

Contract Year 1

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 63.83	\$ 68.21
2	Program Manager - Intermediate	\$ 51.17	\$ 54.69
3	Program Manager - Associate	\$ 35.16	\$ 38.48
4	Project Manager - Senior	\$ 55.99	\$ 59.83
5	Project Manager - Intermediate	\$ 46.81	\$ 50.02
6	Project Manager - Associate	\$ 42.47	\$ 45.39
7	Project Planning Manager	\$ 30.70	\$ 32.21
8	Project Administrator	\$ 21.04	\$ 22.49
9	Project Engineer - Senior	\$ 51.82	\$ 55.39
10	Project Engineer - Intermediate	\$ 46.36	\$ 49.55
11	Project Engineer - Associate	\$ 28.88	\$ 30.86
12	Quality Assurance Analyst - Senior	\$ 51.79	\$ 54.69
13	Quality Assurance Analyst - Intermediate	\$ 42.66	\$ 46.22
14	Quality Assurance Analyst - Associate	\$ 27.01	\$ 28.99
15	Client/Server Network Architect	\$ 51.79	\$ 55.36
16	Software Architect	\$ 52.98	\$ 56.63
17	Systems Engineer - Senior	\$ 52.18	\$ 56.43
18	Systems Engineer - Intermediate	\$ 43.11	\$ 46.60
19	Systems Engineer - Associate	\$ 26.40	\$ 28.22
20	Managed Systems Engineer - Senior	\$ 52.01	\$ 55.76
21	Managed Systems Engineer - Intermediate	\$ 47.57	\$ 50.84
22	Managed Systems Engineer - Associate	\$ 25.09	\$ 26.83
23	Applications Systems Analyst - Senior	\$ 55.99	\$ 59.83
24	Applications Systems Analyst - Intermediate	\$ 42.66	\$ 45.59
25	Applications Systems Analyst - Associate	\$ 26.40	\$ 28.22
26	Software Engineer - Senior	\$ 135.02	\$ 144.57
27	Software Engineer - Intermediate	\$ 91.82	\$ 101.21
28	Software Engineer - Associate	\$ 61.46	\$ 66.39
29	Applications Programmer - Senior	\$ 57.91	\$ 61.89
30	Applications Programmer - Intermediate	\$ 47.68	\$ 51.57
31	Applications Programmer - Associate	\$ 28.29	\$ 30.25
32	IT Certified Professional - Senior	\$ 130.06	\$ 141.96
33	IT Certified Professional - Intermediate	\$ 87.71	\$ 95.15
34	IT Certified Professional - Associate	\$ 72.00	\$ 80.83
35	Seat Management Administrator	\$ 47.83	\$ 50.86
36	Configuration Management (CM) Specialist - Senior	\$ 51.17	\$ 54.69
37	Configuration Management (CM) Specialist - Intermediate	\$ 46.16	\$ 48.67
38	Configuration Management (CM) Specialist - Associate	\$ 28.68	\$ 30.66
39	Computer Operator - Senior	\$ 21.48	\$ 22.96
40	Computer Operator - Intermediate	\$ 18.97	\$ 20.28
41	Computer Operator - Associate	\$ 17.69	\$ 18.91
42	Information Assurance Engineer - Senior	\$ 52.18	\$ 55.76
43	Information Assurance Engineer - Intermediate	\$ 47.95	\$ 51.26
44	Information Assurance Engineer - Associate	\$ 26.59	\$ 28.43
45	Information Systems Auditor - Senior	\$ 61.73	\$ 54.69
46	Information Systems Auditor - Intermediate	\$ 47.37	\$ 46.42
47	Information Systems Auditor - Associate	\$ 26.40	\$ 28.22
48	Data Security Analyst - Senior	\$ 55.25	\$ 57.90
49	Data Security Analyst - Intermediate	\$ 43.01	\$ 46.91
50	Data Security Analyst - Associate	\$ 26.40	\$ 28.22
51	Disaster Recovery/COOP/Contingency Administrator	\$ 55.45	\$ 59.27
52	Information Security Specialist - Senior	\$ 144.13	\$ 153.57
53	Information Security Specialist - Intermediate	\$ 97.09	\$ 106.93
54	Information Security Specialist - Associate	\$ 78.09	\$ 84.98
55	Systems Administrator - Senior	\$ 56.14	\$ 59.83
56	Systems Administrator - Intermediate	\$ 46.81	\$ 50.02
57	Systems Administrator - Associate	\$ 26.40	\$ 28.22
58	Database Administrator	\$ 51.82	\$ 55.39
59	Database Analyst/Programmer - Senior	\$ 55.45	\$ 59.27
60	Database Analyst/Programmer - Intermediate	\$ 46.16	\$ 48.33

61	Database Analyst/Programmer - Associate	\$	32.37	\$	34.60
62	Database Librarian	\$	26.59	\$	28.43
63	Data Warehousing Project Manager	\$	63.46	\$	67.83
64	Data Architect	\$	73.55	\$	78.62
65	Data Warehouse Analyst	\$	42.82	\$	45.77
66	Data Warehousing Programmer	\$	54.79	\$	58.22
67	Data Warehousing Administrator	\$	35.68	\$	37.44
68	Help Desk Coordinator	\$	30.14	\$	32.62
69	Help Desk Support Service Specialist - Senior	\$	47.71	\$	50.02
70	Help Desk Support Service Specialist - Intermediate	\$	35.16	\$	37.57
71	Help Desk Support Service Specialist - Associate	\$	24.57	\$	26.26
72	PC Support Manager	\$	35.68	\$	38.14
73	PC Systems Specialist	\$	30.14	\$	32.31
74	PC Maintenance Technician	\$	25.64	\$	27.41
75	Web Project Manager	\$	64.76	\$	69.31
76	Web Designer - Senior	\$	54.72	\$	58.74
77	Web Designer - Intermediate	\$	40.55	\$	43.35
78	Web Designer - Associate	\$	22.71	\$	24.13
79	Web Software Developer - Senior	\$	52.18	\$	55.76
80	Web Software Developer - Intermediate	\$	40.76	\$	43.56
81	Web Software Developer - Associate	\$	32.47	\$	34.70
82	Web Technical Administrator	\$	31.88	\$	33.97
83	Web Content Administrator	\$	30.99	\$	33.13
84	Network Administrator - Senior	\$	56.61	\$	59.83
85	Network Administrator - Intermediate	\$	44.26	\$	46.85
86	Network Administrator - Associate	\$	25.64	\$	27.41
87	Network Support Technician - Senior	\$	41.33	\$	45.10
88	Network Support Technician - Intermediate	\$	29.07	\$	31.07
89	Network Support Technician - Associate	\$	20.53	\$	21.95
90	Documentation Specialist - Senior	\$	58.16	\$	61.72
91	Documentation Specialist - Intermediate	\$	40.87	\$	44.49
92	Documentation Specialist - Associate	\$	25.84	\$	27.62
93	Technical Editor	\$	31.95	\$	34.16
94	Graphics Specialist	\$	25.64	\$	27.41
95	ERP Business Analyst - Senior	\$	52.18	\$	55.76
96	ERP Business Analyst - Intermediate	\$	46.74	\$	50.02
97	ERP Business Analyst - Associate	\$	31.95	\$	34.16
98	Business Systems Analyst - Senior	\$	109.71	\$	117.40
99	Business Systems Analyst - Intermediate	\$	94.35	\$	100.18
100	Business Systems Analyst - Associate	\$	67.90	\$	72.90
101	Information Systems Training Manager	\$	55.75	\$	57.46
102	Information Systems Training Specialist - Senior	\$	45.86	\$	46.85
103	Information Systems Training Specialist - Intermediate	\$	29.92	\$	31.99
104	Information Systems Training Specialist - Associate	\$	20.90	\$	22.34

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 65.74	\$ 70.26

2	Program Manager - Intermediate	\$	52.71	\$	56.33
3	Program Manager - Associate	\$	36.21	\$	39.63
4	Project Manager - Senior	\$	57.67	\$	61.62
5	Project Manager - Intermediate	\$	48.21	\$	51.52
6	Project Manager - Associate	\$	43.74	\$	46.75
7	Project Planning Manager	\$	31.62	\$	33.18
8	Project Administrator	\$	21.67	\$	23.16
9	Project Engineer - Senior	\$	53.37	\$	57.05
10	Project Engineer - Intermediate	\$	47.75	\$	51.04
11	Project Engineer - Associate	\$	29.75	\$	31.79
12	Quality Assurance Analyst - Senior	\$	53.34	\$	56.33
13	Quality Assurance Analyst - Intermediate	\$	43.94	\$	47.61
14	Quality Assurance Analyst - Associate	\$	27.82	\$	29.86
15	Client/Server Network Architect	\$	53.34	\$	57.02
16	Software Architect	\$	54.57	\$	58.33
17	Systems Engineer - Senior	\$	53.75	\$	58.12
18	Systems Engineer - Intermediate	\$	44.40	\$	48.00
19	Systems Engineer - Associate	\$	27.19	\$	29.07
20	Managed Systems Engineer - Senior	\$	53.57	\$	57.43
21	Managed Systems Engineer - Intermediate	\$	49.00	\$	52.37
22	Managed Systems Engineer - Associate	\$	25.84	\$	27.63
23	Applications Systems Analyst - Senior	\$	57.67	\$	61.62
24	Applications Systems Analyst - Intermediate	\$	43.94	\$	46.96
25	Applications Systems Analyst - Associate	\$	27.19	\$	29.07
26	Software Engineer - Senior	\$	139.07	\$	148.91
27	Software Engineer - Intermediate	\$	94.57	\$	104.25
28	Software Engineer - Associate	\$	63.30	\$	68.38
29	Applications Programmer - Senior	\$	59.65	\$	63.75
30	Applications Programmer - Intermediate	\$	49.11	\$	53.12
31	Applications Programmer - Associate	\$	29.14	\$	31.16
32	IT Certified Professional - Senior	\$	133.96	\$	146.22
33	IT Certified Professional - Intermediate	\$	90.34	\$	98.00
34	IT Certified Professional - Associate	\$	74.16	\$	83.25
35	Seat Management Administrator	\$	49.26	\$	52.39
36	Configuration Management (CM) Specialist - Senior	\$	52.71	\$	56.33
37	Configuration Management (CM) Specialist - Intermediate	\$	47.54	\$	50.13
38	Configuration Management (CM) Specialist - Associate	\$	29.54	\$	31.58
39	Computer Operator - Senior	\$	22.12	\$	23.65
40	Computer Operator - Intermediate	\$	19.54	\$	20.89
41	Computer Operator - Associate	\$	18.22	\$	19.48
42	Information Assurance Engineer - Senior	\$	53.75	\$	57.43
43	Information Assurance Engineer - Intermediate	\$	49.39	\$	52.80
44	Information Assurance Engineer - Associate	\$	27.39	\$	29.28
45	Information Systems Auditor - Senior	\$	63.58	\$	56.33
46	Information Systems Auditor - Intermediate	\$	48.79	\$	47.81
47	Information Systems Auditor - Associate	\$	27.19	\$	29.07
48	Data Security Analyst - Senior	\$	56.91	\$	59.64
49	Data Security Analyst - Intermediate	\$	44.30	\$	48.32
50	Data Security Analyst - Associate	\$	27.19	\$	29.07
51	Disaster Recovery/COOP/Contingency Administrator	\$	57.11	\$	61.05
52	Information Security Specialist - Senior	\$	148.45	\$	158.18
53	Information Security Specialist - Intermediate	\$	100.00	\$	110.14
54	Information Security Specialist - Associate	\$	80.43	\$	87.53
55	Systems Administrator - Senior	\$	57.82	\$	61.62
56	Systems Administrator - Intermediate	\$	48.21	\$	51.52
57	Systems Administrator -Associate	\$	27.19	\$	29.07
58	Database Administrator	\$	53.37	\$	57.05
59	Database Analyst/Programmer - Senior	\$	57.11	\$	61.05
60	Database Analyst/Programmer - Intermediate	\$	47.54	\$	49.78
61	Database Analyst/Programmer - Associate	\$	33.34	\$	35.64
62	Database Librarian	\$	27.39	\$	29.28
63	Data Warehousing Project Manager	\$	65.36	\$	69.86
64	Data Architect	\$	75.76	\$	80.98
65	Data Warehouse Analyst	\$	44.10	\$	47.14
66	Data Warehousing Programmer	\$	56.43	\$	59.97
67	Data Warehousing Administrator	\$	36.75	\$	38.56
68	Help Desk Coordinator	\$	31.04	\$	33.60
69	Help Desk Support Service Specialist - Senior	\$	49.14	\$	51.52
70	Help Desk Support Service Specialist - Intermediate	\$	36.21	\$	38.70

71	Help Desk Support Service Specialist - Associate	\$	25.31	\$	27.05
72	PC Support Manager	\$	36.75	\$	39.28
73	PC Systems Specialist	\$	31.04	\$	33.28
74	PC Maintenance Technician	\$	26.41	\$	28.23
75	Web Project Manager	\$	66.70	\$	71.39
76	Web Designer - Senior	\$	56.36	\$	60.50
77	Web Designer - Intermediate	\$	41.77	\$	44.65
78	Web Designer - Associate	\$	23.39	\$	24.85
79	Web Software Developer - Senior	\$	53.75	\$	57.43
80	Web Software Developer - Intermediate	\$	41.98	\$	44.87
81	Web Software Developer - Associate	\$	33.44	\$	35.74
82	Web Technical Administrator	\$	32.84	\$	34.99
83	Web Content Administrator	\$	31.92	\$	34.12
84	Network Administrator - Senior	\$	58.31	\$	61.62
85	Network Administrator - Intermediate	\$	45.59	\$	48.26
86	Network Administrator - Associate	\$	26.41	\$	28.23
87	Network Support Technician - Senior	\$	42.57	\$	46.45
88	Network Support Technician - Intermediate	\$	29.94	\$	32.00
89	Network Support Technician - Associate	\$	21.15	\$	22.61
90	Documentation Specialist - Senior	\$	59.90	\$	63.57
91	Documentation Specialist - Intermediate	\$	42.10	\$	45.82
92	Documentation Specialist - Associate	\$	26.62	\$	28.45
93	Technical Editor	\$	32.91	\$	35.18
94	Graphics Specialist	\$	26.41	\$	28.23
95	ERP Business Analyst - Senior	\$	53.75	\$	57.43
96	ERP Business Analyst - Intermediate	\$	48.14	\$	51.52
97	ERP Business Analyst - Associate	\$	32.91	\$	35.18
98	Business Systems Analyst - Senior	\$	113.00	\$	120.92
99	Business Systems Analyst - Intermediate	\$	97.18	\$	103.19
100	Business Systems Analyst - Associate	\$	69.94	\$	75.09
101	Information Systems Training Manager	\$	57.42	\$	59.18
102	Information Systems Training Specialist - Senior	\$	47.24	\$	48.26
103	Information Systems Training Specialist - Intermediate	\$	30.82	\$	32.95
104	Information Systems Training Specialist - Associate	\$	21.53	\$	23.01
105	Chief Enterprise Architect	\$	233.73	\$	245.42
106	Lead Enterprise Architect	\$	173.32	\$	181.98
107	Senior IT Systems Solution Architect	\$	151.53	\$	159.11

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site</u>	<u>Contractor Site</u>	<u>Hourly</u>
		<u>Hourly Rate</u>	<u>Rate</u>	
1	Program Manager - Senior	\$	67.71	\$ 72.37
2	Program Manager - Intermediate	\$	54.29	\$ 58.02
3	Program Manager - Associate	\$	37.30	\$ 40.82
4	Project Manager - Senior	\$	59.40	\$ 63.47
5	Project Manager - Intermediate	\$	49.66	\$ 53.07
6	Project Manager - Associate	\$	45.05	\$ 48.15
7	Project Planning Manager	\$	32.57	\$ 34.18
8	Project Administrator	\$	22.32	\$ 23.85
9	Project Engineer - Senior	\$	54.97	\$ 58.76

10	Project Engineer - Intermediate	\$	49.18	\$	52.57
11	Project Engineer - Associate	\$	30.64	\$	32.74
12	Quality Assurance Analyst - Senior	\$	54.94	\$	58.02
13	Quality Assurance Analyst - Intermediate	\$	45.26	\$	49.04
14	Quality Assurance Analyst - Associate	\$	28.65	\$	30.76
15	Client/Server Network Architect	\$	54.94	\$	58.73
16	Software Architect	\$	56.21	\$	60.08
17	Systems Engineer - Senior	\$	55.36	\$	59.86
18	Systems Engineer - Intermediate	\$	45.73	\$	49.44
19	Systems Engineer - Associate	\$	28.01	\$	29.94
20	Managed Systems Engineer - Senior	\$	55.18	\$	59.15
21	Managed Systems Engineer - Intermediate	\$	50.47	\$	53.94
22	Managed Systems Engineer - Associate	\$	26.62	\$	28.46
23	Applications Systems Analyst - Senior	\$	59.40	\$	63.47
24	Applications Systems Analyst - Intermediate	\$	45.26	\$	48.37
25	Applications Systems Analyst - Associate	\$	28.01	\$	29.94
26	Software Engineer - Senior	\$	143.24	\$	153.38
27	Software Engineer - Intermediate	\$	97.41	\$	107.38
28	Software Engineer - Associate	\$	65.20	\$	70.43
29	Applications Programmer - Senior	\$	61.44	\$	65.66
30	Applications Programmer - Intermediate	\$	50.58	\$	54.71
31	Applications Programmer - Associate	\$	30.01	\$	32.09
32	IT Certified Professional - Senior	\$	137.98	\$	150.61
33	IT Certified Professional - Intermediate	\$	93.05	\$	100.94
34	IT Certified Professional - Associate	\$	76.38	\$	85.75
35	Seat Management Administrator	\$	50.74	\$	53.96
36	Configuration Management (CM) Specialist - Senior	\$	54.29	\$	58.02
37	Configuration Management (CM) Specialist - Intermediate	\$	48.97	\$	51.63
38	Configuration Management (CM) Specialist - Associate	\$	30.43	\$	32.53
39	Computer Operator - Senior	\$	22.78	\$	24.36
40	Computer Operator - Intermediate	\$	20.13	\$	21.52
41	Computer Operator - Associate	\$	18.77	\$	20.06
42	Information Assurance Engineer - Senior	\$	55.36	\$	59.15
43	Information Assurance Engineer - Intermediate	\$	50.87	\$	54.38
44	Information Assurance Engineer - Associate	\$	28.21	\$	30.16
45	Information Systems Auditor - Senior	\$	65.49	\$	58.02
46	Information Systems Auditor - Intermediate	\$	50.25	\$	49.24
47	Information Systems Auditor - Associate	\$	28.01	\$	29.94
48	Data Security Analyst - Senior	\$	58.62	\$	61.43
49	Data Security Analyst - Intermediate	\$	45.63	\$	49.77
50	Data Security Analyst - Associate	\$	28.01	\$	29.94
51	Disaster Recovery/COOP/Contingency Administrator	\$	58.82	\$	62.88
52	Information Security Specialist - Senior	\$	152.90	\$	162.93
53	Information Security Specialist - Intermediate	\$	103.00	\$	113.44
54	Information Security Specialist - Associate	\$	82.84	\$	90.16
55	Systems Administrator - Senior	\$	59.55	\$	63.47
56	Systems Administrator - Intermediate	\$	49.66	\$	53.07
57	Systems Administrator -Associate	\$	28.01	\$	29.94
58	Database Administrator	\$	54.97	\$	58.76
59	Database Analyst/Programmer - Senior	\$	58.82	\$	62.88
60	Database Analyst/Programmer - Intermediate	\$	48.97	\$	51.27
61	Database Analyst/Programmer - Associate	\$	34.34	\$	36.71
62	Database Librarian	\$	28.21	\$	30.16
63	Data Warehousing Project Manager	\$	67.32	\$	71.96
64	Data Architect	\$	78.03	\$	83.41
65	Data Warehouse Analyst	\$	45.42	\$	48.55
66	Data Warehousing Programmer	\$	58.12	\$	61.77
67	Data Warehousing Administrator	\$	37.85	\$	39.72
68	Help Desk Coordinator	\$	31.97	\$	34.61
69	Help Desk Support Service Specialist - Senior	\$	50.61	\$	53.07
70	Help Desk Support Service Specialist - Intermediate	\$	37.30	\$	39.86
71	Help Desk Support Service Specialist - Associate	\$	26.07	\$	27.86
72	PC Support Manager	\$	37.85	\$	40.46
73	PC Systems Specialist	\$	31.97	\$	34.28
74	PC Maintenance Technician	\$	27.20	\$	29.08
75	Web Project Manager	\$	68.70	\$	73.53
76	Web Designer - Senior	\$	58.05	\$	62.32
77	Web Designer - Intermediate	\$	43.02	\$	45.99

78	Web Designer - Associate	\$	24.09	\$	25.60
79	Web Software Developer - Senior	\$	55.36	\$	59.15
80	Web Software Developer - Intermediate	\$	43.24	\$	46.22
81	Web Software Developer - Associate	\$	34.44	\$	36.81
82	Web Technical Administrator	\$	33.83	\$	36.04
83	Web Content Administrator	\$	32.88	\$	35.14
84	Network Administrator - Senior	\$	60.06	\$	63.47
85	Network Administrator - Intermediate	\$	46.96	\$	49.71
86	Network Administrator - Associate	\$	27.20	\$	29.08
87	Network Support Technician - Senior	\$	43.85	\$	47.84
88	Network Support Technician - Intermediate	\$	30.84	\$	32.96
89	Network Support Technician - Associate	\$	21.78	\$	23.29
90	Documentation Specialist - Senior	\$	61.70	\$	65.48
91	Documentation Specialist - Intermediate	\$	43.36	\$	47.19
92	Documentation Specialist - Associate	\$	27.42	\$	29.30
93	Technical Editor	\$	33.90	\$	36.24
94	Graphics Specialist	\$	27.20	\$	29.08
95	ERP Business Analyst - Senior	\$	55.36	\$	59.15
96	ERP Business Analyst - Intermediate	\$	49.58	\$	53.07
97	ERP Business Analyst - Associate	\$	33.90	\$	36.24
98	Business Systems Analyst - Senior	\$	116.39	\$	124.55
99	Business Systems Analyst - Intermediate	\$	100.10	\$	106.29
100	Business Systems Analyst - Associate	\$	72.04	\$	77.34
101	Information Systems Training Manager	\$	59.14	\$	60.96
102	Information Systems Training Specialist - Senior	\$	48.66	\$	49.71
103	Information Systems Training Specialist - Intermediate	\$	31.74	\$	33.94
104	Information Systems Training Specialist - Associate	\$	22.18	\$	23.70
105	Chief Enterprise Architect	\$	240.74	\$	252.78
106	Lead Enterprise Architect	\$	178.52	\$	187.44
107	Senior IT Systems Solution Architect	\$	156.07	\$	163.88
108	Audio Visual Engineer Fabrication Engineer Senior	\$	79.57	\$	84.12
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	68.61	\$	72.52
110	Audio Visual Engineer Fabrication Engineer Associate	\$	55.69	\$	58.86
111	Audio Visual Programmer Senior	\$	86.53	\$	91.45
112	Audio Visual Programmer Intermediate	\$	78.30	\$	82.75
113	Audio Visual Programmer Associate	\$	70.18	\$	74.18
114	Draftsman Senior	\$	58.74	\$	62.08
115	Draftsman Intermediate	\$	52.06	\$	55.03
116	Draftsman Associate	\$	46.98	\$	49.67
117	Administrator Senior	\$	48.93	\$	51.72
118	Administrator Intermediate	\$	46.50	\$	49.15
119	Administrator Associate	\$	40.54	\$	42.85
120	Instructor Technical Training Senior	\$	60.76	\$	64.24
121	Instructor Technical Training Intermediate	\$	55.11	\$	58.26
122	Instructor Technical Training Associate	\$	48.93	\$	51.72
123	Facility Staff Support Senior	\$	71.84	\$	75.93
124	Facility Staff Support Intermediate	\$	55.69	\$	58.86
125	Facility Staff Support Associate	\$	52.36	\$	55.35
126	Distribution Operations Specialist Senior	\$	99.84	\$	105.52
127	Distribution Operations Specialist Intermediate	\$	89.46	\$	94.57
128	Distribution Operations Specialist Associate	\$	81.04	\$	85.67
129	Quality Professional Staff Senior	\$	118.92	\$	125.70
130	Quality Professional Staff Intermediate	\$	105.72	\$	111.74
131	Quality Professional Staff Associate	\$	95.13	\$	100.56

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$	69.74	\$	74.54
2	Program Manager - Intermediate	\$	55.92	\$	59.76
3	Program Manager - Associate	\$	38.42	\$	42.04
4	Project Manager - Senior	\$	61.18	\$	65.37
5	Project Manager - Intermediate	\$	51.15	\$	54.66
6	Project Manager - Associate	\$	46.40	\$	49.59
7	Project Planning Manager	\$	33.55	\$	35.21
8	Project Administrator	\$	22.99	\$	24.57
9	Project Engineer - Senior	\$	56.62	\$	60.52
10	Project Engineer - Intermediate	\$	50.66	\$	54.15
11	Project Engineer - Associate	\$	31.56	\$	33.72
12	Quality Assurance Analyst - Senior	\$	56.59	\$	59.76
13	Quality Assurance Analyst - Intermediate	\$	46.62	\$	50.51
14	Quality Assurance Analyst - Associate	\$	29.51	\$	31.68
15	Client/Server Network Architect	\$	56.59	\$	60.49
16	Software Architect	\$	57.90	\$	61.88
17	Systems Engineer - Senior	\$	57.02	\$	61.66
18	Systems Engineer - Intermediate	\$	47.10	\$	50.92
19	Systems Engineer - Associate	\$	28.85	\$	30.84
20	Managed Systems Engineer - Senior	\$	56.84	\$	60.92
21	Managed Systems Engineer - Intermediate	\$	51.98	\$	55.56
22	Managed Systems Engineer - Associate	\$	27.42	\$	29.31
23	Applications Systems Analyst - Senior	\$	61.18	\$	65.37
24	Applications Systems Analyst - Intermediate	\$	46.62	\$	49.82
25	Applications Systems Analyst - Associate	\$	28.85	\$	30.84
26	Software Engineer - Senior	\$	147.54	\$	157.98
27	Software Engineer - Intermediate	\$	100.33	\$	110.60
28	Software Engineer - Associate	\$	67.16	\$	72.54
29	Applications Programmer - Senior	\$	63.28	\$	67.63
30	Applications Programmer - Intermediate	\$	52.10	\$	56.35
31	Applications Programmer - Associate	\$	30.91	\$	33.05
32	IT Certified Professional - Senior	\$	142.12	\$	155.13
33	IT Certified Professional - Intermediate	\$	95.84	\$	103.97
34	IT Certified Professional - Associate	\$	78.67	\$	88.32
35	Seat Management Administrator	\$	52.26	\$	55.58
36	Configuration Management (CM) Specialist - Senior	\$	55.92	\$	59.76
37	Configuration Management (CM) Specialist - Intermediate	\$	50.44	\$	53.18
38	Configuration Management (CM) Specialist - Associate	\$	31.34	\$	33.51
39	Computer Operator - Senior	\$	23.46	\$	25.09
40	Computer Operator - Intermediate	\$	20.73	\$	22.17
41	Computer Operator - Associate	\$	19.33	\$	20.66
42	Information Assurance Engineer - Senior	\$	57.02	\$	60.92
43	Information Assurance Engineer - Intermediate	\$	52.40	\$	56.01
44	Information Assurance Engineer - Associate	\$	29.06	\$	31.06
45	Information Systems Auditor - Senior	\$	67.45	\$	59.76
46	Information Systems Auditor - Intermediate	\$	51.76	\$	50.72
47	Information Systems Auditor - Associate	\$	28.85	\$	30.84
48	Data Security Analyst - Senior	\$	60.38	\$	63.27
49	Data Security Analyst - Intermediate	\$	47.00	\$	51.26
50	Data Security Analyst - Associate	\$	28.85	\$	30.84
51	Disaster Recovery/COOP/Contingency Administrator	\$	60.58	\$	64.77
52	Information Security Specialist - Senior	\$	157.49	\$	167.82
53	Information Security Specialist - Intermediate	\$	106.09	\$	116.84
54	Information Security Specialist - Associate	\$	85.33	\$	92.86
55	Systems Administrator - Senior	\$	61.34	\$	65.37
56	Systems Administrator - Intermediate	\$	51.15	\$	54.66
57	Systems Administrator -Associate	\$	28.85	\$	30.84
58	Database Administrator	\$	56.62	\$	60.52
59	Database Analyst/Programmer - Senior	\$	60.58	\$	64.77
60	Database Analyst/Programmer - Intermediate	\$	50.44	\$	52.81
61	Database Analyst/Programmer - Associate	\$	35.37	\$	37.81
62	Database Librarian	\$	29.06	\$	31.06

63	Data Warehousing Project Manager	\$	69.34	\$	74.12
64	Data Architect	\$	80.37	\$	85.91
65	Data Warehouse Analyst	\$	46.78	\$	50.01
66	Data Warehousing Programmer	\$	59.86	\$	63.62
67	Data Warehousing Administrator	\$	38.99	\$	40.91
68	Help Desk Coordinator	\$	32.93	\$	35.65
69	Help Desk Support Service Specialist - Senior	\$	52.13	\$	54.66
70	Help Desk Support Service Specialist - Intermediate	\$	38.42	\$	41.06
71	Help Desk Support Service Specialist - Associate	\$	26.85	\$	28.70
72	PC Support Manager	\$	38.99	\$	41.67
73	PC Systems Specialist	\$	32.93	\$	35.31
74	PC Maintenance Technician	\$	28.02	\$	29.95
75	Web Project Manager	\$	70.76	\$	75.74
76	Web Designer - Senior	\$	59.79	\$	64.19
77	Web Designer - Intermediate	\$	44.31	\$	47.37
78	Web Designer - Associate	\$	24.81	\$	26.37
79	Web Software Developer - Senior	\$	57.02	\$	60.92
80	Web Software Developer - Intermediate	\$	44.54	\$	47.61
81	Web Software Developer - Associate	\$	35.47	\$	37.91
82	Web Technical Administrator	\$	34.84	\$	37.12
83	Web Content Administrator	\$	33.87	\$	36.19
84	Network Administrator - Senior	\$	61.86	\$	65.37
85	Network Administrator - Intermediate	\$	48.37	\$	51.20
86	Network Administrator - Associate	\$	28.02	\$	29.95
87	Network Support Technician - Senior	\$	45.17	\$	49.28
88	Network Support Technician - Intermediate	\$	31.77	\$	33.95
89	Network Support Technician - Associate	\$	22.43	\$	23.99
90	Documentation Specialist - Senior	\$	63.55	\$	67.44
91	Documentation Specialist - Intermediate	\$	44.66	\$	48.61
92	Documentation Specialist - Associate	\$	28.24	\$	30.18
93	Technical Editor	\$	34.92	\$	37.33
94	Graphics Specialist	\$	28.02	\$	29.95
95	ERP Business Analyst - Senior	\$	57.02	\$	60.92
96	ERP Business Analyst - Intermediate	\$	51.07	\$	54.66
97	ERP Business Analyst - Associate	\$	34.92	\$	37.33
98	Business Systems Analyst - Senior	\$	119.88	\$	128.29
99	Business Systems Analyst - Intermediate	\$	103.10	\$	109.48
100	Business Systems Analyst - Associate	\$	74.20	\$	79.66
101	Information Systems Training Manager	\$	60.91	\$	62.79
102	Information Systems Training Specialist - Senior	\$	50.12	\$	51.20
103	Information Systems Training Specialist - Intermediate	\$	32.69	\$	34.96
104	Information Systems Training Specialist - Associate	\$	22.85	\$	24.41
105	Chief Enterprise Architect	\$	247.96	\$	260.36
106	Lead Enterprise Architect	\$	183.87	\$	193.07
107	Senior IT Systems Solution Architect	\$	160.76	\$	168.79
108	Audio Visual Engineer Fabrication Engineer Senior	\$	82.75	\$	87.48
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	71.35	\$	75.42
110	Audio Visual Engineer Fabrication Engineer Associate	\$	57.92	\$	61.21
111	Audio Visual Programmer Senior	\$	89.99	\$	95.11
112	Audio Visual Programmer Intermediate	\$	81.43	\$	86.06
113	Audio Visual Programmer Associate	\$	72.99	\$	77.15
114	Draftsman Senior	\$	61.09	\$	64.56
115	Draftsman Intermediate	\$	54.14	\$	57.23
116	Draftsman Associate	\$	48.86	\$	51.66
117	Administrator Senior	\$	50.89	\$	53.79
118	Administrator Intermediate	\$	48.36	\$	51.12
119	Administrator Associate	\$	42.16	\$	44.56
120	Instructor Technical Training Senior	\$	63.19	\$	66.81
121	Instructor Technical Training Intermediate	\$	57.31	\$	60.59
122	Instructor Technical Training Associate	\$	50.89	\$	53.79
123	Facility Staff Support Senior	\$	74.71	\$	78.97
124	Facility Staff Support Intermediate	\$	57.92	\$	61.21
125	Facility Staff Support Associate	\$	54.45	\$	57.56
126	Distribution Operations Specialist Senior	\$	103.83	\$	109.74
127	Distribution Operations Specialist Intermediate	\$	93.04	\$	98.35
128	Distribution Operations Specialist Associate	\$	84.28	\$	89.10
129	Quality Professional Staff Senior	\$	123.68	\$	130.73
130	Quality Professional Staff Intermediate	\$	109.95	\$	116.21
131	Quality Professional Staff Associate	\$	98.94	\$	104.58

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 71.83	\$ 76.78
2	Program Manager - Intermediate	\$ 57.60	\$ 61.55
3	Program Manager - Associate	\$ 39.57	\$ 43.30
4	Project Manager - Senior	\$ 63.02	\$ 67.33
5	Project Manager - Intermediate	\$ 52.68	\$ 56.30
6	Project Manager - Associate	\$ 47.79	\$ 51.08
7	Project Planning Manager	\$ 34.56	\$ 36.27
8	Project Administrator	\$ 23.68	\$ 25.31
9	Project Engineer - Senior	\$ 58.32	\$ 62.34
10	Project Engineer - Intermediate	\$ 52.18	\$ 55.77
11	Project Engineer - Associate	\$ 32.51	\$ 34.73
12	Quality Assurance Analyst - Senior	\$ 58.29	\$ 61.55
13	Quality Assurance Analyst - Intermediate	\$ 48.02	\$ 52.03
14	Quality Assurance Analyst - Associate	\$ 30.40	\$ 32.63
15	Client/Server Network Architect	\$ 58.29	\$ 62.30
16	Software Architect	\$ 59.64	\$ 63.74
17	Systems Engineer - Senior	\$ 58.73	\$ 63.51
18	Systems Engineer - Intermediate	\$ 48.51	\$ 52.45
19	Systems Engineer - Associate	\$ 29.72	\$ 31.77
20	Managed Systems Engineer - Senior	\$ 58.55	\$ 62.75
21	Managed Systems Engineer - Intermediate	\$ 53.54	\$ 57.23
22	Managed Systems Engineer - Associate	\$ 28.24	\$ 30.19
23	Applications Systems Analyst - Senior	\$ 63.02	\$ 67.33
24	Applications Systems Analyst - Intermediate	\$ 48.02	\$ 51.31
25	Applications Systems Analyst - Associate	\$ 29.72	\$ 31.77
26	Software Engineer - Senior	\$ 151.97	\$ 162.72
27	Software Engineer - Intermediate	\$ 103.34	\$ 113.92
28	Software Engineer - Associate	\$ 69.17	\$ 74.72
29	Applications Programmer - Senior	\$ 65.18	\$ 69.66
30	Applications Programmer - Intermediate	\$ 53.66	\$ 58.04
31	Applications Programmer - Associate	\$ 31.84	\$ 34.04
32	IT Certified Professional - Senior	\$ 146.38	\$ 159.78
33	IT Certified Professional - Intermediate	\$ 98.72	\$ 107.09
34	IT Certified Professional - Associate	\$ 81.03	\$ 90.97
35	Seat Management Administrator	\$ 53.83	\$ 57.25
36	Configuration Management (CM) Specialist - Senior	\$ 57.60	\$ 61.55
37	Configuration Management (CM) Specialist - Intermediate	\$ 51.95	\$ 54.78
38	Configuration Management (CM) Specialist - Associate	\$ 32.28	\$ 34.52
39	Computer Operator - Senior	\$ 24.16	\$ 25.84
40	Computer Operator - Intermediate	\$ 21.35	\$ 22.84
41	Computer Operator - Associate	\$ 19.91	\$ 21.28
42	Information Assurance Engineer - Senior	\$ 58.73	\$ 62.75
43	Information Assurance Engineer - Intermediate	\$ 53.97	\$ 57.69
44	Information Assurance Engineer - Associate	\$ 29.93	\$ 31.99
45	Information Systems Auditor - Senior	\$ 69.47	\$ 61.55
46	Information Systems Auditor - Intermediate	\$ 53.31	\$ 52.24
47	Information Systems Auditor - Associate	\$ 29.72	\$ 31.77

48	Data Security Analyst - Senior	\$	62.19	\$	65.17
49	Data Security Analyst - Intermediate	\$	48.41	\$	52.80
50	Data Security Analyst - Associate	\$	29.72	\$	31.77
51	Disaster Recovery/COOP/Contingency Administrator	\$	62.40	\$	66.71
52	Information Security Specialist - Senior	\$	162.21	\$	172.85
53	Information Security Specialist - Intermediate	\$	109.27	\$	120.35
54	Information Security Specialist - Associate	\$	87.89	\$	95.65
55	Systems Administrator - Senior	\$	63.18	\$	67.33
56	Systems Administrator - Intermediate	\$	52.68	\$	56.30
57	Systems Administrator -Associate	\$	29.72	\$	31.77
58	Database Administrator	\$	58.32	\$	62.34
59	Database Analyst/Programmer - Senior	\$	62.40	\$	66.71
60	Database Analyst/Programmer - Intermediate	\$	51.95	\$	54.39
61	Database Analyst/Programmer - Associate	\$	36.43	\$	38.94
62	Database Librarian	\$	29.93	\$	31.99
63	Data Warehousing Project Manager	\$	71.42	\$	76.34
64	Data Architect	\$	82.78	\$	88.49
65	Data Warehouse Analyst	\$	48.18	\$	51.51
66	Data Warehousing Programmer	\$	61.66	\$	65.53
67	Data Warehousing Administrator	\$	40.16	\$	42.14
68	Help Desk Coordinator	\$	33.92	\$	36.72
69	Help Desk Support Service Specialist - Senior	\$	53.69	\$	56.30
70	Help Desk Support Service Specialist - Intermediate	\$	39.57	\$	42.29
71	Help Desk Support Service Specialist - Associate	\$	27.66	\$	29.56
72	PC Support Manager	\$	40.16	\$	42.92
73	PC Systems Specialist	\$	33.92	\$	36.37
74	PC Maintenance Technician	\$	28.86	\$	30.85
75	Web Project Manager	\$	72.88	\$	78.01
76	Web Designer - Senior	\$	61.58	\$	66.12
77	Web Designer - Intermediate	\$	45.64	\$	48.79
78	Web Designer - Associate	\$	25.55	\$	27.16
79	Web Software Developer - Senior	\$	58.73	\$	62.75
80	Web Software Developer - Intermediate	\$	45.88	\$	49.04
81	Web Software Developer - Associate	\$	36.53	\$	39.05
82	Web Technical Administrator	\$	35.89	\$	38.23
83	Web Content Administrator	\$	34.89	\$	37.28
84	Network Administrator - Senior	\$	63.72	\$	67.33
85	Network Administrator - Intermediate	\$	49.82	\$	52.74
86	Network Administrator - Associate	\$	28.86	\$	30.85
87	Network Support Technician - Senior	\$	46.53	\$	50.76
88	Network Support Technician - Intermediate	\$	32.72	\$	34.97
89	Network Support Technician - Associate	\$	23.10	\$	24.71
90	Documentation Specialist - Senior	\$	65.46	\$	69.46
91	Documentation Specialist - Intermediate	\$	46.00	\$	50.07
92	Documentation Specialist - Associate	\$	29.09	\$	31.09
93	Technical Editor	\$	35.97	\$	38.45
94	Graphics Specialist	\$	28.86	\$	30.85
95	ERP Business Analyst - Senior	\$	58.73	\$	62.75
96	ERP Business Analyst - Intermediate	\$	52.60	\$	56.30
97	ERP Business Analyst - Associate	\$	35.97	\$	38.45
98	Business Systems Analyst - Senior	\$	123.48	\$	132.14
99	Business Systems Analyst - Intermediate	\$	106.19	\$	112.76
100	Business Systems Analyst - Associate	\$	76.43	\$	82.05
101	Information Systems Training Manager	\$	62.74	\$	64.67
102	Information Systems Training Specialist - Senior	\$	51.62	\$	52.74
103	Information Systems Training Specialist - Intermediate	\$	33.67	\$	36.01
104	Information Systems Training Specialist - Associate	\$	23.54	\$	25.14
105	Chief Enterprise Architect	\$	255.40	\$	268.17
106	Lead Enterprise Architect	\$	189.39	\$	198.86
107	Senior IT Systems Solution Architect	\$	165.58	\$	173.86
108	Audio Visual Engineer Fabrication Engineer Senior	\$	86.06	\$	90.98
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	74.20	\$	78.44
110	Audio Visual Engineer Fabrication Engineer Associate	\$	60.24	\$	63.66
111	Audio Visual Programmer Senior	\$	93.59	\$	98.91
112	Audio Visual Programmer Intermediate	\$	84.69	\$	89.50
113	Audio Visual Programmer Associate	\$	75.91	\$	80.24
114	Draftsman Senior	\$	63.53	\$	67.14
115	Draftsman Intermediate	\$	56.31	\$	59.52
116	Draftsman Associate	\$	50.81	\$	53.73

117	Administrator Senior	\$	52.93	\$	55.94
118	Administrator Intermediate	\$	50.29	\$	53.16
119	Administrator Associate	\$	43.85	\$	46.34
120	Instructor Technical Training Senior	\$	65.72	\$	69.48
121	Instructor Technical Training Intermediate	\$	59.60	\$	63.01
122	Instructor Technical Training Associate	\$	52.93	\$	55.94
123	Facility Staff Support Senior	\$	77.70	\$	82.13
124	Facility Staff Support Intermediate	\$	60.24	\$	63.66
125	Facility Staff Support Associate	\$	56.63	\$	59.86
126	Distribution Operations Specialist Senior	\$	107.98	\$	114.13
127	Distribution Operations Specialist Intermediate	\$	96.76	\$	102.28
128	Distribution Operations Specialist Associate	\$	87.65	\$	92.66
129	Quality Professional Staff Senior	\$	128.63	\$	135.96
130	Quality Professional Staff Intermediate	\$	114.35	\$	120.86
131	Quality Professional Staff Associate	\$	102.90	\$	108.76

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 73.98	\$ 79.08
2	Program Manager - Intermediate	\$ 59.33	\$ 63.40
3	Program Manager - Associate	\$ 40.76	\$ 44.60
4	Project Manager - Senior	\$ 64.91	\$ 69.35
5	Project Manager - Intermediate	\$ 54.26	\$ 57.99
6	Project Manager - Associate	\$ 49.22	\$ 52.61
7	Project Planning Manager	\$ 35.60	\$ 37.36
8	Project Administrator	\$ 24.39	\$ 26.07
9	Project Engineer - Senior	\$ 60.07	\$ 64.21
10	Project Engineer - Intermediate	\$ 53.75	\$ 57.44
11	Project Engineer - Associate	\$ 33.49	\$ 35.77
12	Quality Assurance Analyst - Senior	\$ 60.04	\$ 63.40
13	Quality Assurance Analyst - Intermediate	\$ 49.46	\$ 53.59
14	Quality Assurance Analyst - Associate	\$ 31.31	\$ 33.61
15	Client/Server Network Architect	\$ 60.04	\$ 64.17
16	Software Architect	\$ 61.43	\$ 65.65
17	Systems Engineer - Senior	\$ 60.49	\$ 65.42
18	Systems Engineer - Intermediate	\$ 49.97	\$ 54.02
19	Systems Engineer - Associate	\$ 30.61	\$ 32.72
20	Managed Systems Engineer - Senior	\$ 60.31	\$ 64.63
21	Managed Systems Engineer - Intermediate	\$ 55.15	\$ 58.95
22	Managed Systems Engineer - Associate	\$ 29.09	\$ 31.10
23	Applications Systems Analyst - Senior	\$ 64.91	\$ 69.35
24	Applications Systems Analyst - Intermediate	\$ 49.46	\$ 52.85
25	Applications Systems Analyst - Associate	\$ 30.61	\$ 32.72
26	Software Engineer - Senior	\$ 156.53	\$ 167.60
27	Software Engineer - Intermediate	\$ 106.44	\$ 117.34
28	Software Engineer - Associate	\$ 71.25	\$ 76.96
29	Applications Programmer - Senior	\$ 67.14	\$ 71.75
30	Applications Programmer - Intermediate	\$ 55.27	\$ 59.78
31	Applications Programmer - Associate	\$ 32.80	\$ 35.06
32	IT Certified Professional - Senior	\$ 150.77	\$ 164.57
33	IT Certified Professional - Intermediate	\$ 101.68	\$ 110.30

34	IT Certified Professional - Associate	\$	83.46	\$	93.70
35	Seat Management Administrator	\$	55.44	\$	58.97
36	Configuration Management (CM) Specialist - Senior	\$	59.33	\$	63.40
37	Configuration Management (CM) Specialist - Intermediate	\$	53.51	\$	56.42
38	Configuration Management (CM) Specialist - Associate	\$	33.25	\$	35.56
39	Computer Operator - Senior	\$	24.88	\$	26.62
40	Computer Operator - Intermediate	\$	21.99	\$	23.53
41	Computer Operator - Associate	\$	20.51	\$	21.92
42	Information Assurance Engineer - Senior	\$	60.49	\$	64.63
43	Information Assurance Engineer - Intermediate	\$	55.59	\$	59.42
44	Information Assurance Engineer - Associate	\$	30.83	\$	32.95
45	Information Systems Auditor - Senior	\$	71.55	\$	63.40
46	Information Systems Auditor - Intermediate	\$	54.91	\$	53.81
47	Information Systems Auditor - Associate	\$	30.61	\$	32.72
48	Data Security Analyst - Senior	\$	64.06	\$	67.13
49	Data Security Analyst - Intermediate	\$	49.86	\$	54.38
50	Data Security Analyst - Associate	\$	30.61	\$	32.72
51	Disaster Recovery/COOP/Contingency Administrator	\$	64.27	\$	68.71
52	Information Security Specialist - Senior	\$	167.08	\$	178.04
53	Information Security Specialist - Intermediate	\$	112.55	\$	123.96
54	Information Security Specialist - Associate	\$	90.53	\$	98.52
55	Systems Administrator - Senior	\$	65.08	\$	69.35
56	Systems Administrator - Intermediate	\$	54.26	\$	57.99
57	Systems Administrator -Associate	\$	30.61	\$	32.72
58	Database Administrator	\$	60.07	\$	64.21
59	Database Analyst/Programmer - Senior	\$	64.27	\$	68.71
60	Database Analyst/Programmer - Intermediate	\$	53.51	\$	56.02
61	Database Analyst/Programmer - Associate	\$	37.52	\$	40.11
62	Database Librarian	\$	30.83	\$	32.95
63	Data Warehousing Project Manager	\$	73.56	\$	78.63
64	Data Architect	\$	85.26	\$	91.14
65	Data Warehouse Analyst	\$	49.63	\$	53.06
66	Data Warehousing Programmer	\$	63.51	\$	67.50
67	Data Warehousing Administrator	\$	41.36	\$	43.40
68	Help Desk Coordinator	\$	34.94	\$	37.82
69	Help Desk Support Service Specialist - Senior	\$	55.30	\$	57.99
70	Help Desk Support Service Specialist - Intermediate	\$	40.76	\$	43.56
71	Help Desk Support Service Specialist - Associate	\$	28.49	\$	30.45
72	PC Support Manager	\$	41.36	\$	44.21
73	PC Systems Specialist	\$	34.94	\$	37.46
74	PC Maintenance Technician	\$	29.73	\$	31.78
75	Web Project Manager	\$	75.07	\$	80.35
76	Web Designer - Senior	\$	63.43	\$	68.10
77	Web Designer - Intermediate	\$	47.01	\$	50.25
78	Web Designer - Associate	\$	26.32	\$	27.97
79	Web Software Developer - Senior	\$	60.49	\$	64.63
80	Web Software Developer - Intermediate	\$	47.26	\$	50.51
81	Web Software Developer - Associate	\$	37.63	\$	40.22
82	Web Technical Administrator	\$	36.97	\$	39.38
83	Web Content Administrator	\$	35.94	\$	38.40
84	Network Administrator - Senior	\$	65.63	\$	69.35
85	Network Administrator - Intermediate	\$	51.31	\$	54.32
86	Network Administrator - Associate	\$	29.73	\$	31.78
87	Network Support Technician - Senior	\$	47.93	\$	52.28
88	Network Support Technician - Intermediate	\$	33.70	\$	36.02
89	Network Support Technician - Associate	\$	23.79	\$	25.45
90	Documentation Specialist - Senior	\$	67.42	\$	71.54
91	Documentation Specialist - Intermediate	\$	47.38	\$	51.57
92	Documentation Specialist - Associate	\$	29.96	\$	32.02
93	Technical Editor	\$	37.05	\$	39.60
94	Graphics Specialist	\$	29.73	\$	31.78
95	ERP Business Analyst - Senior	\$	60.49	\$	64.63
96	ERP Business Analyst - Intermediate	\$	54.18	\$	57.99
97	ERP Business Analyst - Associate	\$	37.05	\$	39.60
98	Business Systems Analyst - Senior	\$	127.18	\$	136.10
99	Business Systems Analyst - Intermediate	\$	109.38	\$	116.14
100	Business Systems Analyst - Associate	\$	78.72	\$	84.51
101	Information Systems Training Manager	\$	64.62	\$	66.61
102	Information Systems Training Specialist - Senior	\$	53.17	\$	54.32

103	Information Systems Training Specialist - Intermediate	\$	34.68	\$	37.09
104	Information Systems Training Specialist - Associate	\$	24.25	\$	25.89
105	Chief Enterprise Architect	\$	263.07	\$	276.22
106	Lead Enterprise Architect	\$	195.07	\$	204.82
107	Senior IT Systems Solution Architect	\$	170.55	\$	179.07
108	Audio Visual Engineer Fabrication Engineer Senior	\$	89.50	\$	94.62
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	77.17	\$	81.58
110	Audio Visual Engineer Fabrication Engineer Associate	\$	62.65	\$	66.21
111	Audio Visual Programmer Senior	\$	97.33	\$	102.87
112	Audio Visual Programmer Intermediate	\$	88.08	\$	93.08
113	Audio Visual Programmer Associate	\$	78.95	\$	83.45
114	Draftsman Senior	\$	66.07	\$	69.83
115	Draftsman Intermediate	\$	58.56	\$	61.90
116	Draftsman Associate	\$	52.84	\$	55.88
117	Administrator Senior	\$	55.05	\$	58.18
118	Administrator Intermediate	\$	52.30	\$	55.29
119	Administrator Associate	\$	45.60	\$	48.19
120	Instructor Technical Training Senior	\$	68.35	\$	72.26
121	Instructor Technical Training Intermediate	\$	61.98	\$	65.53
122	Instructor Technical Training Associate	\$	55.05	\$	58.18
123	Facility Staff Support Senior	\$	80.81	\$	85.42
124	Facility Staff Support Intermediate	\$	62.65	\$	66.21
125	Facility Staff Support Associate	\$	58.90	\$	62.25
126	Distribution Operations Specialist Senior	\$	112.30	\$	118.70
127	Distribution Operations Specialist Intermediate	\$	100.63	\$	106.37
128	Distribution Operations Specialist Associate	\$	91.16	\$	96.37
129	Quality Professional Staff Senior	\$	133.78	\$	141.40
130	Quality Professional Staff Intermediate	\$	118.92	\$	125.69
131	Quality Professional Staff Associate	\$	107.02	\$	113.11

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 76.20	\$ 81.45
2	Program Manager - Intermediate	\$ 61.11	\$ 65.30
3	Program Manager - Associate	\$ 41.98	\$ 45.94
4	Project Manager - Senior	\$ 66.86	\$ 71.43
5	Project Manager - Intermediate	\$ 55.89	\$ 59.73
6	Project Manager - Associate	\$ 50.70	\$ 54.19
7	Project Planning Manager	\$ 36.67	\$ 38.48
8	Project Administrator	\$ 25.12	\$ 26.85
9	Project Engineer - Senior	\$ 61.87	\$ 66.14
10	Project Engineer - Intermediate	\$ 55.36	\$ 59.16
11	Project Engineer - Associate	\$ 34.49	\$ 36.84
12	Quality Assurance Analyst - Senior	\$ 61.84	\$ 65.30
13	Quality Assurance Analyst - Intermediate	\$ 50.94	\$ 55.20
14	Quality Assurance Analyst - Associate	\$ 32.25	\$ 34.62
15	Client/Server Network Architect	\$ 61.84	\$ 66.10
16	Software Architect	\$ 63.27	\$ 67.62
17	Systems Engineer - Senior	\$ 62.30	\$ 67.38
18	Systems Engineer - Intermediate	\$ 51.47	\$ 55.64
19	Systems Engineer - Associate	\$ 31.53	\$ 33.70

20	Managed Systems Engineer - Senior	\$	62.12	\$	66.57
21	Managed Systems Engineer - Intermediate	\$	56.80	\$	60.72
22	Managed Systems Engineer - Associate	\$	29.96	\$	32.03
23	Applications Systems Analyst - Senior	\$	66.86	\$	71.43
24	Applications Systems Analyst - Intermediate	\$	50.94	\$	54.44
25	Applications Systems Analyst - Associate	\$	31.53	\$	33.70
26	Software Engineer - Senior	\$	161.23	\$	172.63
27	Software Engineer - Intermediate	\$	109.63	\$	120.86
28	Software Engineer - Associate	\$	73.39	\$	79.27
29	Applications Programmer - Senior	\$	69.15	\$	73.90
30	Applications Programmer - Intermediate	\$	56.93	\$	61.57
31	Applications Programmer - Associate	\$	33.78	\$	36.11
32	IT Certified Professional - Senior	\$	155.29	\$	169.51
33	IT Certified Professional - Intermediate	\$	104.73	\$	113.61
34	IT Certified Professional - Associate	\$	85.96	\$	96.51
35	Seat Management Administrator	\$	57.10	\$	60.74
36	Configuration Management (CM) Specialist - Senior	\$	61.11	\$	65.30
37	Configuration Management (CM) Specialist - Intermediate	\$	55.12	\$	58.11
38	Configuration Management (CM) Specialist - Associate	\$	34.25	\$	36.63
39	Computer Operator - Senior	\$	25.63	\$	27.42
40	Computer Operator - Intermediate	\$	22.65	\$	24.24
41	Computer Operator - Associate	\$	21.13	\$	22.58
42	Information Assurance Engineer - Senior	\$	62.30	\$	66.57
43	Information Assurance Engineer - Intermediate	\$	57.26	\$	61.20
44	Information Assurance Engineer - Associate	\$	31.75	\$	33.94
45	Information Systems Auditor - Senior	\$	73.70	\$	65.30
46	Information Systems Auditor - Intermediate	\$	56.56	\$	55.42
47	Information Systems Auditor - Associate	\$	31.53	\$	33.70
48	Data Security Analyst - Senior	\$	65.98	\$	69.14
49	Data Security Analyst - Intermediate	\$	51.36	\$	56.01
50	Data Security Analyst - Associate	\$	31.53	\$	33.70
51	Disaster Recovery/COOP/Contingency Administrator	\$	66.20	\$	70.77
52	Information Security Specialist - Senior	\$	172.09	\$	183.38
53	Information Security Specialist - Intermediate	\$	115.93	\$	127.68
54	Information Security Specialist - Associate	\$	93.25	\$	101.48
55	Systems Administrator - Senior	\$	67.03	\$	71.43
56	Systems Administrator - Intermediate	\$	55.89	\$	59.73
57	Systems Administrator -Associate	\$	31.53	\$	33.70
58	Database Administrator	\$	61.87	\$	66.14
59	Database Analyst/Programmer - Senior	\$	66.20	\$	70.77
60	Database Analyst/Programmer - Intermediate	\$	55.12	\$	57.70
61	Database Analyst/Programmer - Associate	\$	38.65	\$	41.31
62	Database Librarian	\$	31.75	\$	33.94
63	Data Warehousing Project Manager	\$	75.77	\$	80.99
64	Data Architect	\$	87.82	\$	93.87
65	Data Warehouse Analyst	\$	51.12	\$	54.65
66	Data Warehousing Programmer	\$	65.42	\$	69.53
67	Data Warehousing Administrator	\$	42.60	\$	44.70
68	Help Desk Coordinator	\$	35.99	\$	38.95
69	Help Desk Support Service Specialist - Senior	\$	56.96	\$	59.73
70	Help Desk Support Service Specialist - Intermediate	\$	41.98	\$	44.87
71	Help Desk Support Service Specialist - Associate	\$	29.34	\$	31.36
72	PC Support Manager	\$	42.60	\$	45.54
73	PC Systems Specialist	\$	35.99	\$	38.58
74	PC Maintenance Technician	\$	30.62	\$	32.73
75	Web Project Manager	\$	77.32	\$	82.76
76	Web Designer - Senior	\$	65.33	\$	70.14
77	Web Designer - Intermediate	\$	48.42	\$	51.76
78	Web Designer - Associate	\$	27.11	\$	28.81
79	Web Software Developer - Senior	\$	62.30	\$	66.57
80	Web Software Developer - Intermediate	\$	48.68	\$	52.03
81	Web Software Developer - Associate	\$	38.76	\$	41.43
82	Web Technical Administrator	\$	38.08	\$	40.56
83	Web Content Administrator	\$	37.02	\$	39.55
84	Network Administrator - Senior	\$	67.60	\$	71.43
85	Network Administrator - Intermediate	\$	52.85	\$	55.95
86	Network Administrator - Associate	\$	30.62	\$	32.73
87	Network Support Technician - Senior	\$	49.37	\$	53.85

88	Network Support Technician - Intermediate	\$	34.71	\$	37.10
89	Network Support Technician - Associate	\$	24.50	\$	26.21
90	Documentation Specialist - Senior	\$	69.44	\$	73.69
91	Documentation Specialist - Intermediate	\$	48.80	\$	53.12
92	Documentation Specialist - Associate	\$	30.86	\$	32.98
93	Technical Editor	\$	38.16	\$	40.79
94	Graphics Specialist	\$	30.62	\$	32.73
95	ERP Business Analyst - Senior	\$	62.30	\$	66.57
96	ERP Business Analyst - Intermediate	\$	55.81	\$	59.73
97	ERP Business Analyst - Associate	\$	38.16	\$	40.79
98	Business Systems Analyst - Senior	\$	131.00	\$	140.18
99	Business Systems Analyst - Intermediate	\$	112.66	\$	119.62
100	Business Systems Analyst - Associate	\$	81.08	\$	87.05
101	Information Systems Training Manager	\$	66.56	\$	68.61
102	Information Systems Training Specialist - Senior	\$	54.77	\$	55.95
103	Information Systems Training Specialist - Intermediate	\$	35.72	\$	38.20
104	Information Systems Training Specialist - Associate	\$	24.98	\$	26.67
105	Chief Enterprise Architect	\$	270.96	\$	284.51
106	Lead Enterprise Architect	\$	200.92	\$	210.97
107	Senior IT Systems Solution Architect	\$	175.66	\$	184.45
108	Audio Visual Engineer Fabrication Engineer Senior	\$	93.08	\$	98.40
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	80.26	\$	84.84
110	Audio Visual Engineer Fabrication Engineer Associate	\$	65.16	\$	68.86
111	Audio Visual Programmer Senior	\$	101.22	\$	106.98
112	Audio Visual Programmer Intermediate	\$	91.60	\$	96.80
113	Audio Visual Programmer Associate	\$	82.11	\$	86.79
114	Draftsman Senior	\$	68.71	\$	72.62
115	Draftsman Intermediate	\$	60.90	\$	64.38
116	Draftsman Associate	\$	54.95	\$	58.12
117	Administrator Senior	\$	57.25	\$	60.51
118	Administrator Intermediate	\$	54.39	\$	57.50
119	Administrator Associate	\$	47.42	\$	50.12
120	Instructor Technical Training Senior	\$	71.08	\$	75.15
121	Instructor Technical Training Intermediate	\$	64.46	\$	68.15
122	Instructor Technical Training Associate	\$	57.25	\$	60.51
123	Facility Staff Support Senior	\$	84.04	\$	88.84
124	Facility Staff Support Intermediate	\$	65.16	\$	68.86
125	Facility Staff Support Associate	\$	61.26	\$	64.74
126	Distribution Operations Specialist Senior	\$	116.79	\$	123.45
127	Distribution Operations Specialist Intermediate	\$	104.66	\$	110.62
128	Distribution Operations Specialist Associate	\$	94.81	\$	100.22
129	Quality Professional Staff Senior	\$	139.13	\$	147.06
130	Quality Professional Staff Intermediate	\$	123.68	\$	130.72
131	Quality Professional Staff Associate	\$	111.30	\$	117.63

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site</u>	<u>Contractor Site</u>
		<u>Hourly Rate</u>	<u>Hourly Rate</u>
1	Program Manager - Senior	\$	83.89
2	Program Manager - Intermediate	\$	67.26
3	Program Manager - Associate	\$	47.32
4	Project Manager - Senior	\$	73.57

5	Project Manager - Intermediate	\$	57.57	\$	61.52
6	Project Manager - Associate	\$	52.22	\$	55.82
7	Project Planning Manager	\$	37.77	\$	39.63
8	Project Administrator	\$	25.87	\$	27.66
9	Project Engineer - Senior	\$	63.73	\$	68.12
10	Project Engineer - Intermediate	\$	57.02	\$	60.93
11	Project Engineer - Associate	\$	35.52	\$	37.95
12	Quality Assurance Analyst - Senior	\$	63.70	\$	67.26
13	Quality Assurance Analyst - Intermediate	\$	52.47	\$	56.86
14	Quality Assurance Analyst - Associate	\$	33.22	\$	35.66
15	Client/Server Network Architect	\$	63.70	\$	68.08
16	Software Architect	\$	65.17	\$	69.65
17	Systems Engineer - Senior	\$	64.17	\$	69.40
18	Systems Engineer - Intermediate	\$	53.01	\$	57.31
19	Systems Engineer - Associate	\$	32.48	\$	34.71
20	Managed Systems Engineer - Senior	\$	63.98	\$	68.57
21	Managed Systems Engineer - Intermediate	\$	58.50	\$	62.54
22	Managed Systems Engineer - Associate	\$	30.86	\$	32.99
23	Applications Systems Analyst - Senior	\$	68.87	\$	73.57
24	Applications Systems Analyst - Intermediate	\$	52.47	\$	56.07
25	Applications Systems Analyst - Associate	\$	32.48	\$	34.71
26	Software Engineer - Senior	\$	166.07	\$	177.81
27	Software Engineer - Intermediate	\$	112.92	\$	124.49
28	Software Engineer - Associate	\$	75.59	\$	81.65
29	Applications Programmer - Senior	\$	71.22	\$	76.12
30	Applications Programmer - Intermediate	\$	58.64	\$	63.42
31	Applications Programmer - Associate	\$	34.79	\$	37.19
32	IT Certified Professional - Senior	\$	159.95	\$	174.60
33	IT Certified Professional - Intermediate	\$	107.87	\$	117.02
34	IT Certified Professional - Associate	\$	88.54	\$	99.41
35	Seat Management Administrator	\$	58.81	\$	62.56
36	Configuration Management (CM) Specialist - Senior	\$	62.94	\$	67.26
37	Configuration Management (CM) Specialist - Intermediate	\$	56.77	\$	59.85
38	Configuration Management (CM) Specialist - Associate	\$	35.28	\$	37.73
39	Computer Operator - Senior	\$	26.40	\$	28.24
40	Computer Operator - Intermediate	\$	23.33	\$	24.97
41	Computer Operator - Associate	\$	21.76	\$	23.26
42	Information Assurance Engineer - Senior	\$	64.17	\$	68.57
43	Information Assurance Engineer - Intermediate	\$	58.98	\$	63.04
44	Information Assurance Engineer - Associate	\$	32.70	\$	34.96
45	Information Systems Auditor - Senior	\$	75.91	\$	67.26
46	Information Systems Auditor - Intermediate	\$	58.26	\$	57.08
47	Information Systems Auditor - Associate	\$	32.48	\$	34.71
48	Data Security Analyst - Senior	\$	67.96	\$	71.21
49	Data Security Analyst - Intermediate	\$	52.90	\$	57.69
50	Data Security Analyst - Associate	\$	32.48	\$	34.71
51	Disaster Recovery/COOP/Contingency Administrator	\$	68.19	\$	72.89
52	Information Security Specialist - Senior	\$	177.25	\$	188.88
53	Information Security Specialist - Intermediate	\$	119.41	\$	131.51
54	Information Security Specialist - Associate	\$	96.05	\$	104.52
55	Systems Administrator - Senior	\$	69.04	\$	73.57
56	Systems Administrator - Intermediate	\$	57.57	\$	61.52
57	Systems Administrator -Associate	\$	32.48	\$	34.71
58	Database Administrator	\$	63.73	\$	68.12
59	Database Analyst/Programmer - Senior	\$	68.19	\$	72.89
60	Database Analyst/Programmer - Intermediate	\$	56.77	\$	59.43
61	Database Analyst/Programmer - Associate	\$	39.81	\$	42.55
62	Database Librarian	\$	32.70	\$	34.96
63	Data Warehousing Project Manager	\$	78.04	\$	83.42
64	Data Architect	\$	90.45	\$	96.69
65	Data Warehouse Analyst	\$	52.65	\$	56.29
66	Data Warehousing Programmer	\$	67.38	\$	71.62
67	Data Warehousing Administrator	\$	43.88	\$	46.04
68	Help Desk Coordinator	\$	37.07	\$	40.12
69	Help Desk Support Service Specialist - Senior	\$	58.67	\$	61.52
70	Help Desk Support Service Specialist - Intermediate	\$	43.24	\$	46.22
71	Help Desk Support Service Specialist - Associate	\$	30.22	\$	32.30
72	PC Support Manager	\$	43.88	\$	46.91
73	PC Systems Specialist	\$	37.07	\$	39.74

74	PC Maintenance Technician	\$	31.54	\$	33.71
75	Web Project Manager	\$	79.64	\$	85.24
76	Web Designer - Senior	\$	67.29	\$	72.24
77	Web Designer - Intermediate	\$	49.87	\$	53.31
78	Web Designer - Associate	\$	27.92	\$	29.67
79	Web Software Developer - Senior	\$	64.17	\$	68.57
80	Web Software Developer - Intermediate	\$	50.14	\$	53.59
81	Web Software Developer - Associate	\$	39.92	\$	42.67
82	Web Technical Administrator	\$	39.22	\$	41.78
83	Web Content Administrator	\$	38.13	\$	40.74
84	Network Administrator - Senior	\$	69.63	\$	73.57
85	Network Administrator - Intermediate	\$	54.44	\$	57.63
86	Network Administrator - Associate	\$	31.54	\$	33.71
87	Network Support Technician - Senior	\$	50.85	\$	55.47
88	Network Support Technician - Intermediate	\$	35.75	\$	38.21
89	Network Support Technician - Associate	\$	25.24	\$	27.00
90	Documentation Specialist - Senior	\$	71.52	\$	75.90
91	Documentation Specialist - Intermediate	\$	50.26	\$	54.71
92	Documentation Specialist - Associate	\$	31.79	\$	33.97
93	Technical Editor	\$	39.30	\$	42.01
94	Graphics Specialist	\$	31.54	\$	33.71
95	ERP Business Analyst - Senior	\$	64.17	\$	68.57
96	ERP Business Analyst - Intermediate	\$	57.48	\$	61.52
97	ERP Business Analyst - Associate	\$	39.30	\$	42.01
98	Business Systems Analyst - Senior	\$	134.93	\$	144.39
99	Business Systems Analyst - Intermediate	\$	116.04	\$	123.21
100	Business Systems Analyst - Associate	\$	83.51	\$	89.66
101	Information Systems Training Manager	\$	68.56	\$	70.67
102	Information Systems Training Specialist - Senior	\$	56.41	\$	57.63
103	Information Systems Training Specialist - Intermediate	\$	36.79	\$	39.35
104	Information Systems Training Specialist - Associate	\$	25.73	\$	27.47
105	Chief Enterprise Architect	\$	279.09	\$	293.04
106	Lead Enterprise Architect	\$	206.95	\$	217.30
107	Senior IT Systems Solution Architect	\$	180.93	\$	189.98
108	Audio Visual Engineer Fabrication Engineer Senior	\$	96.80	\$	102.34
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	83.47	\$	88.23
110	Audio Visual Engineer Fabrication Engineer Associate	\$	67.77	\$	71.61
111	Audio Visual Programmer Senior	\$	105.27	\$	111.26
112	Audio Visual Programmer Intermediate	\$	95.26	\$	100.67
113	Audio Visual Programmer Associate	\$	85.39	\$	90.26
114	Draftsman Senior	\$	71.46	\$	75.52
115	Draftsman Intermediate	\$	63.34	\$	66.96
116	Draftsman Associate	\$	57.15	\$	60.44
117	Administrator Senior	\$	59.54	\$	62.93
118	Administrator Intermediate	\$	56.57	\$	59.80
119	Administrator Associate	\$	49.32	\$	52.12
120	Instructor Technical Training Senior	\$	73.92	\$	78.16
121	Instructor Technical Training Intermediate	\$	67.04	\$	70.88
122	Instructor Technical Training Associate	\$	59.54	\$	62.93
123	Facility Staff Support Senior	\$	87.40	\$	92.39
124	Facility Staff Support Intermediate	\$	67.77	\$	71.61
125	Facility Staff Support Associate	\$	63.71	\$	67.33
126	Distribution Operations Specialist Senior	\$	121.46	\$	128.39
127	Distribution Operations Specialist Intermediate	\$	108.85	\$	115.04
128	Distribution Operations Specialist Associate	\$	98.60	\$	104.23
129	Quality Professional Staff Senior	\$	144.70	\$	152.94
130	Quality Professional Staff Intermediate	\$	128.63	\$	135.95
131	Quality Professional Staff Associate	\$	115.75	\$	122.34

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	

Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9

<u>Category Number</u>	<u>Labor Categories</u>	<u>Government Site Hourly Rate</u>	<u>Contractor Site Hourly Rate</u>
1	Program Manager - Senior	\$ 80.84	\$ 86.41
2	Program Manager - Intermediate	\$ 64.83	\$ 69.28
3	Program Manager - Associate	\$ 44.54	\$ 48.74
4	Project Manager - Senior	\$ 70.94	\$ 75.78
5	Project Manager - Intermediate	\$ 59.30	\$ 63.37
6	Project Manager - Associate	\$ 53.79	\$ 57.49
7	Project Planning Manager	\$ 38.90	\$ 40.82
8	Project Administrator	\$ 26.65	\$ 28.49
9	Project Engineer - Senior	\$ 65.64	\$ 70.16
10	Project Engineer - Intermediate	\$ 58.73	\$ 62.76
11	Project Engineer - Associate	\$ 36.59	\$ 39.09
12	Quality Assurance Analyst - Senior	\$ 65.61	\$ 69.28
13	Quality Assurance Analyst - Intermediate	\$ 54.04	\$ 58.57
14	Quality Assurance Analyst - Associate	\$ 34.22	\$ 36.73
15	Client/Server Network Architect	\$ 65.61	\$ 70.12
16	Software Architect	\$ 67.13	\$ 71.74
17	Systems Engineer - Senior	\$ 66.10	\$ 71.48
18	Systems Engineer - Intermediate	\$ 54.60	\$ 59.03
19	Systems Engineer - Associate	\$ 33.45	\$ 35.75
20	Managed Systems Engineer - Senior	\$ 65.90	\$ 70.63
21	Managed Systems Engineer - Intermediate	\$ 60.26	\$ 64.42
22	Managed Systems Engineer - Associate	\$ 31.79	\$ 33.98
23	Applications Systems Analyst - Senior	\$ 70.94	\$ 75.78
24	Applications Systems Analyst - Intermediate	\$ 54.04	\$ 57.75
25	Applications Systems Analyst - Associate	\$ 33.45	\$ 35.75
26	Software Engineer - Senior	\$ 171.05	\$ 183.14
27	Software Engineer - Intermediate	\$ 116.31	\$ 128.22
28	Software Engineer - Associate	\$ 77.86	\$ 84.10
29	Applications Programmer - Senior	\$ 73.36	\$ 78.40
30	Applications Programmer - Intermediate	\$ 60.40	\$ 65.32
31	Applications Programmer - Associate	\$ 35.83	\$ 38.31
32	IT Certified Professional - Senior	\$ 164.75	\$ 179.84
33	IT Certified Professional - Intermediate	\$ 111.11	\$ 120.53
34	IT Certified Professional - Associate	\$ 91.20	\$ 102.39
35	Seat Management Administrator	\$ 60.57	\$ 64.44
36	Configuration Management (CM) Specialist - Senior	\$ 64.83	\$ 69.28
37	Configuration Management (CM) Specialist - Intermediate	\$ 58.47	\$ 61.65
38	Configuration Management (CM) Specialist - Associate	\$ 36.34	\$ 38.86
39	Computer Operator - Senior	\$ 27.19	\$ 29.09
40	Computer Operator - Intermediate	\$ 24.03	\$ 25.72
41	Computer Operator - Associate	\$ 22.41	\$ 23.96
42	Information Assurance Engineer - Senior	\$ 66.10	\$ 70.63
43	Information Assurance Engineer - Intermediate	\$ 60.75	\$ 64.93
44	Information Assurance Engineer - Associate	\$ 33.68	\$ 36.01
45	Information Systems Auditor - Senior	\$ 78.19	\$ 69.28
46	Information Systems Auditor - Intermediate	\$ 60.01	\$ 58.79
47	Information Systems Auditor - Associate	\$ 33.45	\$ 35.75
48	Data Security Analyst - Senior	\$ 70.00	\$ 73.35
49	Data Security Analyst - Intermediate	\$ 54.49	\$ 59.42
50	Data Security Analyst - Associate	\$ 33.45	\$ 35.75
51	Disaster Recovery/COOP/Contingency Administrator	\$ 70.24	\$ 75.08
52	Information Security Specialist - Senior	\$ 182.57	\$ 194.55
53	Information Security Specialist - Intermediate	\$ 122.99	\$ 135.46
54	Information Security Specialist - Associate	\$ 98.93	\$ 107.66
55	Systems Administrator - Senior	\$ 71.11	\$ 75.78
56	Systems Administrator - Intermediate	\$ 59.30	\$ 63.37
57	Systems Administrator - Associate	\$ 33.45	\$ 35.75
58	Database Administrator	\$ 65.64	\$ 70.16

59	Database Analyst/Programmer - Senior	\$	70.24	\$	75.08
60	Database Analyst/Programmer - Intermediate	\$	58.47	\$	61.21
61	Database Analyst/Programmer - Associate	\$	41.00	\$	43.83
62	Database Librarian	\$	33.68	\$	36.01
63	Data Warehousing Project Manager	\$	80.38	\$	85.92
64	Data Architect	\$	93.16	\$	99.59
65	Data Warehouse Analyst	\$	54.23	\$	57.98
66	Data Warehousing Programmer	\$	69.40	\$	73.77
67	Data Warehousing Administrator	\$	45.20	\$	47.42
68	Help Desk Coordinator	\$	38.18	\$	41.32
69	Help Desk Support Service Specialist - Senior	\$	60.43	\$	63.37
70	Help Desk Support Service Specialist - Intermediate	\$	44.54	\$	47.61
71	Help Desk Support Service Specialist - Associate	\$	31.13	\$	33.27
72	PC Support Manager	\$	45.20	\$	48.32
73	PC Systems Specialist	\$	38.18	\$	40.93
74	PC Maintenance Technician	\$	32.49	\$	34.72
75	Web Project Manager	\$	82.03	\$	87.80
76	Web Designer - Senior	\$	69.31	\$	74.41
77	Web Designer - Intermediate	\$	51.37	\$	54.91
78	Web Designer - Associate	\$	28.76	\$	30.56
79	Web Software Developer - Senior	\$	66.10	\$	70.63
80	Web Software Developer - Intermediate	\$	51.64	\$	55.20
81	Web Software Developer - Associate	\$	41.12	\$	43.95
82	Web Technical Administrator	\$	40.40	\$	43.03
83	Web Content Administrator	\$	39.27	\$	41.96
84	Network Administrator - Senior	\$	71.72	\$	75.78
85	Network Administrator - Intermediate	\$	56.07	\$	59.36
86	Network Administrator - Associate	\$	32.49	\$	34.72
87	Network Support Technician - Senior	\$	52.38	\$	57.13
88	Network Support Technician - Intermediate	\$	36.82	\$	39.36
89	Network Support Technician - Associate	\$	26.00	\$	27.81
90	Documentation Specialist - Senior	\$	73.67	\$	78.18
91	Documentation Specialist - Intermediate	\$	51.77	\$	56.35
92	Documentation Specialist - Associate	\$	32.74	\$	34.99
93	Technical Editor	\$	40.48	\$	43.27
94	Graphics Specialist	\$	32.49	\$	34.72
95	ERP Business Analyst - Senior	\$	66.10	\$	70.63
96	ERP Business Analyst - Intermediate	\$	59.20	\$	63.37
97	ERP Business Analyst - Associate	\$	40.48	\$	43.27
98	Business Systems Analyst - Senior	\$	138.98	\$	148.72
99	Business Systems Analyst - Intermediate	\$	119.52	\$	126.91
100	Business Systems Analyst - Associate	\$	86.02	\$	92.35
101	Information Systems Training Manager	\$	70.62	\$	72.79
102	Information Systems Training Specialist - Senior	\$	58.10	\$	59.36
103	Information Systems Training Specialist - Intermediate	\$	37.89	\$	40.53
104	Information Systems Training Specialist - Associate	\$	26.50	\$	28.29
105	Chief Enterprise Architect	\$	287.46	\$	301.83
106	Lead Enterprise Architect	\$	213.16	\$	223.82
107	Senior IT Systems Solution Architect	\$	186.36	\$	195.68
108	Audio Visual Engineer Fabrication Engineer Senior	\$	100.67	\$	106.43
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	86.81	\$	91.76
110	Audio Visual Engineer Fabrication Engineer Associate	\$	70.48	\$	74.47
111	Audio Visual Programmer Senior	\$	109.48	\$	115.71
112	Audio Visual Programmer Intermediate	\$	99.07	\$	104.70
113	Audio Visual Programmer Associate	\$	88.81	\$	93.87
114	Draftsman Senior	\$	74.32	\$	78.54
115	Draftsman Intermediate	\$	65.87	\$	69.64
116	Draftsman Associate	\$	59.44	\$	62.86
117	Administrator Senior	\$	61.92	\$	65.45
118	Administrator Intermediate	\$	58.83	\$	62.19
119	Administrator Associate	\$	51.29	\$	54.20
120	Instructor Technical Training Senior	\$	76.88	\$	81.29
121	Instructor Technical Training Intermediate	\$	69.72	\$	73.72
122	Instructor Technical Training Associate	\$	61.92	\$	65.45
123	Facility Staff Support Senior	\$	90.90	\$	96.09
124	Facility Staff Support Intermediate	\$	70.48	\$	74.47
125	Facility Staff Support Associate	\$	66.26	\$	70.02
126	Distribution Operations Specialist Senior	\$	126.32	\$	133.53
127	Distribution Operations Specialist Intermediate	\$	113.20	\$	119.64

128	Distribution Operations Specialist Associate	\$	102.54	\$	108.40
129	Quality Professional Staff Senior	\$	150.49	\$	159.06
130	Quality Professional Staff Intermediate	\$	133.78	\$	141.39
131	Quality Professional Staff Associate	\$	120.38	\$	127.23

Other Direct Costs

Rate

ODC-Fixed Price (Estimated)	20.73%
ODC-Time and Material (Estimated)	9.75%
ASCP Contract Source Equipment (Estimated)	5.13%
Travel and Per Diem (Estimated)	9.75%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%