	\$	74.55
77	Web Designer - Intermediate	\$	52.16	\$	57.93
78	Web Designer - Associate	\$	42.52	\$	54.08
79	Web Software Developer - Senior	\$	83.17	\$	90.37
80	Web Software Developer - Intermediate	\$	55.41	\$	64.67
81	Web Software Developer - Associate	\$	44.22	\$	56.11
82	Web Technical Administrator	\$	40.42	\$	48.71
83	Web Content Administrator	\$	40.78	\$	48.62
84	Network Administrator - Senior	\$	89.48	\$	97.26
85	Network Administrator - Intermediate	\$	59.24	\$	64.76
86	Network Administrator - Associate	\$	39.68	\$	48.04
87	Network Support Technician - Senior	\$	50.06	\$	56.38
88	Network Support Technician - Intermediate	\$	35.35	\$	57.52
89	Network Support Technician - Associate	\$	32.37	\$	34.89
90	Documentation Specialist - Senior	\$	35.85	\$	42.20
91	Documentation Specialist - Intermediate	\$	31.96	\$	38.15
92	Documentation Specialist - Associate	\$	26.08	\$	32.44
93	Technical Editor	\$	46.68	\$	51.90
94	Graphics Specialist	\$	34.09	\$	39.70
95	ERP Business Analyst - Senior	\$	83.77	\$	94.22
96	ERP Business Analyst - Intermediate	\$	66.56	\$	72.33
97	ERP Business Analyst - Associate	\$	47.88	\$	58.70
98	Business Systems Analyst - Senior	\$	78.52	\$	85.67
99	Business Systems Analyst - Intermediate	\$	52.88	\$	60.33
100	Business Systems Analyst - Associate	\$	45.38	\$	51.88
101	Information Systems Training Manager	\$	74.68	\$	86.19
102	Information Systems Training Specialist - Senior	\$	60.27	\$	67.60
103	Information Systems Training Specialist - Intermediate	\$	50.24	\$	59.30
104	Information Systems Training Specialist - Associate	\$	39.16	\$	45.24
105	Chief Enterprise Architect	\$	191.90	\$	206.33
106	Lead Enterprise Architect	\$	159.95	\$	171.98

107	Senior IT Systems Solution Architect	\$	230.16	\$	247.48
108	Audio Visual Engineer Fabrication Engineer Senior	\$	144.86	\$	182.13
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	95.67	\$	120.64
110	Audio Visual Engineer Fabrication Engineer Associate	\$	70.43	\$	89.09
111	Audio Visual Programmer Senior	\$	116.17	\$	146.27
112	Audio Visual Programmer Intermediate	\$	87.62	\$	110.58
113	Audio Visual Programmer Associate	\$	60.09	\$	76.17
114	Draftsman Senior	\$	87.18	\$	110.03
115	Draftsman Intermediate	\$	68.04	\$	86.11
116	Draftsman Associate	\$	46.25	\$	58.88
117	Administrator Senior	\$	87.18	\$	110.03
118	Administrator Intermediate	\$	68.04	\$	86.11
119	Administrator Associate	\$	46.25	\$	58.88
120	Instructor Technical Training Senior	\$	89.94	\$	113.48
121	Instructor Technical Training Intermediate	\$	80.93	\$	102.22
122	Instructor Technical Training Associate	\$	53.26	\$	67.64
123	Facility Staff Support Senior	\$	98.47	\$	124.14
124	Facility Staff Support Intermediate	\$	68.04	\$	86.11
125	Facility Staff Support Associate	\$	46.25	\$	58.88
126	Distribution Operations Specialist Senior	\$	98.47	\$	124.14
127	Distribution Operations Specialist Intermediate	\$	68.04	\$	86.11
128	Distribution Operations Specialist Associate	\$	46.25	\$	58.88
129	Quality Professional Staff Senior	\$	94.02	\$	118.59
130	Quality Professional Staff Intermediate	\$	84.60	\$	106.81
131	Quality Professional Staff Associate	\$	55.68	\$	70.66

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6

Category Number	Labor Categories	Government	
		Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 124.84	\$ 130.47
2	Program Manager - Intermediate	\$ 93.95	\$ 107.57
3	Program Manager - Associate	\$ 72.89	\$ 85.29
4	Project Manager - Senior	\$ 92.58	\$ 96.74
5	Project Manager - Intermediate	\$ 70.13	\$ 73.27
6	Project Manager - Associate	\$ 63.54	\$ 69.02
7	Project Planning Manager	\$ 73.95	\$ 75.81
8	Project Administrator	\$ 48.71	\$ 56.47
9	Project Engineer - Senior	\$ 84.47	\$ 83.52
10	Project Engineer - Intermediate	\$ 63.96	\$ 70.46
11	Project Engineer - Associate	\$ 44.38	\$ 54.61
12	Quality Assurance Analyst - Senior	\$ 57.59	\$ 66.01
13	Quality Assurance Analyst - Intermediate	\$ 47.59	\$ 50.74
14	Quality Assurance Analyst - Associate	\$ 41.07	\$ 43.48
15	Client/Server Network Architect	\$ 88.63	\$ 95.32
16	Software Architect	\$ 86.16	\$ 92.28
17	Systems Engineer - Senior	\$ 87.86	\$ 94.31
18	Systems Engineer - Intermediate	\$ 58.78	\$ 68.81
19	Systems Engineer - Associate	\$ 47.61	\$ 57.35
20	Managed Systems Engineer - Senior	\$ 69.25	\$ 81.07
21	Managed Systems Engineer - Intermediate	\$ 56.37	\$ 66.13

22	Managed Systems Engineer - Associate	\$	44.15	\$	55.14
23	Applications Systems Analyst - Senior	\$	61.57	\$	64.91
24	Applications Systems Analyst - Intermediate	\$	52.31	\$	55.06
25	Applications Systems Analyst - Associate	\$	45.23	\$	53.39
26	Software Engineer - Senior	\$	85.64	\$	93.18
27	Software Engineer - Intermediate	\$	59.35	\$	64.49
28	Software Engineer - Associate	\$	44.03	\$	56.03
29	Applications Programmer - Senior	\$	83.72	\$	92.46
30	Applications Programmer - Intermediate	\$	52.07	\$	59.33
31	Applications Programmer - Associate	\$	38.33	\$	43.67
32	IT Certified Professional - Senior	\$	74.64	\$	81.12
33	IT Certified Professional - Intermediate	\$	61.30	\$	66.14
34	IT Certified Professional - Associate	\$	42.20	\$	48.50
35	Seat Management Administrator	\$	60.17	\$	62.51
36	Configuration Management (CM) Specialist - Senior	\$	49.01	\$	45.23
37	Configuration Management (CM) Specialist - Intermediate	\$	41.01	\$	36.17
38	Configuration Management (CM) Specialist - Associate	\$	32.64	\$	35.47
39	Computer Operator - Senior	\$	42.37	\$	43.91
40	Computer Operator - Intermediate	\$	31.41	\$	36.84
41	Computer Operator - Associate	\$	26.34	\$	32.74
42	Information Assurance Engineer - Senior	\$	71.35	\$	82.64
43	Information Assurance Engineer - Intermediate	\$	58.04	\$	67.90
44	Information Assurance Engineer - Associate	\$	45.14	\$	49.04
45	Information Systems Auditor - Senior	\$	61.83	\$	73.95
46	Information Systems Auditor - Intermediate	\$	50.61	\$	60.69
47	Information Systems Auditor - Associate	\$	41.01	\$	44.57
48	Data Security Analyst - Senior	\$	90.74	\$	95.49
49	Data Security Analyst - Intermediate	\$	51.09	\$	57.10
50	Data Security Analyst - Associate	\$	40.98	\$	46.35
51	Disaster Recovery/COOP/Contingency Administrator	\$	59.90	\$	68.64
52	Information Security Specialist - Senior	\$	91.24	\$	96.78
53	Information Security Specialist - Intermediate	\$	51.78	\$	58.72
54	Information Security Specialist - Associate	\$	42.53	\$	49.40
55	Systems Administrator - Senior	\$	90.38	\$	98.47
56	Systems Administrator - Intermediate	\$	48.05	\$	55.06
57	Systems Administrator -Associate	\$	44.04	\$	49.30
58	Database Administrator	\$	60.52	\$	65.76
59	Database Analyst/Programmer - Senior	\$	67.66	\$	78.17
60	Database Analyst/Programmer - Intermediate	\$	53.64	\$	62.26
61	Database Analyst/Programmer - Associate	\$	38.97	\$	42.83
62	Database Librarian	\$	34.41	\$	43.55
63	Data Warehousing Project Manager	\$	77.78	\$	84.49
64	Data Architect	\$	81.45	\$	96.30
65	Data Warehouse Analyst	\$	63.54	\$	69.02
66	Data Warehousing Programmer	\$	55.23	\$	66.59
67	Data Warehousing Administrator	\$	50.68	\$	53.83
68	Help Desk Coordinator	\$	40.67	\$	44.21
69	Help Desk Support Service Specialist - Senior	\$	46.57	\$	41.78
70	Help Desk Support Service Specialist - Intermediate	\$	38.61	\$	45.26
71	Help Desk Support Service Specialist - Associate	\$	36.01	\$	40.84
72	PC Support Manager	\$	62.66	\$	67.42
73	PC Systems Specialist	\$	41.55	\$	51.05
74	PC Maintenance Technician	\$	36.35	\$	44.28
75	Web Project Manager	\$	75.48	\$	82.00
76	Web Designer - Senior	\$	68.97	\$	76.94
77	Web Designer - Intermediate	\$	53.83	\$	59.78
78	Web Designer - Associate	\$	43.88	\$	55.81
79	Web Software Developer - Senior	\$	85.83	\$	93.26
80	Web Software Developer - Intermediate	\$	57.18	\$	66.74
81	Web Software Developer - Associate	\$	45.64	\$	57.91
82	Web Technical Administrator	\$	41.71	\$	50.27
83	Web Content Administrator	\$	42.08	\$	50.18
84	Network Administrator - Senior	\$	92.34	\$	100.37
85	Network Administrator - Intermediate	\$	61.14	\$	66.83
86	Network Administrator - Associate	\$	40.95	\$	49.58
87	Network Support Technician - Senior	\$	51.66	\$	58.18
88	Network Support Technician - Intermediate	\$	36.48	\$	59.36
89	Network Support Technician - Associate	\$	33.41	\$	36.01

90	Documentation Specialist - Senior	\$	37.00	\$	43.55
91	Documentation Specialist - Intermediate	\$	32.98	\$	39.37
92	Documentation Specialist - Associate	\$	26.91	\$	33.48
93	Technical Editor	\$	48.17	\$	53.56
94	Graphics Specialist	\$	35.18	\$	40.97
95	ERP Business Analyst - Senior	\$	86.45	\$	97.24
96	ERP Business Analyst - Intermediate	\$	68.69	\$	74.64
97	ERP Business Analyst - Associate	\$	49.41	\$	60.58
98	Business Systems Analyst - Senior	\$	81.03	\$	88.41
99	Business Systems Analyst - Intermediate	\$	54.57	\$	62.26
100	Business Systems Analyst - Associate	\$	46.83	\$	53.54
101	Information Systems Training Manager	\$	77.07	\$	88.95
102	Information Systems Training Specialist - Senior	\$	62.20	\$	69.76
103	Information Systems Training Specialist - Intermediate	\$	51.85	\$	61.20
104	Information Systems Training Specialist - Associate	\$	40.41	\$	46.69
105	Chief Enterprise Architect	\$	198.04	\$	212.94
106	Lead Enterprise Architect	\$	165.06	\$	177.48
107	Senior IT Systems Solution Architect	\$	237.52	\$	255.40
108	Audio Visual Engineer Fabrication Engineer Senior	\$	149.50	\$	187.96
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	98.73	\$	124.50
110	Audio Visual Engineer Fabrication Engineer Associate	\$	72.68	\$	91.94
111	Audio Visual Programmer Senior	\$	119.89	\$	150.95
112	Audio Visual Programmer Intermediate	\$	90.42	\$	114.12
113	Audio Visual Programmer Associate	\$	62.01	\$	78.61
114	Draftsman Senior	\$	89.97	\$	113.56
115	Draftsman Intermediate	\$	70.22	\$	88.86
116	Draftsman Associate	\$	47.73	\$	60.76
117	Administrator Senior	\$	89.97	\$	113.56
118	Administrator Intermediate	\$	70.22	\$	88.86
119	Administrator Associate	\$	47.73	\$	60.76
120	Instructor Technical Training Senior	\$	92.81	\$	117.11
121	Instructor Technical Training Intermediate	\$	83.52	\$	105.49
122	Instructor Technical Training Associate	\$	54.96	\$	69.80
123	Facility Staff Support Senior	\$	101.62	\$	128.12
124	Facility Staff Support Intermediate	\$	70.22	\$	88.86
125	Facility Staff Support Associate	\$	47.73	\$	60.76
126	Distribution Operations Specialist Senior	\$	101.62	\$	128.12
127	Distribution Operations Specialist Intermediate	\$	70.22	\$	88.86
128	Distribution Operations Specialist Associate	\$	47.73	\$	60.76
129	Quality Professional Staff Senior	\$	97.03	\$	122.38
130	Quality Professional Staff Intermediate	\$	87.31	\$	110.23
131	Quality Professional Staff Associate	\$	57.46	\$	72.92

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 128.83	\$ 134.65
2	Program Manager - Intermediate	\$ 96.96	\$ 111.01
3	Program Manager - Associate	\$ 75.22	\$ 88.02
4	Project Manager - Senior	\$ 95.54	\$ 99.84

5	Project Manager - Intermediate	\$	72.37	\$	75.61
6	Project Manager - Associate	\$	65.57	\$	71.23
7	Project Planning Manager	\$	76.32	\$	78.24
8	Project Administrator	\$	50.27	\$	58.28
9	Project Engineer - Senior	\$	86.19	\$	87.17
10	Project Engineer - Intermediate	\$	66.01	\$	72.71
11	Project Engineer - Associate	\$	45.80	\$	56.36
12	Quality Assurance Analyst - Senior	\$	59.43	\$	68.12
13	Quality Assurance Analyst - Intermediate	\$	49.11	\$	52.36
14	Quality Assurance Analyst - Associate	\$	42.38	\$	44.87
15	Client/Server Network Architect	\$	91.47	\$	98.37
16	Software Architect	\$	88.92	\$	95.23
17	Systems Engineer - Senior	\$	90.67	\$	97.33
18	Systems Engineer - Intermediate	\$	60.66	\$	71.01
19	Systems Engineer - Associate	\$	49.13	\$	59.19
20	Managed Systems Engineer - Senior	\$	71.47	\$	83.66
21	Managed Systems Engineer - Intermediate	\$	58.17	\$	68.25
22	Managed Systems Engineer - Associate	\$	45.56	\$	56.90
23	Applications Systems Analyst - Senior	\$	63.54	\$	66.99
24	Applications Systems Analyst - Intermediate	\$	53.98	\$	56.82
25	Applications Systems Analyst - Associate	\$	46.68	\$	55.10
26	Software Engineer - Senior	\$	88.38	\$	96.16
27	Software Engineer - Intermediate	\$	61.25	\$	66.55
28	Software Engineer - Associate	\$	45.44	\$	57.82
29	Applications Programmer - Senior	\$	86.40	\$	95.42
30	Applications Programmer - Intermediate	\$	53.74	\$	61.23
31	Applications Programmer - Associate	\$	39.56	\$	45.07
32	IT Certified Professional - Senior	\$	77.03	\$	83.72
33	IT Certified Professional - Intermediate	\$	63.26	\$	68.26
34	IT Certified Professional - Associate	\$	43.55	\$	50.05
35	Seat Management Administrator	\$	62.10	\$	64.51
36	Configuration Management (CM) Specialist - Senior	\$	46.68	\$	50.58
37	Configuration Management (CM) Specialist - Intermediate	\$	37.33	\$	42.32
38	Configuration Management (CM) Specialist - Associate	\$	33.68	\$	36.61
39	Computer Operator - Senior	\$	43.73	\$	45.32
40	Computer Operator - Intermediate	\$	32.42	\$	38.02
41	Computer Operator - Associate	\$	27.18	\$	33.79
42	Information Assurance Engineer - Senior	\$	73.63	\$	85.28
43	Information Assurance Engineer - Intermediate	\$	59.90	\$	70.07
44	Information Assurance Engineer - Associate	\$	46.58	\$	50.61
45	Information Systems Auditor - Senior	\$	63.81	\$	76.32
46	Information Systems Auditor - Intermediate	\$	52.23	\$	62.63
47	Information Systems Auditor - Associate	\$	42.32	\$	46.00
48	Data Security Analyst - Senior	\$	93.64	\$	98.55
49	Data Security Analyst - Intermediate	\$	52.72	\$	58.93
50	Data Security Analyst - Associate	\$	42.29	\$	47.83
51	Disaster Recovery/COOP/Contingency Administrator	\$	61.82	\$	70.84
52	Information Security Specialist - Senior	\$	94.16	\$	99.88
53	Information Security Specialist - Intermediate	\$	53.44	\$	60.60
54	Information Security Specialist - Associate	\$	43.89	\$	50.98
55	Systems Administrator - Senior	\$	93.27	\$	101.62
56	Systems Administrator - Intermediate	\$	49.59	\$	56.82
57	Systems Administrator -Associate	\$	45.45	\$	50.88
58	Database Administrator	\$	62.46	\$	67.86
59	Database Analyst/Programmer - Senior	\$	69.83	\$	80.67
60	Database Analyst/Programmer - Intermediate	\$	55.36	\$	64.25
61	Database Analyst/Programmer - Associate	\$	40.22	\$	44.20
62	Database Librarian	\$	35.51	\$	44.94
63	Data Warehousing Project Manager	\$	80.27	\$	87.19
64	Data Architect	\$	84.06	\$	99.38
65	Data Warehouse Analyst	\$	65.57	\$	71.23
66	Data Warehousing Programmer	\$	57.00	\$	68.72
67	Data Warehousing Administrator	\$	52.30	\$	55.55
68	Help Desk Coordinator	\$	41.97	\$	45.62
69	Help Desk Support Service Specialist - Senior	\$	43.12	\$	48.06
70	Help Desk Support Service Specialist - Intermediate	\$	39.85	\$	46.71
71	Help Desk Support Service Specialist - Associate	\$	37.16	\$	42.15
72	PC Support Manager	\$	64.67	\$	69.58

73	PC Systems Specialist	\$	42.88	\$	52.68
74	PC Maintenance Technician	\$	37.51	\$	45.70
75	Web Project Manager	\$	77.90	\$	84.62
76	Web Designer - Senior	\$	71.18	\$	79.40
77	Web Designer - Intermediate	\$	55.55	\$	61.69
78	Web Designer - Associate	\$	45.28	\$	57.60
79	Web Software Developer - Senior	\$	88.58	\$	96.24
80	Web Software Developer - Intermediate	\$	59.01	\$	68.88
81	Web Software Developer - Associate	\$	47.10	\$	59.76
82	Web Technical Administrator	\$	43.04	\$	51.88
83	Web Content Administrator	\$	43.43	\$	51.79
84	Network Administrator - Senior	\$	95.29	\$	103.58
85	Network Administrator - Intermediate	\$	63.10	\$	68.97
86	Network Administrator - Associate	\$	42.26	\$	51.17
87	Network Support Technician - Senior	\$	53.31	\$	61.26
88	Network Support Technician - Intermediate	\$	37.65	\$	60.04
89	Network Support Technician - Associate	\$	34.48	\$	37.16
90	Documentation Specialist - Senior	\$	38.18	\$	44.94
91	Documentation Specialist - Intermediate	\$	34.04	\$	40.63
92	Documentation Specialist - Associate	\$	27.77	\$	34.55
93	Technical Editor	\$	49.71	\$	55.27
94	Graphics Specialist	\$	36.31	\$	42.28
95	ERP Business Analyst - Senior	\$	89.22	\$	100.35
96	ERP Business Analyst - Intermediate	\$	70.89	\$	77.03
97	ERP Business Analyst - Associate	\$	50.99	\$	62.52
98	Business Systems Analyst - Senior	\$	83.62	\$	91.24
99	Business Systems Analyst - Intermediate	\$	56.32	\$	64.25
100	Business Systems Analyst - Associate	\$	48.33	\$	55.25
101	Information Systems Training Manager	\$	79.54	\$	91.80
102	Information Systems Training Specialist - Senior	\$	64.19	\$	71.99
103	Information Systems Training Specialist - Intermediate	\$	53.51	\$	63.16
104	Information Systems Training Specialist - Associate	\$	41.70	\$	48.18
105	Chief Enterprise Architect	\$	204.37	\$	219.75
106	Lead Enterprise Architect	\$	170.35	\$	183.16
107	Senior IT Systems Solution Architect	\$	245.12	\$	263.57
108	Audio Visual Engineer Fabrication Engineer Senior	\$	154.28	\$	193.97
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	101.89	\$	128.48
110	Audio Visual Engineer Fabrication Engineer Associate	\$	75.01	\$	94.89
111	Audio Visual Programmer Senior	\$	123.72	\$	155.78
112	Audio Visual Programmer Intermediate	\$	93.31	\$	117.77
113	Audio Visual Programmer Associate	\$	63.99	\$	81.12
114	Draftsman Senior	\$	92.85	\$	117.19
115	Draftsman Intermediate	\$	72.46	\$	91.71
116	Draftsman Associate	\$	49.26	\$	62.71
117	Administrator Senior	\$	92.85	\$	117.19
118	Administrator Intermediate	\$	72.46	\$	91.71
119	Administrator Associate	\$	49.26	\$	62.71
120	Instructor Technical Training Senior	\$	95.78	\$	120.85
121	Instructor Technical Training Intermediate	\$	86.19	\$	108.86
122	Instructor Technical Training Associate	\$	56.72	\$	72.03
123	Facility Staff Support Senior	\$	104.87	\$	132.21
124	Facility Staff Support Intermediate	\$	72.46	\$	91.71
125	Facility Staff Support Associate	\$	49.26	\$	62.71
126	Distribution Operations Specialist Senior	\$	104.87	\$	132.21
127	Distribution Operations Specialist Intermediate	\$	72.46	\$	91.71
128	Distribution Operations Specialist Associate	\$	49.26	\$	62.71
129	Quality Professional Staff Senior	\$	100.14	\$	126.30
130	Quality Professional Staff Intermediate	\$	90.11	\$	113.76
131	Quality Professional Staff Associate	\$	59.30	\$	75.26
132	Advanced Database Analyst/Programmer - Senior	\$	122.92	\$	168.99
133	Advanced Database Analyst/Programmer - Intermediate	\$	78.97	\$	108.57
134	Advanced Database Analyst/Programmer - Associate	\$	64.59	\$	88.80
135	IA Policy and Compliance Certified Professional - Senior	\$	122.92	\$	168.99
136	IA Policy and Compliance Certified Professional - Intermediate	\$	78.97	\$	108.57
137	IA Policy and Compliance Certified Professional - Associate	\$	64.59	\$	88.80
138	Cyber Operations Research Analyst - Senior	\$	122.75	\$	168.76
139	Cyber Operations Research Analyst - Intermediate	\$	78.05	\$	107.31
140	Cyber Operations Research Analyst - Associate	\$	64.97	\$	89.32

141	Cyber Operations Malware Analyst - Senior	\$	122.92	\$	168.99
142	Cyber Operations Malware Analyst - Intermediate	\$	78.97	\$	108.57
143	Cyber Operations Malware Analyst - Associate	\$	64.59	\$	88.80
144	Cyber Watch Operations Certified Analyst - Senior	\$	122.92	\$	168.99
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	78.97	\$	108.57
146	Cyber Watch Operations Certified Analyst - Associate	\$	64.59	\$	88.80

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 132.95	\$ 138.96
2	Program Manager - Intermediate	\$ 100.06	\$ 114.56
3	Program Manager - Associate	\$ 77.63	\$ 90.84
4	Project Manager - Senior	\$ 98.60	\$ 103.03
5	Project Manager - Intermediate	\$ 74.69	\$ 78.03
6	Project Manager - Associate	\$ 67.67	\$ 73.51
7	Project Planning Manager	\$ 78.76	\$ 80.74
8	Project Administrator	\$ 51.88	\$ 60.14
9	Project Engineer - Senior	\$ 88.95	\$ 89.96
10	Project Engineer - Intermediate	\$ 68.12	\$ 75.04
11	Project Engineer - Associate	\$ 47.27	\$ 58.16
12	Quality Assurance Analyst - Senior	\$ 61.33	\$ 70.30
13	Quality Assurance Analyst - Intermediate	\$ 50.68	\$ 54.04
14	Quality Assurance Analyst - Associate	\$ 43.74	\$ 46.31
15	Client/Server Network Architect	\$ 94.40	\$ 101.52
16	Software Architect	\$ 91.77	\$ 98.28
17	Systems Engineer - Senior	\$ 93.57	\$ 100.44
18	Systems Engineer - Intermediate	\$ 62.60	\$ 73.28
19	Systems Engineer - Associate	\$ 50.70	\$ 61.08
20	Managed Systems Engineer - Senior	\$ 73.76	\$ 86.34
21	Managed Systems Engineer - Intermediate	\$ 60.03	\$ 70.43
22	Managed Systems Engineer - Associate	\$ 47.02	\$ 58.72
23	Applications Systems Analyst - Senior	\$ 65.57	\$ 69.13
24	Applications Systems Analyst - Intermediate	\$ 55.71	\$ 58.64
25	Applications Systems Analyst - Associate	\$ 48.17	\$ 56.86
26	Software Engineer - Senior	\$ 91.21	\$ 99.24
27	Software Engineer - Intermediate	\$ 63.21	\$ 68.68
28	Software Engineer - Associate	\$ 46.89	\$ 59.67
29	Applications Programmer - Senior	\$ 89.16	\$ 98.47
30	Applications Programmer - Intermediate	\$ 55.46	\$ 63.19
31	Applications Programmer - Associate	\$ 40.83	\$ 46.51
32	IT Certified Professional - Senior	\$ 79.49	\$ 86.40
33	IT Certified Professional - Intermediate	\$ 65.28	\$ 70.44
34	IT Certified Professional - Associate	\$ 44.94	\$ 51.65
35	Seat Management Administrator	\$ 64.09	\$ 66.57
36	Configuration Management (CM) Specialist - Senior	\$ 52.20	\$ 48.17
37	Configuration Management (CM) Specialist - Intermediate	\$ 43.67	\$ 38.52
38	Configuration Management (CM) Specialist - Associate	\$ 34.76	\$ 37.78
39	Computer Operator - Senior	\$ 45.13	\$ 46.77

40	Computer Operator - Intermediate	\$	33.46	\$	39.24
41	Computer Operator - Associate	\$	28.05	\$	34.87
42	Information Assurance Engineer - Senior	\$	75.99	\$	88.01
43	Information Assurance Engineer - Intermediate	\$	61.82	\$	72.31
44	Information Assurance Engineer - Associate	\$	48.07	\$	52.23
45	Information Systems Auditor - Senior	\$	65.85	\$	78.76
46	Information Systems Auditor - Intermediate	\$	53.90	\$	64.63
47	Information Systems Auditor - Associate	\$	43.67	\$	47.47
48	Data Security Analyst - Senior	\$	96.64	\$	101.70
49	Data Security Analyst - Intermediate	\$	54.41	\$	60.82
50	Data Security Analyst - Associate	\$	43.64	\$	49.36
51	Disaster Recovery/COOP/Contingency Administrator	\$	63.80	\$	73.11
52	Information Security Specialist - Senior	\$	97.17	\$	103.08
53	Information Security Specialist - Intermediate	\$	55.15	\$	62.54
54	Information Security Specialist - Associate	\$	45.29	\$	52.61
55	Systems Administrator - Senior	\$	96.25	\$	104.87
56	Systems Administrator - Intermediate	\$	51.18	\$	58.64
57	Systems Administrator -Associate	\$	46.90	\$	52.51
58	Database Administrator	\$	64.46	\$	70.03
59	Database Analyst/Programmer - Senior	\$	72.06	\$	83.25
60	Database Analyst/Programmer - Intermediate	\$	57.13	\$	66.31
61	Database Analyst/Programmer - Associate	\$	41.51	\$	45.61
62	Database Librarian	\$	36.65	\$	46.38
63	Data Warehousing Project Manager	\$	82.84	\$	89.98
64	Data Architect	\$	86.75	\$	102.56
65	Data Warehouse Analyst	\$	67.67	\$	73.51
66	Data Warehousing Programmer	\$	58.82	\$	70.92
67	Data Warehousing Administrator	\$	53.97	\$	57.33
68	Help Desk Coordinator	\$	43.31	\$	47.08
69	Help Desk Support Service Specialist - Senior	\$	44.50	\$	49.60
70	Help Desk Support Service Specialist - Intermediate	\$	41.13	\$	48.20
71	Help Desk Support Service Specialist - Associate	\$	38.35	\$	43.50
72	PC Support Manager	\$	66.74	\$	71.81
73	PC Systems Specialist	\$	44.25	\$	54.37
74	PC Maintenance Technician	\$	38.71	\$	47.16
75	Web Project Manager	\$	80.39	\$	87.33
76	Web Designer - Senior	\$	73.46	\$	81.94
77	Web Designer - Intermediate	\$	57.33	\$	63.66
78	Web Designer - Associate	\$	46.73	\$	59.44
79	Web Software Developer - Senior	\$	91.41	\$	99.32
80	Web Software Developer - Intermediate	\$	60.90	\$	71.08
81	Web Software Developer - Associate	\$	48.61	\$	61.67
82	Web Technical Administrator	\$	44.42	\$	53.54
83	Web Content Administrator	\$	44.82	\$	53.45
84	Network Administrator - Senior	\$	98.34	\$	106.89
85	Network Administrator - Intermediate	\$	65.12	\$	71.18
86	Network Administrator - Associate	\$	43.61	\$	52.81
87	Network Support Technician - Senior	\$	55.02	\$	63.22
88	Network Support Technician - Intermediate	\$	38.85	\$	61.96
89	Network Support Technician - Associate	\$	35.58	\$	38.35
90	Documentation Specialist - Senior	\$	39.40	\$	46.38
91	Documentation Specialist - Intermediate	\$	35.13	\$	41.93
92	Documentation Specialist - Associate	\$	28.66	\$	35.66
93	Technical Editor	\$	51.30	\$	57.04
94	Graphics Specialist	\$	37.47	\$	43.63
95	ERP Business Analyst - Senior	\$	92.08	\$	103.56
96	ERP Business Analyst - Intermediate	\$	73.16	\$	79.49
97	ERP Business Analyst - Associate	\$	52.62	\$	64.52
98	Business Systems Analyst - Senior	\$	86.30	\$	94.16
99	Business Systems Analyst - Intermediate	\$	58.12	\$	66.31
100	Business Systems Analyst - Associate	\$	49.88	\$	57.02
101	Information Systems Training Manager	\$	82.09	\$	94.74
102	Information Systems Training Specialist - Senior	\$	66.24	\$	74.29
103	Information Systems Training Specialist - Intermediate	\$	55.22	\$	65.18
104	Information Systems Training Specialist - Associate	\$	43.03	\$	49.72
105	Chief Enterprise Architect	\$	210.91	\$	226.78
106	Lead Enterprise Architect	\$	175.80	\$	189.02
107	Senior IT Systems Solution Architect	\$	252.97	\$	272.00

108	Audio Visual Engineer Fabrication Engineer Senior	\$	159.22	\$	200.18
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	105.15	\$	132.60
110	Audio Visual Engineer Fabrication Engineer Associate	\$	77.41	\$	97.92
111	Audio Visual Programmer Senior	\$	127.68	\$	160.76
112	Audio Visual Programmer Intermediate	\$	96.30	\$	121.54
113	Audio Visual Programmer Associate	\$	66.04	\$	83.72
114	Draftsman Senior	\$	95.82	\$	120.94
115	Draftsman Intermediate	\$	74.78	\$	94.64
116	Draftsman Associate	\$	50.84	\$	64.71
117	Administrator Senior	\$	95.82	\$	120.94
118	Administrator Intermediate	\$	74.78	\$	94.64
119	Administrator Associate	\$	50.84	\$	64.71
120	Instructor Technical Training Senior	\$	98.85	\$	124.72
121	Instructor Technical Training Intermediate	\$	88.95	\$	112.35
122	Instructor Technical Training Associate	\$	58.54	\$	74.34
123	Facility Staff Support Senior	\$	108.23	\$	136.45
124	Facility Staff Support Intermediate	\$	74.78	\$	94.64
125	Facility Staff Support Associate	\$	50.84	\$	64.71
126	Distribution Operations Specialist Senior	\$	108.23	\$	136.45
127	Distribution Operations Specialist Intermediate	\$	74.78	\$	94.64
128	Distribution Operations Specialist Associate	\$	50.84	\$	64.71
129	Quality Professional Staff Senior	\$	103.34	\$	130.34
130	Quality Professional Staff Intermediate	\$	92.99	\$	117.40
131	Quality Professional Staff Associate	\$	61.20	\$	77.66
132	Advanced Database Analyst/Programmer - Senior	\$	126.85	\$	174.40
133	Advanced Database Analyst/Programmer - Intermediate	\$	81.50	\$	112.04
134	Advanced Database Analyst/Programmer - Associate	\$	66.66	\$	91.64
135	IA Policy and Compliance Certified Professional - Senior	\$	126.85	\$	174.40
136	IA Policy and Compliance Certified Professional - Intermediate	\$	81.50	\$	112.04
137	IA Policy and Compliance Certified Professional - Associate	\$	66.66	\$	91.64
138	Cyber Operations Research Analyst - Senior	\$	126.68	\$	174.16
139	Cyber Operations Research Analyst - Intermediate	\$	80.55	\$	110.74
140	Cyber Operations Research Analyst - Associate	\$	67.05	\$	92.18
141	Cyber Operations Malware Analyst - Senior	\$	126.85	\$	174.40
142	Cyber Operations Malware Analyst - Intermediate	\$	81.50	\$	112.04
143	Cyber Operations Malware Analyst - Associate	\$	66.66	\$	91.64
144	Cyber Watch Operations Certified Analyst - Senior	\$	126.85	\$	174.40
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	81.50	\$	112.04
146	Cyber Watch Operations Certified Analyst - Associate	\$	66.66	\$	91.64

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9

Category Number	Labor Categories	Government	
		Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 137.20	\$ 143.41
2	Program Manager - Intermediate	\$ 103.26	\$ 118.23
3	Program Manager - Associate	\$ 80.11	\$ 93.75
4	Project Manager - Senior	\$ 101.76	\$ 106.33
5	Project Manager - Intermediate	\$ 77.08	\$ 80.53
6	Project Manager - Associate	\$ 69.84	\$ 75.86

7	Project Planning Manager	\$	81.28	\$	83.32
8	Project Administrator	\$	53.54	\$	62.06
9	Project Engineer - Senior	\$	91.80	\$	92.84
10	Project Engineer - Intermediate	\$	70.30	\$	77.44
11	Project Engineer - Associate	\$	48.78	\$	60.02
12	Quality Assurance Analyst - Senior	\$	63.29	\$	72.55
13	Quality Assurance Analyst - Intermediate	\$	52.30	\$	55.77
14	Quality Assurance Analyst - Associate	\$	45.14	\$	47.79
15	Client/Server Network Architect	\$	97.42	\$	104.77
16	Software Architect	\$	94.71	\$	101.42
17	Systems Engineer - Senior	\$	96.56	\$	103.65
18	Systems Engineer - Intermediate	\$	64.60	\$	75.62
19	Systems Engineer - Associate	\$	52.32	\$	63.03
20	Managed Systems Engineer - Senior	\$	76.12	\$	89.10
21	Managed Systems Engineer - Intermediate	\$	61.95	\$	72.68
22	Managed Systems Engineer - Associate	\$	48.52	\$	60.60
23	Applications Systems Analyst - Senior	\$	67.67	\$	71.34
24	Applications Systems Analyst - Intermediate	\$	57.49	\$	60.52
25	Applications Systems Analyst - Associate	\$	49.71	\$	58.68
26	Software Engineer - Senior	\$	94.13	\$	102.42
27	Software Engineer - Intermediate	\$	65.23	\$	70.88
28	Software Engineer - Associate	\$	48.39	\$	61.58
29	Applications Programmer - Senior	\$	92.01	\$	101.62
30	Applications Programmer - Intermediate	\$	57.23	\$	65.21
31	Applications Programmer - Associate	\$	42.14	\$	48.00
32	IT Certified Professional - Senior	\$	82.03	\$	89.16
33	IT Certified Professional - Intermediate	\$	67.37	\$	72.69
34	IT Certified Professional - Associate	\$	46.38	\$	53.30
35	Seat Management Administrator	\$	66.14	\$	68.70
36	Configuration Management (CM) Specialist - Senior	\$	49.71	\$	53.87
37	Configuration Management (CM) Specialist - Intermediate	\$	39.75	\$	45.07
38	Configuration Management (CM) Specialist - Associate	\$	35.87	\$	38.99
39	Computer Operator - Senior	\$	46.57	\$	48.27
40	Computer Operator - Intermediate	\$	34.53	\$	40.50
41	Computer Operator - Associate	\$	28.95	\$	35.99
42	Information Assurance Engineer - Senior	\$	78.42	\$	90.83
43	Information Assurance Engineer - Intermediate	\$	63.80	\$	74.62
44	Information Assurance Engineer - Associate	\$	49.61	\$	53.90
45	Information Systems Auditor - Senior	\$	67.96	\$	81.28
46	Information Systems Auditor - Intermediate	\$	55.62	\$	66.70
47	Information Systems Auditor - Associate	\$	45.07	\$	48.99
48	Data Security Analyst - Senior	\$	99.73	\$	104.95
49	Data Security Analyst - Intermediate	\$	56.15	\$	62.77
50	Data Security Analyst - Associate	\$	45.04	\$	50.94
51	Disaster Recovery/COOP/Contingency Administrator	\$	65.84	\$	75.45
52	Information Security Specialist - Senior	\$	100.28	\$	106.38
53	Information Security Specialist - Intermediate	\$	56.91	\$	64.54
54	Information Security Specialist - Associate	\$	46.74	\$	54.29
55	Systems Administrator - Senior	\$	99.33	\$	108.23
56	Systems Administrator - Intermediate	\$	52.82	\$	60.52
57	Systems Administrator -Associate	\$	48.40	\$	54.19
58	Database Administrator	\$	66.52	\$	72.27
59	Database Analyst/Programmer - Senior	\$	74.37	\$	85.91
60	Database Analyst/Programmer - Intermediate	\$	58.96	\$	68.43
61	Database Analyst/Programmer - Associate	\$	42.84	\$	47.07
62	Database Librarian	\$	37.82	\$	47.86
63	Data Warehousing Project Manager	\$	85.49	\$	92.86
64	Data Architect	\$	89.53	\$	105.84
65	Data Warehouse Analyst	\$	69.84	\$	75.86
66	Data Warehousing Programmer	\$	60.70	\$	73.19
67	Data Warehousing Administrator	\$	55.70	\$	59.16
68	Help Desk Coordinator	\$	44.70	\$	48.59
69	Help Desk Support Service Specialist - Senior	\$	51.19	\$	45.92
70	Help Desk Support Service Specialist - Intermediate	\$	42.45	\$	49.74
71	Help Desk Support Service Specialist - Associate	\$	39.58	\$	44.89
72	PC Support Manager	\$	68.88	\$	74.11
73	PC Systems Specialist	\$	45.67	\$	56.11
74	PC Maintenance Technician	\$	39.95	\$	48.67

75	Web Project Manager	\$	82.96	\$	90.12
76	Web Designer - Senior	\$	75.81	\$	84.56
77	Web Designer - Intermediate	\$	59.16	\$	65.70
78	Web Designer - Associate	\$	48.23	\$	61.34
79	Web Software Developer - Senior	\$	94.34	\$	102.50
80	Web Software Developer - Intermediate	\$	62.85	\$	73.35
81	Web Software Developer - Associate	\$	50.17	\$	63.64
82	Web Technical Administrator	\$	45.84	\$	55.25
83	Web Content Administrator	\$	46.25	\$	55.16
84	Network Administrator - Senior	\$	101.49	\$	110.31
85	Network Administrator - Intermediate	\$	67.20	\$	73.46
86	Network Administrator - Associate	\$	45.01	\$	54.50
87	Network Support Technician - Senior	\$	56.78	\$	65.24
88	Network Support Technician - Intermediate	\$	40.09	\$	63.94
89	Network Support Technician - Associate	\$	36.72	\$	39.58
90	Documentation Specialist - Senior	\$	40.66	\$	47.86
91	Documentation Specialist - Intermediate	\$	36.25	\$	43.27
92	Documentation Specialist - Associate	\$	29.58	\$	36.80
93	Technical Editor	\$	52.94	\$	58.87
94	Graphics Specialist	\$	38.67	\$	45.03
95	ERP Business Analyst - Senior	\$	95.03	\$	106.87
96	ERP Business Analyst - Intermediate	\$	75.50	\$	82.03
97	ERP Business Analyst - Associate	\$	54.30	\$	66.58
98	Business Systems Analyst - Senior	\$	89.06	\$	97.17
99	Business Systems Analyst - Intermediate	\$	59.98	\$	68.43
100	Business Systems Analyst - Associate	\$	51.48	\$	58.84
101	Information Systems Training Manager	\$	84.72	\$	97.77
102	Information Systems Training Specialist - Senior	\$	68.36	\$	76.67
103	Information Systems Training Specialist - Intermediate	\$	56.99	\$	67.27
104	Information Systems Training Specialist - Associate	\$	44.41	\$	51.31
105	Chief Enterprise Architect	\$	217.66	\$	234.04
106	Lead Enterprise Architect	\$	181.42	\$	195.07
107	Senior IT Systems Solution Architect	\$	261.06	\$	280.71
108	Audio Visual Engineer Fabrication Engineer Senior	\$	164.31	\$	206.59
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	108.51	\$	136.84
110	Audio Visual Engineer Fabrication Engineer Associate	\$	79.88	\$	101.06
111	Audio Visual Programmer Senior	\$	131.77	\$	165.91
112	Audio Visual Programmer Intermediate	\$	99.38	\$	125.42
113	Audio Visual Programmer Associate	\$	68.16	\$	86.40
114	Draftsman Senior	\$	98.89	\$	124.81
115	Draftsman Intermediate	\$	77.18	\$	97.67
116	Draftsman Associate	\$	52.47	\$	66.79
117	Administrator Senior	\$	98.89	\$	124.81
118	Administrator Intermediate	\$	77.18	\$	97.67
119	Administrator Associate	\$	52.47	\$	66.79
120	Instructor Technical Training Senior	\$	102.01	\$	128.71
121	Instructor Technical Training Intermediate	\$	91.79	\$	115.94
122	Instructor Technical Training Associate	\$	60.41	\$	76.72
123	Facility Staff Support Senior	\$	111.69	\$	140.81
124	Facility Staff Support Intermediate	\$	77.18	\$	97.67
125	Facility Staff Support Associate	\$	52.47	\$	66.79
126	Distribution Operations Specialist Senior	\$	111.69	\$	140.81
127	Distribution Operations Specialist Intermediate	\$	77.18	\$	97.67
128	Distribution Operations Specialist Associate	\$	52.47	\$	66.79
129	Quality Professional Staff Senior	\$	106.65	\$	134.51
130	Quality Professional Staff Intermediate	\$	95.97	\$	121.16
131	Quality Professional Staff Associate	\$	63.16	\$	80.15
132	Advanced Database Analyst/Programmer - Senior	\$	130.91	\$	179.98
133	Advanced Database Analyst/Programmer - Intermediate	\$	84.10	\$	115.63
134	Advanced Database Analyst/Programmer - Associate	\$	68.79	\$	94.57
135	IA Policy and Compliance Certified Professional - Senior	\$	130.91	\$	179.98
136	IA Policy and Compliance Certified Professional - Intermediate	\$	84.10	\$	115.63
137	IA Policy and Compliance Certified Professional - Associate	\$	68.79	\$	94.57
138	Cyber Operations Research Analyst - Senior	\$	130.73	\$	179.73
139	Cyber Operations Research Analyst - Intermediate	\$	83.13	\$	114.28
140	Cyber Operations Research Analyst - Associate	\$	69.20	\$	95.13
141	Cyber Operations Malware Analyst - Senior	\$	130.91	\$	179.98
142	Cyber Operations Malware Analyst - Intermediate	\$	84.10	\$	115.63

143	Cyber Operations Malware Analyst - Associate	\$	68.79	\$	94.57
144	Cyber Watch Operations Certified Analyst - Senior	\$	130.91	\$	179.98
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	84.10	\$	115.63
146	Cyber Watch Operations Certified Analyst - Associate	\$	68.79	\$	94.57

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	3.00%
ODC-Time and Material (Estimated)	3.00%
ASCP Contract Source Equipment (Estimated)	3.00%
Travel and Per Diem (Estimated)	9.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%