

Contract Year 1

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 116.47	\$ 133.73
2	Program Manager - Intermediate	\$ 59.40	\$ 66.00
3	Program Manager - Associate	\$ 47.36	\$ 52.62
4	Project Manager - Senior	\$ 75.97	\$ 82.67
5	Project Manager - Intermediate	\$ 49.67	\$ 55.19
6	Project Manager - Associate	\$ 40.01	\$ 44.47
7	Project Planning Manager	\$ 57.95	\$ 68.04
8	Project Administrator	\$ 51.96	\$ 59.51
9	Project Engineer - Senior	\$ 52.53	\$ 57.15
10	Project Engineer - Intermediate	\$ 39.68	\$ 44.10
11	Project Engineer - Associate	\$ 30.70	\$ 34.11
12	Quality Assurance Analyst - Senior	\$ 49.16	\$ 53.44
13	Quality Assurance Analyst - Intermediate	\$ 29.48	\$ 32.75
14	Quality Assurance Analyst - Associate	\$ 22.61	\$ 25.13
15	Client/Server Network Architect	\$ 55.33	\$ 65.00
16	Software Architect	\$ 64.71	\$ 76.20
17	Systems Engineer - Senior	\$ 62.97	\$ 68.34
18	Systems Engineer - Intermediate	\$ 46.19	\$ 50.86
19	Systems Engineer - Associate	\$ 34.11	\$ 38.87
20	Managed Systems Engineer - Senior	\$ 90.76	\$ 104.20
21	Managed Systems Engineer - Intermediate	\$ 37.23	\$ 42.45
22	Managed Systems Engineer - Associate	\$ 28.44	\$ 32.42
23	Applications Systems Analyst - Senior	\$ 64.14	\$ 69.51
24	Applications Systems Analyst - Intermediate	\$ 35.86	\$ 39.84
25	Applications Systems Analyst - Associate	\$ 26.13	\$ 29.02
26	Software Engineer - Senior	\$ 111.55	\$ 128.07
27	Software Engineer - Intermediate	\$ 31.56	\$ 36.29
28	Software Engineer - Associate	\$ 25.63	\$ 29.48
29	Applications Programmer - Senior	\$ 49.20	\$ 53.55
30	Applications Programmer - Intermediate	\$ 33.51	\$ 37.23
31	Applications Programmer - Associate	\$ 25.59	\$ 28.44
32	IT Certified Professional - Senior	\$ 59.01	\$ 64.65
33	IT Certified Professional - Intermediate	\$ 26.12	\$ 29.61
34	IT Certified Professional - Associate	\$ 21.51	\$ 24.40

35	Seat Management Administrator	\$	37.91	\$	45.92
36	Configuration Management (CM) Specialist - Senior	\$	41.82	\$	45.90
37	Configuration Management (CM) Specialist - Intermediate	\$	31.02	\$	35.18
38	Configuration Management (CM) Specialist - Associate	\$	22.91	\$	25.99
39	Computer Operator - Senior	\$	29.17	\$	31.70
40	Computer Operator - Intermediate	\$	25.21	\$	28.59
41	Computer Operator - Associate	\$	19.85	\$	22.51
42	Information Assurance Engineer - Senior	\$	82.07	\$	94.21
43	Information Assurance Engineer - Intermediate	\$	53.59	\$	60.77
44	Information Assurance Engineer - Associate	\$	39.81	\$	45.14
45	Information Systems Auditor - Senior	\$	46.67	\$	50.77
46	Information Systems Auditor - Intermediate	\$	36.85	\$	40.94
47	Information Systems Auditor - Associate	\$	28.94	\$	32.15
48	Data Security Analyst - Senior	\$	48.12	\$	52.61
49	Data Security Analyst - Intermediate	\$	36.26	\$	40.62
50	Data Security Analyst - Associate	\$	28.41	\$	31.57
51	Disaster Recovery/COOP/Contingency Administrator	\$	44.63	\$	52.72
52	Information Security Specialist - Senior	\$	49.25	\$	53.48
53	Information Security Specialist - Intermediate	\$	41.93	\$	59.03
54	Information Security Specialist - Associate	\$	28.34	\$	32.13
55	Systems Administrator - Senior	\$	77.59	\$	89.06
56	Systems Administrator - Intermediate	\$	34.71	\$	38.56
57	Systems Administrator -Associate	\$	28.39	\$	31.54
58	Database Administrator	\$	46.13	\$	53.94
59	Database Analyst/Programmer - Senior	\$	51.08	\$	55.60
60	Database Analyst/Programmer - Intermediate	\$	39.19	\$	44.64
61	Database Analyst/Programmer - Associate	\$	28.30	\$	32.55
62	Database Librarian	\$	32.64	\$	38.48
63	Data Warehousing Project Manager	\$	58.40	\$	68.55
64	Data Architect	\$	58.27	\$	66.59
65	Data Warehouse Analyst	\$	44.96	\$	52.66
66	Data Warehousing Programmer	\$	39.26	\$	45.88
67	Data Warehousing Administrator	\$	44.94	\$	53.43
68	Help Desk Coordinator	\$	33.24	\$	38.88
69	Help Desk Support Service Specialist - Senior	\$	35.12	\$	38.37
70	Help Desk Support Service Specialist - Intermediate	\$	24.86	\$	27.61
71	Help Desk Support Service Specialist - Associate	\$	20.50	\$	22.78
72	PC Support Manager	\$	45.71	\$	54.07
73	PC Systems Specialist	\$	32.49	\$	38.30
74	PC Maintenance Technician	\$	30.28	\$	36.52
75	Web Project Manager	\$	56.81	\$	63.12
76	Web Designer - Senior	\$	49.17	\$	53.24
77	Web Designer - Intermediate	\$	35.95	\$	39.94

78	Web Designer - Associate	\$	30.20	\$	33.55
79	Web Software Developer - Senior	\$	52.31	\$	55.85
80	Web Software Developer - Intermediate	\$	35.95	\$	39.94
81	Web Software Developer - Associate	\$	30.20	\$	33.55
82	Web Technical Administrator	\$	39.41	\$	46.30
83	Web Content Administrator	\$	32.65	\$	38.21
84	Network Administrator - Senior	\$	62.74	\$	67.98
85	Network Administrator - Intermediate	\$	35.16	\$	39.07
86	Network Administrator - Associate	\$	26.05	\$	28.94
87	Network Support Technician - Senior	\$	41.48	\$	45.26
88	Network Support Technician - Intermediate	\$	27.77	\$	30.86
89	Network Support Technician - Associate	\$	21.81	\$	24.23
90	Documentation Specialist - Senior	\$	55.78	\$	64.04
91	Documentation Specialist - Intermediate	\$	22.10	\$	24.55
92	Documentation Specialist - Associate	\$	19.08	\$	21.20
93	Technical Editor	\$	34.37	\$	39.88
94	Graphics Specialist	\$	34.44	\$	40.42
95	ERP Business Analyst - Senior	\$	54.62	\$	58.81
96	ERP Business Analyst - Intermediate	\$	45.05	\$	51.38
97	ERP Business Analyst - Associate	\$	41.04	\$	46.82
98	Business Systems Analyst - Senior	\$	76.97	\$	88.36
99	Business Systems Analyst - Intermediate	\$	40.69	\$	40.69
100	Business Systems Analyst - Associate	\$	31.34	\$	44.12
101	Information Systems Training Manager	\$	47.91	\$	55.98
102	Information Systems Training Specialist - Senior	\$	64.41	\$	73.94
103	Information Systems Training Specialist - Intermediate	\$	29.24	\$	32.49
104	Information Systems Training Specialist - Associate	\$	21.94	\$	24.37

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 120.78	\$ 138.21
2	Program Manager - Intermediate	\$ 61.60	\$ 68.21
3	Program Manager - Associate	\$ 49.11	\$ 54.38
4	Project Manager - Senior	\$ 78.78	\$ 85.44
5	Project Manager - Intermediate	\$ 51.51	\$ 57.04
6	Project Manager - Associate	\$ 41.49	\$ 45.96
7	Project Planning Manager	\$ 60.09	\$ 70.32
8	Project Administrator	\$ 53.88	\$ 61.50
9	Project Engineer - Senior	\$ 54.47	\$ 59.06
10	Project Engineer - Intermediate	\$ 41.15	\$ 45.58
11	Project Engineer - Associate	\$ 31.84	\$ 35.25
12	Quality Assurance Analyst - Senior	\$ 50.98	\$ 55.23
13	Quality Assurance Analyst - Intermediate	\$ 30.57	\$ 33.85
14	Quality Assurance Analyst - Associate	\$ 23.45	\$ 25.97
15	Client/Server Network Architect	\$ 57.38	\$ 67.18
16	Software Architect	\$ 67.10	\$ 78.75
17	Systems Engineer - Senior	\$ 65.30	\$ 70.63
18	Systems Engineer - Intermediate	\$ 47.90	\$ 52.56
19	Systems Engineer - Associate	\$ 35.37	\$ 40.17
20	Managed Systems Engineer - Senior	\$ 94.12	\$ 107.69
21	Managed Systems Engineer - Intermediate	\$ 38.61	\$ 43.87
22	Managed Systems Engineer - Associate	\$ 29.49	\$ 33.51
23	Applications Systems Analyst - Senior	\$ 66.51	\$ 71.84
24	Applications Systems Analyst - Intermediate	\$ 37.19	\$ 41.17
25	Applications Systems Analyst - Associate	\$ 27.10	\$ 29.99
26	Software Engineer - Senior	\$ 115.68	\$ 132.36
27	Software Engineer - Intermediate	\$ 32.73	\$ 37.51
28	Software Engineer - Associate	\$ 26.58	\$ 30.47
29	Applications Programmer - Senior	\$ 51.02	\$ 55.34
30	Applications Programmer - Intermediate	\$ 34.75	\$ 38.48
31	Applications Programmer - Associate	\$ 26.54	\$ 29.39
32	IT Certified Professional - Senior	\$ 61.19	\$ 66.82
33	IT Certified Professional - Intermediate	\$ 27.09	\$ 30.60
34	IT Certified Professional - Associate	\$ 22.31	\$ 25.22

35	Seat Management Administrator	\$	39.31	\$	47.46
36	Configuration Management (CM) Specialist - Senior	\$	43.37	\$	47.44
37	Configuration Management (CM) Specialist - Intermediate	\$	32.17	\$	36.36
38	Configuration Management (CM) Specialist - Associate	\$	23.76	\$	26.86
39	Computer Operator - Senior	\$	30.25	\$	32.76
40	Computer Operator - Intermediate	\$	26.14	\$	29.55
41	Computer Operator - Associate	\$	20.58	\$	23.26
42	Information Assurance Engineer - Senior	\$	85.11	\$	97.37
43	Information Assurance Engineer - Intermediate	\$	55.57	\$	62.81
44	Information Assurance Engineer - Associate	\$	41.28	\$	46.65
45	Information Systems Auditor - Senior	\$	48.40	\$	52.47
46	Information Systems Auditor - Intermediate	\$	38.21	\$	42.31
47	Information Systems Auditor - Associate	\$	30.01	\$	33.23
48	Data Security Analyst - Senior	\$	49.90	\$	54.37
49	Data Security Analyst - Intermediate	\$	37.60	\$	41.98
50	Data Security Analyst - Associate	\$	29.46	\$	32.63
51	Disaster Recovery/COOP/Contingency Administrator	\$	46.28	\$	54.49
52	Information Security Specialist - Senior	\$	51.07	\$	55.27
53	Information Security Specialist - Intermediate	\$	43.48	\$	61.01
54	Information Security Specialist - Associate	\$	29.39	\$	33.21
55	Systems Administrator - Senior	\$	80.46	\$	92.04
56	Systems Administrator - Intermediate	\$	35.99	\$	39.85
57	Systems Administrator -Associate	\$	29.44	\$	32.60
58	Database Administrator	\$	47.84	\$	55.75
59	Database Analyst/Programmer - Senior	\$	52.97	\$	57.46
60	Database Analyst/Programmer - Intermediate	\$	40.64	\$	46.14
61	Database Analyst/Programmer - Associate	\$	29.35	\$	33.64
62	Database Librarian	\$	33.85	\$	39.77
63	Data Warehousing Project Manager	\$	60.56	\$	70.85
64	Data Architect	\$	60.43	\$	68.82
65	Data Warehouse Analyst	\$	46.62	\$	54.42
66	Data Warehousing Programmer	\$	40.71	\$	47.42
67	Data Warehousing Administrator	\$	46.60	\$	55.22
68	Help Desk Coordinator	\$	34.47	\$	40.18
69	Help Desk Support Service Specialist - Senior	\$	36.42	\$	39.66
70	Help Desk Support Service Specialist - Intermediate	\$	25.78	\$	28.53
71	Help Desk Support Service Specialist - Associate	\$	21.26	\$	23.54
72	PC Support Manager	\$	47.40	\$	55.88
73	PC Systems Specialist	\$	33.69	\$	39.58
74	PC Maintenance Technician	\$	31.40	\$	37.74
75	Web Project Manager	\$	58.91	\$	65.23
76	Web Designer - Senior	\$	50.99	\$	55.02
77	Web Designer - Intermediate	\$	37.28	\$	41.28

78	Web Designer - Associate	\$	31.32	\$	34.67
79	Web Software Developer - Senior	\$	54.25	\$	57.72
80	Web Software Developer - Intermediate	\$	37.28	\$	41.28
81	Web Software Developer - Associate	\$	31.32	\$	34.67
82	Web Technical Administrator	\$	40.87	\$	47.85
83	Web Content Administrator	\$	33.86	\$	39.49
84	Network Administrator - Senior	\$	65.06	\$	70.26
85	Network Administrator - Intermediate	\$	36.46	\$	40.38
86	Network Administrator - Associate	\$	27.01	\$	29.91
87	Network Support Technician - Senior	\$	43.01	\$	46.78
88	Network Support Technician - Intermediate	\$	28.80	\$	31.89
89	Network Support Technician - Associate	\$	22.62	\$	25.04
90	Documentation Specialist - Senior	\$	57.84	\$	66.19
91	Documentation Specialist - Intermediate	\$	22.92	\$	25.37
92	Documentation Specialist - Associate	\$	19.79	\$	21.91
93	Technical Editor	\$	35.64	\$	41.22
94	Graphics Specialist	\$	35.71	\$	41.77
95	ERP Business Analyst - Senior	\$	56.64	\$	60.78
96	ERP Business Analyst - Intermediate	\$	46.72	\$	53.10
97	ERP Business Analyst - Associate	\$	42.56	\$	48.39
98	Business Systems Analyst - Senior	\$	79.82	\$	91.32
99	Business Systems Analyst - Intermediate	\$	42.20	\$	42.05
100	Business Systems Analyst - Associate	\$	32.50	\$	45.60
101	Information Systems Training Manager	\$	49.68	\$	57.86
102	Information Systems Training Specialist - Senior	\$	66.79	\$	76.42
103	Information Systems Training Specialist - Intermediate	\$	30.32	\$	33.58
104	Information Systems Training Specialist - Associate	\$	22.75	\$	25.19
105	Chief Enterprise Architect	\$	130.61	\$	155.38
106	Lead Enterprise Architect	\$	116.65	\$	138.77
107	Senior IT Systems Solution Architect	\$	99.12	\$	117.92

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%

Subject Matter Experts (Estimated)
 Incidental Construction (Estimated)

0.00%
 0.00%

Contract Year 3

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 125.03	\$ 143.09
2	Program Manager - Intermediate	\$ 63.77	\$ 70.62
3	Program Manager - Associate	\$ 50.84	\$ 56.30
4	Project Manager - Senior	\$ 81.55	\$ 88.46
5	Project Manager - Intermediate	\$ 53.32	\$ 59.05
6	Project Manager - Associate	\$ 42.95	\$ 47.58
7	Project Planning Manager	\$ 62.21	\$ 72.80
8	Project Administrator	\$ 55.78	\$ 63.67
9	Project Engineer - Senior	\$ 56.39	\$ 61.14
10	Project Engineer - Intermediate	\$ 42.60	\$ 47.19
11	Project Engineer - Associate	\$ 32.96	\$ 36.49
12	Quality Assurance Analyst - Senior	\$ 52.77	\$ 57.18
13	Quality Assurance Analyst - Intermediate	\$ 31.65	\$ 35.04
14	Quality Assurance Analyst - Associate	\$ 24.28	\$ 26.89
15	Client/Server Network Architect	\$ 59.40	\$ 69.55
16	Software Architect	\$ 69.46	\$ 81.53
17	Systems Engineer - Senior	\$ 67.60	\$ 73.12
18	Systems Engineer - Intermediate	\$ 49.59	\$ 54.42
19	Systems Engineer - Associate	\$ 36.62	\$ 41.59
20	Managed Systems Engineer - Senior	\$ 97.43	\$ 111.49
21	Managed Systems Engineer - Intermediate	\$ 39.97	\$ 45.42
22	Managed Systems Engineer - Associate	\$ 30.53	\$ 34.69
23	Applications Systems Analyst - Senior	\$ 68.85	\$ 74.38
24	Applications Systems Analyst - Intermediate	\$ 38.50	\$ 42.62
25	Applications Systems Analyst - Associate	\$ 28.05	\$ 31.05
26	Software Engineer - Senior	\$ 119.75	\$ 137.03
27	Software Engineer - Intermediate	\$ 33.88	\$ 38.83
28	Software Engineer - Associate	\$ 27.52	\$ 31.55
29	Applications Programmer - Senior	\$ 52.82	\$ 57.29
30	Applications Programmer - Intermediate	\$ 35.97	\$ 39.84
31	Applications Programmer - Associate	\$ 27.47	\$ 30.43
32	IT Certified Professional - Senior	\$ 63.34	\$ 69.18
33	IT Certified Professional - Intermediate	\$ 28.04	\$ 31.68

34	IT Certified Professional - Associate	\$	23.10	\$	26.11
35	Seat Management Administrator	\$	40.69	\$	49.14
36	Configuration Management (CM) Specialist - Senior	\$	44.90	\$	49.11
37	Configuration Management (CM) Specialist - Intermediate	\$	33.30	\$	37.64
38	Configuration Management (CM) Specialist - Associate	\$	24.60	\$	27.81
39	Computer Operator - Senior	\$	31.31	\$	33.92
40	Computer Operator - Intermediate	\$	27.06	\$	30.59
41	Computer Operator - Associate	\$	21.30	\$	24.08
42	Information Assurance Engineer - Senior	\$	88.11	\$	100.81
43	Information Assurance Engineer - Intermediate	\$	57.53	\$	65.03
44	Information Assurance Engineer - Associate	\$	42.73	\$	48.30
45	Information Systems Auditor - Senior	\$	50.10	\$	54.32
46	Information Systems Auditor - Intermediate	\$	39.55	\$	43.80
47	Information Systems Auditor - Associate	\$	31.07	\$	34.40
48	Data Security Analyst - Senior	\$	51.66	\$	56.29
49	Data Security Analyst - Intermediate	\$	38.92	\$	43.46
50	Data Security Analyst - Associate	\$	30.50	\$	33.78
51	Disaster Recovery/COOP/Contingency Administrator	\$	47.91	\$	56.41
52	Information Security Specialist - Senior	\$	52.87	\$	57.22
53	Information Security Specialist - Intermediate	\$	45.01	\$	63.16
54	Information Security Specialist - Associate	\$	30.42	\$	34.38
55	Systems Administrator - Senior	\$	83.29	\$	95.29
56	Systems Administrator - Intermediate	\$	37.26	\$	41.26
57	Systems Administrator -Associate	\$	30.48	\$	33.75
58	Database Administrator	\$	49.52	\$	57.72
59	Database Analyst/Programmer - Senior	\$	54.83	\$	59.49
60	Database Analyst/Programmer - Intermediate	\$	42.07	\$	47.77
61	Database Analyst/Programmer - Associate	\$	30.38	\$	34.83
62	Database Librarian	\$	35.04	\$	41.17
63	Data Warehousing Project Manager	\$	62.69	\$	73.35
64	Data Architect	\$	62.56	\$	71.25
65	Data Warehouse Analyst	\$	48.26	\$	56.34
66	Data Warehousing Programmer	\$	42.14	\$	49.09
67	Data Warehousing Administrator	\$	48.24	\$	57.17
68	Help Desk Coordinator	\$	35.68	\$	41.60
69	Help Desk Support Service Specialist - Senior	\$	37.70	\$	41.06
70	Help Desk Support Service Specialist - Intermediate	\$	26.69	\$	29.54
71	Help Desk Support Service Specialist - Associate	\$	22.01	\$	24.37
72	PC Support Manager	\$	49.07	\$	57.85
73	PC Systems Specialist	\$	34.88	\$	40.98
74	PC Maintenance Technician	\$	32.51	\$	39.07
75	Web Project Manager	\$	60.98	\$	67.53
76	Web Designer - Senior	\$	52.78	\$	56.96

77	Web Designer - Intermediate	\$	38.59	\$	42.74
78	Web Designer - Associate	\$	32.42	\$	35.89
79	Web Software Developer - Senior	\$	56.16	\$	59.76
80	Web Software Developer - Intermediate	\$	38.59	\$	42.74
81	Web Software Developer - Associate	\$	32.42	\$	35.89
82	Web Technical Administrator	\$	42.31	\$	49.54
83	Web Content Administrator	\$	35.05	\$	40.88
84	Network Administrator - Senior	\$	67.35	\$	72.74
85	Network Administrator - Intermediate	\$	37.74	\$	41.81
86	Network Administrator - Associate	\$	27.96	\$	30.97
87	Network Support Technician - Senior	\$	44.52	\$	48.43
88	Network Support Technician - Intermediate	\$	29.81	\$	33.02
89	Network Support Technician - Associate	\$	23.42	\$	25.92
90	Documentation Specialist - Senior	\$	59.88	\$	68.53
91	Documentation Specialist - Intermediate	\$	23.73	\$	26.27
92	Documentation Specialist - Associate	\$	20.49	\$	22.68
93	Technical Editor	\$	36.89	\$	42.68
94	Graphics Specialist	\$	36.97	\$	43.24
95	ERP Business Analyst - Senior	\$	58.63	\$	62.93
96	ERP Business Analyst - Intermediate	\$	48.36	\$	54.97
97	ERP Business Analyst - Associate	\$	44.06	\$	50.10
98	Business Systems Analyst - Senior	\$	82.63	\$	94.54
99	Business Systems Analyst - Intermediate	\$	43.69	\$	43.53
100	Business Systems Analyst - Associate	\$	33.64	\$	47.21
101	Information Systems Training Manager	\$	51.43	\$	59.90
102	Information Systems Training Specialist - Senior	\$	69.14	\$	79.12
103	Information Systems Training Specialist - Intermediate	\$	31.39	\$	34.77
104	Information Systems Training Specialist - Associate	\$	23.55	\$	26.08
105	Chief Enterprise Architect	\$	135.20	\$	160.85
106	Lead Enterprise Architect	\$	120.75	\$	143.65
107	Senior IT Systems Solution Architect	\$	102.60	\$	122.07
108	Audio Visual Engineer Fabrication Engineer Senior	\$	52.73	\$	62.72
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	47.09	\$	56.00
110	Audio Visual Engineer Fabrication Engineer Associate	\$	41.58	\$	49.45
111	Audio Visual Programmer Senior	\$	81.44	\$	96.87
112	Audio Visual Programmer Intermediate	\$	55.92	\$	66.51
113	Audio Visual Programmer Associate	\$	41.58	\$	49.45
114	Draftsman Senior	\$	48.77	\$	58.01
115	Draftsman Intermediate	\$	44.25	\$	52.63
116	Draftsman Associate	\$	41.58	\$	49.45
117	Administrator Senior	\$	48.77	\$	58.01
118	Administrator Intermediate	\$	36.76	\$	43.72
119	Administrator Associate	\$	33.24	\$	39.53

120	Instructor Technical Training Senior	\$	79.50	\$	94.56
121	Instructor Technical Training Intermediate	\$	54.67	\$	65.03
122	Instructor Technical Training Associate	\$	45.08	\$	53.61
123	Facility Staff Support Senior	\$	58.27	\$	69.30
124	Facility Staff Support Intermediate	\$	49.50	\$	58.87
125	Facility Staff Support Associate	\$	36.10	\$	42.94
126	Distribution Operations Specialist Senior	\$	82.65	\$	98.31
127	Distribution Operations Specialist Intermediate	\$	60.91	\$	72.44
128	Distribution Operations Specialist Associate	\$	45.08	\$	53.61
129	Quality Professional Staff Senior	\$	85.19	\$	101.33
130	Quality Professional Staff Intermediate	\$	66.31	\$	78.86
131	Quality Professional Staff Associate	\$	46.32	\$	55.09

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 129.46	\$ 148.07
2	Program Manager - Intermediate	\$ 66.03	\$ 73.08
3	Program Manager - Associate	\$ 52.64	\$ 58.26
4	Project Manager - Senior	\$ 84.44	\$ 91.54
5	Project Manager - Intermediate	\$ 55.21	\$ 61.10
6	Project Manager - Associate	\$ 44.47	\$ 49.24
7	Project Planning Manager	\$ 64.41	\$ 75.33
8	Project Administrator	\$ 57.75	\$ 65.89
9	Project Engineer - Senior	\$ 58.39	\$ 63.27
10	Project Engineer - Intermediate	\$ 44.11	\$ 48.83

11	Project Engineer - Associate	\$	34.13	\$	37.76
12	Quality Assurance Analyst - Senior	\$	54.64	\$	59.17
13	Quality Assurance Analyst - Intermediate	\$	32.77	\$	36.26
14	Quality Assurance Analyst - Associate	\$	25.14	\$	27.83
15	Client/Server Network Architect	\$	61.50	\$	71.97
16	Software Architect	\$	71.92	\$	84.37
17	Systems Engineer - Senior	\$	69.99	\$	75.66
18	Systems Engineer - Intermediate	\$	51.35	\$	56.31
19	Systems Engineer - Associate	\$	37.92	\$	43.04
20	Managed Systems Engineer - Senior	\$	100.88	\$	115.37
21	Managed Systems Engineer - Intermediate	\$	41.38	\$	47.00
22	Managed Systems Engineer - Associate	\$	31.61	\$	35.90
23	Applications Systems Analyst - Senior	\$	71.29	\$	76.97
24	Applications Systems Analyst - Intermediate	\$	39.86	\$	44.10
25	Applications Systems Analyst - Associate	\$	29.04	\$	32.13
26	Software Engineer - Senior	\$	123.99	\$	141.80
27	Software Engineer - Intermediate	\$	35.08	\$	40.18
28	Software Engineer - Associate	\$	28.49	\$	32.65
29	Applications Programmer - Senior	\$	54.69	\$	59.28
30	Applications Programmer - Intermediate	\$	37.24	\$	41.23
31	Applications Programmer - Associate	\$	28.44	\$	31.49
32	IT Certified Professional - Senior	\$	65.58	\$	71.59
33	IT Certified Professional - Intermediate	\$	29.03	\$	32.78
34	IT Certified Professional - Associate	\$	23.92	\$	27.02
35	Seat Management Administrator	\$	42.13	\$	50.85
36	Configuration Management (CM) Specialist - Senior	\$	46.49	\$	50.82
37	Configuration Management (CM) Specialist - Intermediate	\$	34.48	\$	38.95
38	Configuration Management (CM) Specialist - Associate	\$	25.47	\$	28.78
39	Computer Operator - Senior	\$	32.42	\$	35.10
40	Computer Operator - Intermediate	\$	28.02	\$	31.65
41	Computer Operator - Associate	\$	22.05	\$	24.92
42	Information Assurance Engineer - Senior	\$	91.23	\$	104.32
43	Information Assurance Engineer - Intermediate	\$	59.57	\$	67.29
44	Information Assurance Engineer - Associate	\$	44.24	\$	49.98
45	Information Systems Auditor - Senior	\$	51.87	\$	56.21
46	Information Systems Auditor - Intermediate	\$	40.95	\$	45.32
47	Information Systems Auditor - Associate	\$	32.17	\$	35.60
48	Data Security Analyst - Senior	\$	53.49	\$	58.25
49	Data Security Analyst - Intermediate	\$	40.30	\$	44.97
50	Data Security Analyst - Associate	\$	31.58	\$	34.96
51	Disaster Recovery/COOP/Contingency Administrator	\$	49.61	\$	58.37
52	Information Security Specialist - Senior	\$	54.74	\$	59.21
53	Information Security Specialist - Intermediate	\$	46.60	\$	65.36

54	Information Security Specialist - Associate	\$	31.50	\$	35.58
55	Systems Administrator - Senior	\$	86.24	\$	98.61
56	Systems Administrator - Intermediate	\$	38.58	\$	42.70
57	Systems Administrator -Associate	\$	31.56	\$	34.92
58	Database Administrator	\$	51.27	\$	59.73
59	Database Analyst/Programmer - Senior	\$	56.77	\$	61.56
60	Database Analyst/Programmer - Intermediate	\$	43.56	\$	49.43
61	Database Analyst/Programmer - Associate	\$	31.46	\$	36.04
62	Database Librarian	\$	36.28	\$	42.60
63	Data Warehousing Project Manager	\$	64.91	\$	75.90
64	Data Architect	\$	64.77	\$	73.73
65	Data Warehouse Analyst	\$	49.97	\$	58.30
66	Data Warehousing Programmer	\$	43.63	\$	50.80
67	Data Warehousing Administrator	\$	49.95	\$	59.16
68	Help Desk Coordinator	\$	36.94	\$	43.05
69	Help Desk Support Service Specialist - Senior	\$	39.03	\$	42.49
70	Help Desk Support Service Specialist - Intermediate	\$	27.63	\$	30.57
71	Help Desk Support Service Specialist - Associate	\$	22.79	\$	25.22
72	PC Support Manager	\$	50.81	\$	59.86
73	PC Systems Specialist	\$	36.11	\$	42.41
74	PC Maintenance Technician	\$	33.66	\$	40.43
75	Web Project Manager	\$	63.14	\$	69.88
76	Web Designer - Senior	\$	54.65	\$	58.94
77	Web Designer - Intermediate	\$	39.96	\$	44.23
78	Web Designer - Associate	\$	33.57	\$	37.14
79	Web Software Developer - Senior	\$	58.15	\$	61.84
80	Web Software Developer - Intermediate	\$	39.96	\$	44.23
81	Web Software Developer - Associate	\$	33.57	\$	37.14
82	Web Technical Administrator	\$	43.81	\$	51.26
83	Web Content Administrator	\$	36.29	\$	42.30
84	Network Administrator - Senior	\$	69.73	\$	75.27
85	Network Administrator - Intermediate	\$	39.08	\$	43.26
86	Network Administrator - Associate	\$	28.95	\$	32.05
87	Network Support Technician - Senior	\$	46.10	\$	50.12
88	Network Support Technician - Intermediate	\$	30.87	\$	34.17
89	Network Support Technician - Associate	\$	24.25	\$	26.82
90	Documentation Specialist - Senior	\$	62.00	\$	70.91
91	Documentation Specialist - Intermediate	\$	24.57	\$	27.18
92	Documentation Specialist - Associate	\$	21.22	\$	23.47
93	Technical Editor	\$	38.20	\$	44.17
94	Graphics Specialist	\$	38.28	\$	44.74
95	ERP Business Analyst - Senior	\$	60.71	\$	65.12
96	ERP Business Analyst - Intermediate	\$	50.07	\$	56.88

97	ERP Business Analyst - Associate	\$	45.62	\$	51.84
98	Business Systems Analyst - Senior	\$	85.56	\$	97.83
99	Business Systems Analyst - Intermediate	\$	45.24	\$	45.04
100	Business Systems Analyst - Associate	\$	34.83	\$	48.85
101	Information Systems Training Manager	\$	53.25	\$	61.98
102	Information Systems Training Specialist - Senior	\$	71.59	\$	81.87
103	Information Systems Training Specialist - Intermediate	\$	32.50	\$	35.98
104	Information Systems Training Specialist - Associate	\$	24.38	\$	26.99
105	Chief Enterprise Architect	\$	139.97	\$	166.52
106	Lead Enterprise Architect	\$	125.00	\$	148.71
107	Senior IT Systems Solution Architect	\$	106.22	\$	126.37
108	Audio Visual Engineer Fabrication Engineer Senior	\$	53.69	\$	63.85
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	47.94	\$	57.02
110	Audio Visual Engineer Fabrication Engineer Associate	\$	42.33	\$	50.35
111	Audio Visual Programmer Senior	\$	82.92	\$	98.62
112	Audio Visual Programmer Intermediate	\$	56.93	\$	67.71
113	Audio Visual Programmer Associate	\$	42.33	\$	50.35
114	Draftsman Senior	\$	49.66	\$	59.06
115	Draftsman Intermediate	\$	45.05	\$	53.58
116	Draftsman Associate	\$	42.33	\$	50.35
117	Administrator Senior	\$	49.66	\$	59.06
118	Administrator Intermediate	\$	37.43	\$	44.51
119	Administrator Associate	\$	33.84	\$	40.25
120	Instructor Technical Training Senior	\$	80.95	\$	96.27
121	Instructor Technical Training Intermediate	\$	55.67	\$	66.21
122	Instructor Technical Training Associate	\$	45.90	\$	54.58
123	Facility Staff Support Senior	\$	59.33	\$	70.56
124	Facility Staff Support Intermediate	\$	50.40	\$	59.94
125	Facility Staff Support Associate	\$	36.76	\$	43.71
126	Distribution Operations Specialist Senior	\$	84.16	\$	100.09
127	Distribution Operations Specialist Intermediate	\$	62.02	\$	73.75
128	Distribution Operations Specialist Associate	\$	45.90	\$	54.58
129	Quality Professional Staff Senior	\$	86.74	\$	103.16
130	Quality Professional Staff Intermediate	\$	67.51	\$	80.29
131	Quality Professional Staff Associate	\$	47.16	\$	56.08

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%

Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 129.46	\$ 148.07
2	Program Manager - Intermediate	\$ 66.03	\$ 73.08
3	Program Manager - Associate	\$ 52.64	\$ 58.26
4	Project Manager - Senior	\$ 84.44	\$ 91.54
5	Project Manager - Intermediate	\$ 55.21	\$ 61.10
6	Project Manager - Associate	\$ 44.47	\$ 49.24
7	Project Planning Manager	\$ 64.41	\$ 75.33
8	Project Administrator	\$ 57.75	\$ 65.89
9	Project Engineer - Senior	\$ 58.39	\$ 63.27
10	Project Engineer - Intermediate	\$ 44.11	\$ 48.83
11	Project Engineer - Associate	\$ 34.13	\$ 37.76
12	Quality Assurance Analyst - Senior	\$ 54.64	\$ 59.17
13	Quality Assurance Analyst - Intermediate	\$ 32.77	\$ 36.26
14	Quality Assurance Analyst - Associate	\$ 25.14	\$ 27.83
15	Client/Server Network Architect	\$ 61.50	\$ 71.97
16	Software Architect	\$ 71.92	\$ 84.37
17	Systems Engineer - Senior	\$ 69.99	\$ 75.66
18	Systems Engineer - Intermediate	\$ 51.35	\$ 56.31
19	Systems Engineer - Associate	\$ 37.92	\$ 43.04
20	Managed Systems Engineer - Senior	\$ 100.88	\$ 115.37
21	Managed Systems Engineer - Intermediate	\$ 41.38	\$ 47.00
22	Managed Systems Engineer - Associate	\$ 31.61	\$ 35.90
23	Applications Systems Analyst - Senior	\$ 71.29	\$ 76.97
24	Applications Systems Analyst - Intermediate	\$ 39.86	\$ 44.10
25	Applications Systems Analyst - Associate	\$ 29.04	\$ 32.13
26	Software Engineer - Senior	\$ 123.99	\$ 141.80
27	Software Engineer - Intermediate	\$ 35.08	\$ 40.18
28	Software Engineer - Associate	\$ 28.49	\$ 32.65
29	Applications Programmer - Senior	\$ 54.69	\$ 59.28

30	Applications Programmer - Intermediate	\$	37.24	\$	41.23
31	Applications Programmer - Associate	\$	28.44	\$	31.49
32	IT Certified Professional - Senior	\$	65.58	\$	71.59
33	IT Certified Professional - Intermediate	\$	29.03	\$	32.78
34	IT Certified Professional - Associate	\$	23.92	\$	27.02
35	Seat Management Administrator	\$	42.13	\$	50.85
36	Configuration Management (CM) Specialist - Senior	\$	46.49	\$	50.82
37	Configuration Management (CM) Specialist - Intermediate	\$	34.48	\$	38.95
38	Configuration Management (CM) Specialist - Associate	\$	25.47	\$	28.78
39	Computer Operator - Senior	\$	32.42	\$	35.10
40	Computer Operator - Intermediate	\$	28.02	\$	31.65
41	Computer Operator - Associate	\$	22.05	\$	24.92
42	Information Assurance Engineer - Senior	\$	91.23	\$	104.32
43	Information Assurance Engineer - Intermediate	\$	59.57	\$	67.29
44	Information Assurance Engineer - Associate	\$	44.24	\$	49.98
45	Information Systems Auditor - Senior	\$	51.87	\$	56.21
46	Information Systems Auditor - Intermediate	\$	40.95	\$	45.32
47	Information Systems Auditor - Associate	\$	32.17	\$	35.60
48	Data Security Analyst - Senior	\$	53.49	\$	58.25
49	Data Security Analyst - Intermediate	\$	40.30	\$	44.97
50	Data Security Analyst - Associate	\$	31.58	\$	34.96
51	Disaster Recovery/COOP/Contingency Administrator	\$	49.61	\$	58.37
52	Information Security Specialist - Senior	\$	54.74	\$	59.21
53	Information Security Specialist - Intermediate	\$	46.60	\$	65.36
54	Information Security Specialist - Associate	\$	31.50	\$	35.58
55	Systems Administrator - Senior	\$	86.24	\$	98.61
56	Systems Administrator - Intermediate	\$	38.58	\$	42.70
57	Systems Administrator -Associate	\$	31.56	\$	34.92
58	Database Administrator	\$	51.27	\$	59.73
59	Database Analyst/Programmer - Senior	\$	56.77	\$	61.56
60	Database Analyst/Programmer - Intermediate	\$	43.56	\$	49.43
61	Database Analyst/Programmer - Associate	\$	31.46	\$	36.04
62	Database Librarian	\$	36.28	\$	42.60
63	Data Warehousing Project Manager	\$	64.91	\$	75.90
64	Data Architect	\$	64.77	\$	73.73
65	Data Warehouse Analyst	\$	49.97	\$	58.30
66	Data Warehousing Programmer	\$	43.63	\$	50.80
67	Data Warehousing Administrator	\$	49.95	\$	59.16
68	Help Desk Coordinator	\$	36.94	\$	43.05
69	Help Desk Support Service Specialist - Senior	\$	39.03	\$	42.49
70	Help Desk Support Service Specialist - Intermediate	\$	27.63	\$	30.57
71	Help Desk Support Service Specialist - Associate	\$	22.79	\$	25.22
72	PC Support Manager	\$	50.81	\$	59.86

73	PC Systems Specialist	\$	36.11	\$	42.41
74	PC Maintenance Technician	\$	33.66	\$	40.43
75	Web Project Manager	\$	63.14	\$	69.88
76	Web Designer - Senior	\$	54.65	\$	58.94
77	Web Designer - Intermediate	\$	39.96	\$	44.23
78	Web Designer - Associate	\$	33.57	\$	37.14
79	Web Software Developer - Senior	\$	58.15	\$	61.84
80	Web Software Developer - Intermediate	\$	39.96	\$	44.23
81	Web Software Developer - Associate	\$	33.57	\$	37.14
82	Web Technical Administrator	\$	43.81	\$	51.26
83	Web Content Administrator	\$	36.29	\$	42.30
84	Network Administrator - Senior	\$	69.73	\$	75.27
85	Network Administrator - Intermediate	\$	39.08	\$	43.26
86	Network Administrator - Associate	\$	28.95	\$	32.05
87	Network Support Technician - Senior	\$	46.10	\$	50.12
88	Network Support Technician - Intermediate	\$	30.87	\$	34.17
89	Network Support Technician - Associate	\$	24.25	\$	26.82
90	Documentation Specialist - Senior	\$	62.00	\$	70.91
91	Documentation Specialist - Intermediate	\$	24.57	\$	27.18
92	Documentation Specialist - Associate	\$	21.22	\$	23.47
93	Technical Editor	\$	38.20	\$	44.17
94	Graphics Specialist	\$	38.28	\$	44.74
95	ERP Business Analyst - Senior	\$	60.71	\$	65.12
96	ERP Business Analyst - Intermediate	\$	50.07	\$	56.88
97	ERP Business Analyst - Associate	\$	45.62	\$	51.84
98	Business Systems Analyst - Senior	\$	85.56	\$	97.83
99	Business Systems Analyst - Intermediate	\$	45.24	\$	45.04
100	Business Systems Analyst - Associate	\$	34.83	\$	48.85
101	Information Systems Training Manager	\$	53.25	\$	61.98
102	Information Systems Training Specialist - Senior	\$	71.59	\$	81.87
103	Information Systems Training Specialist - Intermediate	\$	32.50	\$	35.98
104	Information Systems Training Specialist - Associate	\$	24.38	\$	26.99
105	Chief Enterprise Architect	\$	139.97	\$	166.52
106	Lead Enterprise Architect	\$	125.00	\$	148.71
107	Senior IT Systems Solution Architect	\$	106.22	\$	126.37
108	Audio Visual Engineer Fabrication Engineer Senior	\$	55.10	\$	65.53
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	49.20	\$	58.51
110	Audio Visual Engineer Fabrication Engineer Associate	\$	43.45	\$	51.66
111	Audio Visual Programmer Senior	\$	85.10	\$	101.20
112	Audio Visual Programmer Intermediate	\$	58.43	\$	69.48
113	Audio Visual Programmer Associate	\$	43.45	\$	51.66
114	Draftsman Senior	\$	50.97	\$	60.61
115	Draftsman Intermediate	\$	46.24	\$	54.98

116	Draftsman Associate	\$	43.45	\$	51.66
117	Administrator Senior	\$	50.97	\$	60.61
118	Administrator Intermediate	\$	38.41	\$	45.67
119	Administrator Associate	\$	34.73	\$	41.30
120	Instructor Technical Training Senior	\$	83.08	\$	98.79
121	Instructor Technical Training Intermediate	\$	57.13	\$	67.94
122	Instructor Technical Training Associate	\$	47.10	\$	56.01
123	Facility Staff Support Senior	\$	60.89	\$	72.40
124	Facility Staff Support Intermediate	\$	51.72	\$	61.51
125	Facility Staff Support Associate	\$	37.72	\$	44.86
126	Distribution Operations Specialist Senior	\$	86.37	\$	102.70
127	Distribution Operations Specialist Intermediate	\$	63.65	\$	75.68
128	Distribution Operations Specialist Associate	\$	47.10	\$	56.01
129	Quality Professional Staff Senior	\$	89.02	\$	105.86
130	Quality Professional Staff Intermediate	\$	69.29	\$	82.39
131	Quality Professional Staff Associate	\$	48.40	\$	57.55

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	Rate
1	Program Manager - Senior	\$	133.90	\$	153.10
2	Program Manager - Intermediate	\$	68.29	\$	75.56
3	Program Manager - Associate	\$	54.45	\$	60.24
4	Project Manager - Senior	\$	87.34	\$	94.65
5	Project Manager - Intermediate	\$	57.10	\$	63.18

6	Project Manager - Associate	\$	46.00	\$	50.91
7	Project Planning Manager	\$	66.62	\$	77.89
8	Project Administrator	\$	59.73	\$	68.13
9	Project Engineer - Senior	\$	60.39	\$	65.42
10	Project Engineer - Intermediate	\$	45.62	\$	50.49
11	Project Engineer - Associate	\$	35.30	\$	39.04
12	Quality Assurance Analyst - Senior	\$	56.51	\$	61.18
13	Quality Assurance Analyst - Intermediate	\$	33.89	\$	37.49
14	Quality Assurance Analyst - Associate	\$	26.00	\$	28.78
15	Client/Server Network Architect	\$	63.61	\$	74.42
16	Software Architect	\$	74.39	\$	87.24
17	Systems Engineer - Senior	\$	72.39	\$	78.23
18	Systems Engineer - Intermediate	\$	53.11	\$	58.22
19	Systems Engineer - Associate	\$	39.22	\$	44.50
20	Managed Systems Engineer - Senior	\$	104.34	\$	119.29
21	Managed Systems Engineer - Intermediate	\$	42.80	\$	48.60
22	Managed Systems Engineer - Associate	\$	32.69	\$	37.12
23	Applications Systems Analyst - Senior	\$	73.74	\$	79.59
24	Applications Systems Analyst - Intermediate	\$	41.23	\$	45.60
25	Applications Systems Analyst - Associate	\$	30.04	\$	33.22
26	Software Engineer - Senior	\$	128.24	\$	146.62
27	Software Engineer - Intermediate	\$	36.28	\$	41.55
28	Software Engineer - Associate	\$	29.47	\$	33.76
29	Applications Programmer - Senior	\$	56.57	\$	61.30
30	Applications Programmer - Intermediate	\$	38.52	\$	42.63
31	Applications Programmer - Associate	\$	29.42	\$	32.56
32	IT Certified Professional - Senior	\$	67.83	\$	74.02
33	IT Certified Professional - Intermediate	\$	30.03	\$	33.89
34	IT Certified Professional - Associate	\$	24.74	\$	27.94
35	Seat Management Administrator	\$	43.58	\$	52.58
36	Configuration Management (CM) Specialist - Senior	\$	48.08	\$	52.55
37	Configuration Management (CM) Specialist - Intermediate	\$	35.66	\$	40.27
38	Configuration Management (CM) Specialist - Associate	\$	26.34	\$	29.76
39	Computer Operator - Senior	\$	33.53	\$	36.29
40	Computer Operator - Intermediate	\$	28.98	\$	32.73
41	Computer Operator - Associate	\$	22.81	\$	25.77
42	Information Assurance Engineer - Senior	\$	94.36	\$	107.87
43	Information Assurance Engineer - Intermediate	\$	61.61	\$	69.58
44	Information Assurance Engineer - Associate	\$	45.76	\$	51.68
45	Information Systems Auditor - Senior	\$	53.65	\$	58.12
46	Information Systems Auditor - Intermediate	\$	42.35	\$	46.86
47	Information Systems Auditor - Associate	\$	33.27	\$	36.81
48	Data Security Analyst - Senior	\$	55.32	\$	60.23

49	Data Security Analyst - Intermediate	\$	41.68	\$	46.50
50	Data Security Analyst - Associate	\$	32.66	\$	36.15
51	Disaster Recovery/COOP/Contingency Administrator	\$	51.31	\$	60.35
52	Information Security Specialist - Senior	\$	56.62	\$	61.22
53	Information Security Specialist - Intermediate	\$	48.20	\$	67.58
54	Information Security Specialist - Associate	\$	32.58	\$	36.79
55	Systems Administrator - Senior	\$	89.20	\$	101.96
56	Systems Administrator - Intermediate	\$	39.90	\$	44.15
57	Systems Administrator -Associate	\$	32.64	\$	36.11
58	Database Administrator	\$	53.03	\$	61.76
59	Database Analyst/Programmer - Senior	\$	58.72	\$	63.65
60	Database Analyst/Programmer - Intermediate	\$	45.05	\$	51.11
61	Database Analyst/Programmer - Associate	\$	32.54	\$	37.27
62	Database Librarian	\$	37.52	\$	44.05
63	Data Warehousing Project Manager	\$	67.14	\$	78.48
64	Data Architect	\$	66.99	\$	76.24
65	Data Warehouse Analyst	\$	51.68	\$	60.28
66	Data Warehousing Programmer	\$	45.13	\$	52.53
67	Data Warehousing Administrator	\$	51.66	\$	61.17
68	Help Desk Coordinator	\$	38.21	\$	44.51
69	Help Desk Support Service Specialist - Senior	\$	40.37	\$	43.93
70	Help Desk Support Service Specialist - Intermediate	\$	28.58	\$	31.61
71	Help Desk Support Service Specialist - Associate	\$	23.57	\$	26.08
72	PC Support Manager	\$	52.55	\$	61.90
73	PC Systems Specialist	\$	37.35	\$	43.85
74	PC Maintenance Technician	\$	34.81	\$	41.80
75	Web Project Manager	\$	65.31	\$	72.26
76	Web Designer - Senior	\$	56.52	\$	60.94
77	Web Designer - Intermediate	\$	41.33	\$	45.73
78	Web Designer - Associate	\$	34.72	\$	38.40
79	Web Software Developer - Senior	\$	60.14	\$	63.94
80	Web Software Developer - Intermediate	\$	41.33	\$	45.73
81	Web Software Developer - Associate	\$	34.72	\$	38.40
82	Web Technical Administrator	\$	45.31	\$	53.00
83	Web Content Administrator	\$	37.53	\$	43.74
84	Network Administrator - Senior	\$	72.12	\$	77.83
85	Network Administrator - Intermediate	\$	40.42	\$	44.73
86	Network Administrator - Associate	\$	29.94	\$	33.14
87	Network Support Technician - Senior	\$	47.68	\$	51.82
88	Network Support Technician - Intermediate	\$	31.93	\$	35.33
89	Network Support Technician - Associate	\$	25.08	\$	27.73
90	Documentation Specialist - Senior	\$	64.13	\$	73.32
91	Documentation Specialist - Intermediate	\$	25.41	\$	28.10

92	Documentation Specialist - Associate	\$	21.95	\$	24.27
93	Technical Editor	\$	39.51	\$	45.67
94	Graphics Specialist	\$	39.59	\$	46.26
95	ERP Business Analyst - Senior	\$	62.79	\$	67.33
96	ERP Business Analyst - Intermediate	\$	51.79	\$	58.81
97	ERP Business Analyst - Associate	\$	47.18	\$	53.60
98	Business Systems Analyst - Senior	\$	88.49	\$	101.16
99	Business Systems Analyst - Intermediate	\$	46.79	\$	46.57
100	Business Systems Analyst - Associate	\$	36.02	\$	50.51
101	Information Systems Training Manager	\$	55.08	\$	64.09
102	Information Systems Training Specialist - Senior	\$	74.05	\$	84.65
103	Information Systems Training Specialist - Intermediate	\$	33.61	\$	37.20
104	Information Systems Training Specialist - Associate	\$	25.22	\$	27.91
105	Chief Enterprise Architect	\$	144.79	\$	172.25
106	Lead Enterprise Architect	\$	129.31	\$	153.84
107	Senior IT Systems Solution Architect	\$	109.88	\$	130.72
108	Audio Visual Engineer Fabrication Engineer Senior	\$	56.54	\$	67.23
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	50.49	\$	60.03
110	Audio Visual Engineer Fabrication Engineer Associate	\$	44.58	\$	53.01
111	Audio Visual Programmer Senior	\$	87.33	\$	103.83
112	Audio Visual Programmer Intermediate	\$	59.96	\$	71.29
113	Audio Visual Programmer Associate	\$	44.58	\$	53.01
114	Draftsman Senior	\$	52.30	\$	62.18
115	Draftsman Intermediate	\$	47.44	\$	56.41
116	Draftsman Associate	\$	44.58	\$	53.01
117	Administrator Senior	\$	52.30	\$	62.18
118	Administrator Intermediate	\$	39.41	\$	46.86
119	Administrator Associate	\$	35.64	\$	42.37
120	Instructor Technical Training Senior	\$	85.25	\$	101.36
121	Instructor Technical Training Intermediate	\$	58.62	\$	69.70
122	Instructor Technical Training Associate	\$	48.33	\$	57.47
123	Facility Staff Support Senior	\$	62.48	\$	74.28
124	Facility Staff Support Intermediate	\$	53.07	\$	63.10
125	Facility Staff Support Associate	\$	38.71	\$	46.02
126	Distribution Operations Specialist Senior	\$	88.62	\$	105.37
127	Distribution Operations Specialist Intermediate	\$	65.31	\$	77.65
128	Distribution Operations Specialist Associate	\$	48.33	\$	57.47
129	Quality Professional Staff Senior	\$	91.34	\$	108.61
130	Quality Professional Staff Intermediate	\$	71.10	\$	84.53
131	Quality Professional Staff Associate	\$	49.66	\$	59.05

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 138.48	\$ 158.35
2	Program Manager - Intermediate	\$ 70.63	\$ 78.15
3	Program Manager - Associate	\$ 56.31	\$ 62.31
4	Project Manager - Senior	\$ 90.33	\$ 97.90
5	Project Manager - Intermediate	\$ 59.05	\$ 65.35
6	Project Manager - Associate	\$ 47.57	\$ 52.66
7	Project Planning Manager	\$ 68.90	\$ 80.56
8	Project Administrator	\$ 61.77	\$ 70.47
9	Project Engineer - Senior	\$ 62.46	\$ 67.66
10	Project Engineer - Intermediate	\$ 47.18	\$ 52.22
11	Project Engineer - Associate	\$ 36.51	\$ 40.38
12	Quality Assurance Analyst - Senior	\$ 58.44	\$ 63.28
13	Quality Assurance Analyst - Intermediate	\$ 35.05	\$ 38.78
14	Quality Assurance Analyst - Associate	\$ 26.89	\$ 29.77
15	Client/Server Network Architect	\$ 65.79	\$ 76.97
16	Software Architect	\$ 76.93	\$ 90.23
17	Systems Engineer - Senior	\$ 74.87	\$ 80.91
18	Systems Engineer - Intermediate	\$ 54.93	\$ 60.22
19	Systems Engineer - Associate	\$ 40.56	\$ 46.03
20	Managed Systems Engineer - Senior	\$ 107.91	\$ 123.38
21	Managed Systems Engineer - Intermediate	\$ 44.26	\$ 50.27
22	Managed Systems Engineer - Associate	\$ 33.81	\$ 38.39
23	Applications Systems Analyst - Senior	\$ 76.26	\$ 82.32
24	Applications Systems Analyst - Intermediate	\$ 42.64	\$ 47.16

25	Applications Systems Analyst - Associate	\$	31.07	\$	34.36
26	Software Engineer - Senior	\$	132.63	\$	151.65
27	Software Engineer - Intermediate	\$	37.52	\$	42.98
28	Software Engineer - Associate	\$	30.48	\$	34.92
29	Applications Programmer - Senior	\$	58.50	\$	63.40
30	Applications Programmer - Intermediate	\$	39.84	\$	44.09
31	Applications Programmer - Associate	\$	30.43	\$	33.68
32	IT Certified Professional - Senior	\$	70.15	\$	76.56
33	IT Certified Professional - Intermediate	\$	31.06	\$	35.05
34	IT Certified Professional - Associate	\$	25.59	\$	28.90
35	Seat Management Administrator	\$	45.07	\$	54.38
36	Configuration Management (CM) Specialist - Senior	\$	49.72	\$	54.35
37	Configuration Management (CM) Specialist - Intermediate	\$	36.88	\$	41.65
38	Configuration Management (CM) Specialist - Associate	\$	27.24	\$	30.78
39	Computer Operator - Senior	\$	34.68	\$	37.53
40	Computer Operator - Intermediate	\$	29.97	\$	33.85
41	Computer Operator - Associate	\$	23.59	\$	26.65
42	Information Assurance Engineer - Senior	\$	97.59	\$	111.57
43	Information Assurance Engineer - Intermediate	\$	63.72	\$	71.97
44	Information Assurance Engineer - Associate	\$	47.32	\$	53.45
45	Information Systems Auditor - Senior	\$	55.48	\$	60.11
46	Information Systems Auditor - Intermediate	\$	43.80	\$	48.47
47	Information Systems Auditor - Associate	\$	34.41	\$	38.07
48	Data Security Analyst - Senior	\$	57.21	\$	62.30
49	Data Security Analyst - Intermediate	\$	43.11	\$	48.09
50	Data Security Analyst - Associate	\$	33.78	\$	37.39
51	Disaster Recovery/COOP/Contingency Administrator	\$	53.06	\$	62.42
52	Information Security Specialist - Senior	\$	58.56	\$	63.32
53	Information Security Specialist - Intermediate	\$	49.85	\$	69.90
54	Information Security Specialist - Associate	\$	33.69	\$	38.05
55	Systems Administrator - Senior	\$	92.25	\$	105.46
56	Systems Administrator - Intermediate	\$	41.26	\$	45.66
57	Systems Administrator -Associate	\$	33.76	\$	37.35
58	Database Administrator	\$	54.84	\$	63.88
59	Database Analyst/Programmer - Senior	\$	60.73	\$	65.83
60	Database Analyst/Programmer - Intermediate	\$	46.59	\$	52.86
61	Database Analyst/Programmer - Associate	\$	33.65	\$	38.55
62	Database Librarian	\$	38.80	\$	45.56
63	Data Warehousing Project Manager	\$	69.44	\$	81.17
64	Data Architect	\$	69.28	\$	78.86
65	Data Warehouse Analyst	\$	53.45	\$	62.35
66	Data Warehousing Programmer	\$	46.67	\$	54.33
67	Data Warehousing Administrator	\$	53.43	\$	63.27

68	Help Desk Coordinator	\$	39.52	\$	46.04
69	Help Desk Support Service Specialist - Senior	\$	41.75	\$	45.44
70	Help Desk Support Service Specialist - Intermediate	\$	29.56	\$	32.69
71	Help Desk Support Service Specialist - Associate	\$	24.38	\$	26.97
72	PC Support Manager	\$	54.35	\$	64.02
73	PC Systems Specialist	\$	38.63	\$	45.35
74	PC Maintenance Technician	\$	36.00	\$	43.23
75	Web Project Manager	\$	67.54	\$	74.74
76	Web Designer - Senior	\$	58.45	\$	63.03
77	Web Designer - Intermediate	\$	42.74	\$	47.30
78	Web Designer - Associate	\$	35.91	\$	39.72
79	Web Software Developer - Senior	\$	62.20	\$	66.13
80	Web Software Developer - Intermediate	\$	42.74	\$	47.30
81	Web Software Developer - Associate	\$	35.91	\$	39.72
82	Web Technical Administrator	\$	46.86	\$	54.82
83	Web Content Administrator	\$	38.81	\$	45.24
84	Network Administrator - Senior	\$	74.59	\$	80.50
85	Network Administrator - Intermediate	\$	41.80	\$	46.26
86	Network Administrator - Associate	\$	30.96	\$	34.28
87	Network Support Technician - Senior	\$	49.31	\$	53.60
88	Network Support Technician - Intermediate	\$	33.02	\$	36.54
89	Network Support Technician - Associate	\$	25.94	\$	28.68
90	Documentation Specialist - Senior	\$	66.32	\$	75.83
91	Documentation Specialist - Intermediate	\$	26.28	\$	29.06
92	Documentation Specialist - Associate	\$	22.70	\$	25.10
93	Technical Editor	\$	40.86	\$	47.24
94	Graphics Specialist	\$	40.94	\$	47.85
95	ERP Business Analyst - Senior	\$	64.94	\$	69.64
96	ERP Business Analyst - Intermediate	\$	53.56	\$	60.83
97	ERP Business Analyst - Associate	\$	48.79	\$	55.44
98	Business Systems Analyst - Senior	\$	91.52	\$	104.63
99	Business Systems Analyst - Intermediate	\$	48.39	\$	48.17
100	Business Systems Analyst - Associate	\$	37.25	\$	52.24
101	Information Systems Training Manager	\$	56.96	\$	66.29
102	Information Systems Training Specialist - Senior	\$	76.58	\$	87.55
103	Information Systems Training Specialist - Intermediate	\$	34.76	\$	38.48
104	Information Systems Training Specialist - Associate	\$	26.08	\$	28.87
105	Chief Enterprise Architect	\$	149.73	\$	178.13
106	Lead Enterprise Architect	\$	133.72	\$	159.08
107	Senior IT Systems Solution Architect	\$	113.63	\$	135.18
108	Audio Visual Engineer Fabrication Engineer Senior	\$	57.78	\$	68.70
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	51.60	\$	61.35
110	Audio Visual Engineer Fabrication Engineer Associate	\$	45.56	\$	54.17

111	Audio Visual Programmer Senior	\$	89.24	\$	106.11
112	Audio Visual Programmer Intermediate	\$	61.27	\$	72.85
113	Audio Visual Programmer Associate	\$	45.56	\$	54.17
114	Draftsman Senior	\$	53.44	\$	63.54
115	Draftsman Intermediate	\$	48.49	\$	57.65
116	Draftsman Associate	\$	45.56	\$	54.17
117	Administrator Senior	\$	53.44	\$	63.54
118	Administrator Intermediate	\$	40.28	\$	47.89
119	Administrator Associate	\$	36.42	\$	43.30
120	Instructor Technical Training Senior	\$	87.12	\$	103.58
121	Instructor Technical Training Intermediate	\$	59.91	\$	71.23
122	Instructor Technical Training Associate	\$	49.39	\$	58.73
123	Facility Staff Support Senior	\$	63.85	\$	75.91
124	Facility Staff Support Intermediate	\$	54.24	\$	64.49
125	Facility Staff Support Associate	\$	39.56	\$	47.03
126	Distribution Operations Specialist Senior	\$	90.57	\$	107.69
127	Distribution Operations Specialist Intermediate	\$	66.74	\$	79.35
128	Distribution Operations Specialist Associate	\$	49.39	\$	58.73
129	Quality Professional Staff Senior	\$	93.35	\$	110.99
130	Quality Professional Staff Intermediate		73	\$	86.39
131	Quality Professional Staff Associate		51	\$	60.34

Rate

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
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1	Program Manager - Senior	\$ 143.11	\$ 163.67
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2	Program Manager - Intermediate	\$	72.99	\$	80.78
3	Program Manager - Associate	\$	58.19	\$	64.40
4	Project Manager - Senior	\$	93.35	\$	101.19
5	Project Manager - Intermediate	\$	61.02	\$	67.55
6	Project Manager - Associate	\$	49.16	\$	54.43
7	Project Planning Manager	\$	71.20	\$	83.27
8	Project Administrator	\$	63.83	\$	72.84
9	Project Engineer - Senior	\$	64.55	\$	69.93
10	Project Engineer - Intermediate	\$	48.76	\$	53.97
11	Project Engineer - Associate	\$	37.73	\$	41.74
12	Quality Assurance Analyst - Senior	\$	60.39	\$	65.41
13	Quality Assurance Analyst - Intermediate	\$	36.22	\$	40.08
14	Quality Assurance Analyst - Associate	\$	27.79	\$	30.77
15	Client/Server Network Architect	\$	67.99	\$	79.56
16	Software Architect	\$	79.50	\$	93.26
17	Systems Engineer - Senior	\$	77.37	\$	83.63
18	Systems Engineer - Intermediate	\$	56.76	\$	62.24
19	Systems Engineer - Associate	\$	41.91	\$	47.58
20	Managed Systems Engineer - Senior	\$	111.51	\$	127.53
21	Managed Systems Engineer - Intermediate	\$	45.74	\$	51.96
22	Managed Systems Engineer - Associate	\$	34.94	\$	39.68
23	Applications Systems Analyst - Senior	\$	78.81	\$	85.09
24	Applications Systems Analyst - Intermediate	\$	44.06	\$	48.74
25	Applications Systems Analyst - Associate	\$	32.11	\$	35.51
26	Software Engineer - Senior	\$	137.06	\$	156.75
27	Software Engineer - Intermediate	\$	38.77	\$	44.42
28	Software Engineer - Associate	\$	31.50	\$	36.09
29	Applications Programmer - Senior	\$	60.45	\$	65.53
30	Applications Programmer - Intermediate	\$	41.17	\$	45.57
31	Applications Programmer - Associate	\$	31.45	\$	34.81
32	IT Certified Professional - Senior	\$	72.49	\$	79.13
33	IT Certified Professional - Intermediate	\$	32.10	\$	36.23
34	IT Certified Professional - Associate	\$	26.44	\$	29.87
35	Seat Management Administrator	\$	46.58	\$	56.21
36	Configuration Management (CM) Specialist - Senior	\$	51.38	\$	56.18
37	Configuration Management (CM) Specialist - Intermediate	\$	38.11	\$	43.05
38	Configuration Management (CM) Specialist - Associate	\$	28.15	\$	31.81
39	Computer Operator - Senior	\$	35.84	\$	38.79
40	Computer Operator - Intermediate	\$	30.97	\$	34.99
41	Computer Operator - Associate	\$	24.38	\$	27.55
42	Information Assurance Engineer - Senior	\$	100.85	\$	115.32
43	Information Assurance Engineer - Intermediate	\$	65.85	\$	74.39
44	Information Assurance Engineer - Associate	\$	48.90	\$	55.25

45	Information Systems Auditor - Senior	\$	57.33	\$	62.13
46	Information Systems Auditor - Intermediate	\$	45.26	\$	50.10
47	Information Systems Auditor - Associate	\$	35.56	\$	39.35
48	Data Security Analyst - Senior	\$	59.12	\$	64.39
49	Data Security Analyst - Intermediate	\$	44.55	\$	49.71
50	Data Security Analyst - Associate	\$	34.91	\$	38.65
51	Disaster Recovery/COOP/Contingency Administrator	\$	54.83	\$	64.52
52	Information Security Specialist - Senior	\$	60.52	\$	65.45
53	Information Security Specialist - Intermediate	\$	51.51	\$	72.25
54	Information Security Specialist - Associate	\$	34.82	\$	39.33
55	Systems Administrator - Senior	\$	95.33	\$	109.00
56	Systems Administrator - Intermediate	\$	42.64	\$	47.19
57	Systems Administrator -Associate	\$	34.89	\$	38.60
58	Database Administrator	\$	56.67	\$	66.03
59	Database Analyst/Programmer - Senior	\$	62.76	\$	68.04
60	Database Analyst/Programmer - Intermediate	\$	48.15	\$	54.64
61	Database Analyst/Programmer - Associate	\$	34.77	\$	39.85
62	Database Librarian	\$	40.10	\$	47.09
63	Data Warehousing Project Manager	\$	71.76	\$	83.90
64	Data Architect	\$	71.59	\$	81.51
65	Data Warehouse Analyst	\$	55.24	\$	64.44
66	Data Warehousing Programmer	\$	48.23	\$	56.16
67	Data Warehousing Administrator	\$	55.21	\$	65.40
68	Help Desk Coordinator	\$	40.84	\$	47.59
69	Help Desk Support Service Specialist - Senior	\$	43.14	\$	46.97
70	Help Desk Support Service Specialist - Intermediate	\$	30.55	\$	33.79
71	Help Desk Support Service Specialist - Associate	\$	25.19	\$	27.88
72	PC Support Manager	\$	56.17	\$	66.17
73	PC Systems Specialist	\$	39.92	\$	46.87
74	PC Maintenance Technician	\$	37.20	\$	44.68
75	Web Project Manager	\$	69.80	\$	77.25
76	Web Designer - Senior	\$	60.40	\$	65.15
77	Web Designer - Intermediate	\$	44.17	\$	48.89
78	Web Designer - Associate	\$	37.11	\$	41.05
79	Web Software Developer - Senior	\$	64.28	\$	68.35
80	Web Software Developer - Intermediate	\$	44.17	\$	48.89
81	Web Software Developer - Associate	\$	37.11	\$	41.05
82	Web Technical Administrator	\$	48.43	\$	56.66
83	Web Content Administrator	\$	40.11	\$	46.76
84	Network Administrator - Senior	\$	77.08	\$	83.20
85	Network Administrator - Intermediate	\$	43.20	\$	47.81
86	Network Administrator - Associate	\$	31.99	\$	35.43
87	Network Support Technician - Senior	\$	50.96	\$	55.40

88	Network Support Technician - Intermediate	\$	34.12	\$	37.77
89	Network Support Technician - Associate	\$	26.81	\$	29.64
90	Documentation Specialist - Senior	\$	68.54	\$	78.38
91	Documentation Specialist - Intermediate	\$	27.16	\$	30.04
92	Documentation Specialist - Associate	\$	23.46	\$	25.94
93	Technical Editor	\$	42.22	\$	48.83
94	Graphics Specialist	\$	42.31	\$	49.46
95	ERP Business Analyst - Senior	\$	67.11	\$	71.98
96	ERP Business Analyst - Intermediate	\$	55.35	\$	62.87
97	ERP Business Analyst - Associate	\$	50.42	\$	57.30
98	Business Systems Analyst - Senior	\$	94.58	\$	108.15
99	Business Systems Analyst - Intermediate	\$	50.01	\$	49.79
100	Business Systems Analyst - Associate	\$	38.49	\$	54.00
101	Information Systems Training Manager	\$	58.86	\$	68.52
102	Information Systems Training Specialist - Senior	\$	79.14	\$	90.49
103	Information Systems Training Specialist - Intermediate	\$	35.92	\$	39.77
104	Information Systems Training Specialist - Associate	\$	26.95	\$	29.84
105	Chief Enterprise Architect	\$	154.72	\$	184.07
106	Lead Enterprise Architect	\$	138.18	\$	164.39
107	Senior IT Systems Solution Architect	\$	117.42	\$	139.69
108	Audio Visual Engineer Fabrication Engineer Senior	\$	58.97	\$	70.11
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	52.65	\$	62.60
110	Audio Visual Engineer Fabrication Engineer Associate	\$	46.49	\$	55.28
111	Audio Visual Programmer Senior	\$	91.07	\$	108.28
112	Audio Visual Programmer Intermediate	\$	62.53	\$	74.34
113	Audio Visual Programmer Associate	\$	46.49	\$	55.28
114	Draftsman Senior	\$	54.54	\$	64.85
115	Draftsman Intermediate	\$	49.48	\$	58.83
116	Draftsman Associate	\$	46.49	\$	55.28
117	Administrator Senior	\$	54.54	\$	64.85
118	Administrator Intermediate	\$	41.10	\$	48.87
119	Administrator Associate	\$	37.16	\$	44.19
120	Instructor Technical Training Senior	\$	88.90	\$	105.70
121	Instructor Technical Training Intermediate	\$	61.14	\$	72.69
122	Instructor Technical Training Associate	\$	50.40	\$	59.93
123	Facility Staff Support Senior	\$	65.15	\$	77.47
124	Facility Staff Support Intermediate	\$	55.35	\$	65.81
125	Facility Staff Support Associate	\$	40.37	\$	47.99
126	Distribution Operations Specialist Senior	\$	92.42	\$	109.89
127	Distribution Operations Specialist Intermediate	\$	68.11	\$	80.98
128	Distribution Operations Specialist Associate	\$	50.40	\$	59.93
129	Quality Professional Staff Senior	\$	95.26	\$	113.26
130	Quality Professional Staff Intermediate	\$	74.14	\$	88.16

131	Quality Professional Staff Associate	\$	51.79	\$	61.58
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Other Direct Costs

Rate

ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 148.29	\$ 169.61
2	Program Manager - Intermediate	\$ 75.63	\$ 83.71
3	Program Manager - Associate	\$ 60.30	\$ 66.74
4	Project Manager - Senior	\$ 96.73	\$ 104.86
5	Project Manager - Intermediate	\$ 63.23	\$ 70.00
6	Project Manager - Associate	\$ 50.94	\$ 56.41
7	Project Planning Manager	\$ 73.78	\$ 86.29
8	Project Administrator	\$ 66.14	\$ 75.48
9	Project Engineer - Senior	\$ 66.89	\$ 72.47
10	Project Engineer - Intermediate	\$ 50.53	\$ 55.93
11	Project Engineer - Associate	\$ 39.10	\$ 43.26
12	Quality Assurance Analyst - Senior	\$ 62.58	\$ 67.78
13	Quality Assurance Analyst - Intermediate	\$ 37.53	\$ 41.53
14	Quality Assurance Analyst - Associate	\$ 28.80	\$ 31.89
15	Client/Server Network Architect	\$ 70.45	\$ 82.45
16	Software Architect	\$ 82.38	\$ 96.65
17	Systems Engineer - Senior	\$ 80.17	\$ 86.67
18	Systems Engineer - Intermediate	\$ 58.81	\$ 64.50
19	Systems Engineer - Associate	\$ 43.43	\$ 49.31
20	Managed Systems Engineer - Senior	\$ 115.55	\$ 132.16
21	Managed Systems Engineer - Intermediate	\$ 47.40	\$ 53.85
22	Managed Systems Engineer - Associate	\$ 36.20	\$ 41.12

23	Applications Systems Analyst - Senior	\$	81.66	\$	88.18
24	Applications Systems Analyst - Intermediate	\$	45.65	\$	50.51
25	Applications Systems Analyst - Associate	\$	33.27	\$	36.80
26	Software Engineer - Senior	\$	142.02	\$	162.44
27	Software Engineer - Intermediate	\$	40.17	\$	46.03
28	Software Engineer - Associate	\$	32.64	\$	37.40
29	Applications Programmer - Senior	\$	62.64	\$	67.91
30	Applications Programmer - Intermediate	\$	42.66	\$	47.22
31	Applications Programmer - Associate	\$	32.59	\$	36.07
32	IT Certified Professional - Senior	\$	75.11	\$	82.00
33	IT Certified Professional - Intermediate	\$	33.26	\$	37.55
34	IT Certified Professional - Associate	\$	27.40	\$	30.95
35	Seat Management Administrator	\$	48.27	\$	58.25
36	Configuration Management (CM) Specialist - Senior	\$	53.24	\$	58.22
37	Configuration Management (CM) Specialist - Intermediate	\$	39.49	\$	44.61
38	Configuration Management (CM) Specialist - Associate	\$	29.17	\$	32.96
39	Computer Operator - Senior	\$	37.14	\$	40.20
40	Computer Operator - Intermediate	\$	32.09	\$	36.26
41	Computer Operator - Associate	\$	25.26	\$	28.55
42	Information Assurance Engineer - Senior	\$	104.50	\$	119.51
43	Information Assurance Engineer - Intermediate	\$	68.23	\$	77.09
44	Information Assurance Engineer - Associate	\$	50.67	\$	57.26
45	Information Systems Auditor - Senior	\$	59.41	\$	64.39
46	Information Systems Auditor - Intermediate	\$	46.90	\$	51.92
47	Information Systems Auditor - Associate	\$	36.85	\$	40.78
48	Data Security Analyst - Senior	\$	61.26	\$	66.73
49	Data Security Analyst - Intermediate	\$	46.16	\$	51.51
50	Data Security Analyst - Associate	\$	36.17	\$	40.05
51	Disaster Recovery/COOP/Contingency Administrator	\$	56.81	\$	66.86
52	Information Security Specialist - Senior	\$	62.71	\$	67.83
53	Information Security Specialist - Intermediate	\$	53.37	\$	74.87
54	Information Security Specialist - Associate	\$	36.08	\$	40.76
55	Systems Administrator - Senior	\$	98.78	\$	112.96
56	Systems Administrator - Intermediate	\$	44.18	\$	48.90
57	Systems Administrator -Associate	\$	36.15	\$	40.00
58	Database Administrator	\$	58.72	\$	68.43
59	Database Analyst/Programmer - Senior	\$	65.03	\$	70.51
60	Database Analyst/Programmer - Intermediate	\$	49.89	\$	56.62
61	Database Analyst/Programmer - Associate	\$	36.03	\$	41.30
62	Database Librarian	\$	41.55	\$	48.80
63	Data Warehousing Project Manager	\$	74.36	\$	86.95
64	Data Architect	\$	74.18	\$	84.47
65	Data Warehouse Analyst	\$	57.24	\$	66.78

66	Data Warehousing Programmer	\$	49.98	\$	58.20
67	Data Warehousing Administrator	\$	57.21	\$	67.77
68	Help Desk Coordinator	\$	42.32	\$	49.32
69	Help Desk Support Service Specialist - Senior	\$	44.70	\$	48.68
70	Help Desk Support Service Specialist - Intermediate	\$	31.66	\$	35.02
71	Help Desk Support Service Specialist - Associate	\$	26.10	\$	28.89
72	PC Support Manager	\$	58.20	\$	68.57
73	PC Systems Specialist	\$	41.37	\$	48.57
74	PC Maintenance Technician	\$	38.55	\$	46.30
75	Web Project Manager	\$	72.33	\$	80.05
76	Web Designer - Senior	\$	62.59	\$	67.51
77	Web Designer - Intermediate	\$	45.77	\$	50.66
78	Web Designer - Associate	\$	38.45	\$	42.54
79	Web Software Developer - Senior	\$	66.61	\$	70.83
80	Web Software Developer - Intermediate	\$	45.77	\$	50.66
81	Web Software Developer - Associate	\$	38.45	\$	42.54
82	Web Technical Administrator	\$	50.18	\$	58.72
83	Web Content Administrator	\$	41.56	\$	48.46
84	Network Administrator - Senior	\$	79.87	\$	86.22
85	Network Administrator - Intermediate	\$	44.76	\$	49.55
86	Network Administrator - Associate	\$	33.15	\$	36.72
87	Network Support Technician - Senior	\$	52.80	\$	57.41
88	Network Support Technician - Intermediate	\$	35.36	\$	39.14
89	Network Support Technician - Associate	\$	27.78	\$	30.72
90	Documentation Specialist - Senior	\$	71.02	\$	81.23
91	Documentation Specialist - Intermediate	\$	28.14	\$	31.13
92	Documentation Specialist - Associate	\$	24.31	\$	26.88
93	Technical Editor	\$	43.75	\$	50.60
94	Graphics Specialist	\$	43.84	\$	51.26
95	ERP Business Analyst - Senior	\$	69.54	\$	74.59
96	ERP Business Analyst - Intermediate	\$	57.35	\$	65.15
97	ERP Business Analyst - Associate	\$	52.25	\$	59.38
98	Business Systems Analyst - Senior	\$	98.00	\$	112.08
99	Business Systems Analyst - Intermediate	\$	51.82	\$	51.60
100	Business Systems Analyst - Associate	\$	39.88	\$	55.96
101	Information Systems Training Manager	\$	60.99	\$	71.01
102	Information Systems Training Specialist - Senior	\$	82.00	\$	93.77
103	Information Systems Training Specialist - Intermediate	\$	37.22	\$	41.21
104	Information Systems Training Specialist - Associate	\$	27.93	\$	30.92
105	Chief Enterprise Architect	\$	160.35	\$	190.76
106	Lead Enterprise Architect	\$	143.21	\$	170.37
107	Senior IT Systems Solution Architect	\$	121.69	\$	144.77
108	Audio Visual Engineer Fabrication Engineer Senior	\$	60.11	\$	71.47

109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	53.67	\$	63.81
110	Audio Visual Engineer Fabrication Engineer Associate	\$	47.39	\$	56.35
111	Audio Visual Programmer Senior	\$	92.83	\$	110.38
112	Audio Visual Programmer Intermediate	\$	63.74	\$	75.78
113	Audio Visual Programmer Associate	\$	47.39	\$	56.35
114	Draftsman Senior	\$	55.59	\$	66.10
115	Draftsman Intermediate	\$	50.44	\$	59.97
116	Draftsman Associate	\$	47.39	\$	56.35
117	Administrator Senior	\$	55.59	\$	66.10
118	Administrator Intermediate	\$	41.90	\$	49.82
119	Administrator Associate	\$	37.88	\$	45.04
120	Instructor Technical Training Senior	\$	90.62	\$	107.75
121	Instructor Technical Training Intermediate	\$	62.32	\$	74.10
122	Instructor Technical Training Associate	\$	51.38	\$	61.09
123	Facility Staff Support Senior	\$	66.41	\$	78.97
124	Facility Staff Support Intermediate	\$	56.42	\$	67.08
125	Facility Staff Support Associate	\$	41.15	\$	48.92
126	Distribution Operations Specialist Senior	\$	94.21	\$	112.02
127	Distribution Operations Specialist Intermediate	\$	69.42	\$	82.55
128	Distribution Operations Specialist Associate	\$	51.38	\$	61.09
129	Quality Professional Staff Senior	\$	97.10	\$	115.45
130	Quality Professional Staff Intermediate	\$	75.58	\$	89.86
131	Quality Professional Staff Associate	\$	52.79	\$	62.77

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	9.08%
ODC-Time and Material (Estimated)	1.00%
ASCP Contract Source Equipment (Estimated)	1.00%
Travel and Per Diem (Estimated)	1.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%