

Cisco ELA Fact Sheet

Background: On 29 June 2012, DISA/DITCO Contracting Office, in association with Computer Hardware, Enterprise Software and Solutions (CHES) partnered with Army CIO/G-6 awarded a PDF Creation Army-wide Enterprise License Agreement (ELA) to Emergent, LLC. The Cisco SMARTnet Agreement is a component of the transformation process to achieve better efficiencies in the procurement of IT systems and related support. An integral part of this initiative is the consolidation of the existing Cisco maintenance contracts to achieve cost avoidance, operational efficiencies, asset visibility, improved maintenance coverage, security threat management and enterprise-level support.

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What's included in the Cisco ELA?

- (1). Provide SMARTnet Maintenance CON-NCFT-IB250M for 100% of the entire Army in accordance with the PWS dated 18 May 12 and Attachment J-1 - equipment list for the IB value of \$1.2B - \$2.2B. The contractor shall also provide value added support as identified in PWS Task 6, Paragraph 6.6. -License Allocation.
- (2). Provide SMARTnet Total Care Service CON-NLS1-IB300M – Inventory Collection, Reporting and Analysis (ICRA) and value added services in accordance with the PWS dated 18 May 12, Task 3, Paragraph 6.3.

Cost Per License

- 1). Software Maintenance For BASE YEAR value range from \$1.2B \$2.2B (pricing \$65,890,874.02) and ICRA (pricing \$309,125.98)
- 2). Software Maintenance For Option YEAR (1) value range from \$1.2B \$2.2B (pricing \$90,691,523.00) and ICRA (pricing \$308,477.03)
- 3). Software Maintenance For Option YEAR (2) value range from \$750M - 1.2B (pricing \$129,740,696.889) and ICRA (pricing \$160,568,555.40)
- 4). Software Maintenance For Option YEAR (3) value range from \$750M - 1.2B (pricing \$129,740,696.889) and ICRA (pricing \$160,568,555.40)
- 5). Software Maintenance For Option YEAR (4) value range from \$750M - 1.2B (pricing \$129,740,696.889) and ICRA (pricing \$160,568,555.40)

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License Allocation: SMARTnet Access

- Army users must associate their CCO ID (Cisco User ID) with the Army's Cisco Contract Number: 91986130.
- To ensure only Army users access support, users are required to register with an army.mil or mail.mil email address.
- Existing user with CCO ID should submit requests to ARMYCCO@cisco.com to associate their CCO ID to Army contract number. (see above)
- Normal Business rules apply to open a case or download software.
- First time user should register for a CCO ID at <https://tools.cisco.com/RPF/register/register.do>

How is Cost Per License Calculated?

The cost of Enterprise Licenses and Base Year Maintenance was established upon contract award.

The cost of Option Year maintenance will be apportioned among Army organizations per product usage, and the cost of Cisco licenses will be paid by user Commands.